

TABLE C6. Hill sheep gross margins in Wales, 2016/17.

Flock Size	<400	400 - 800	>800	All flocks
Number of flocks	68	93	59	220
Average farm area - actual hectares	119	148	361	196
- effective hectares	89	124	254	148
Average size of farm business (SO)	64,587	99,755	181,772	110,880
Average flock size (numbers)	280	576	1,290	676
Lambs reared per ewe	1.26	1.24	1.14	1.19
Finished lambs sold per ewe	0.91	0.85	0.78	0.82
OUTPUT (£ per ewe)				
Lamb sales - store	4.41	5.59	5.04	5.16
- finished	60.11	55.84	50.52	53.66
Breeding ewe and ram sales	8.86	7.15	6.01	6.78
Other sheep sales	9.79	9.57	9.05	9.33
Wool sales	2.06	1.83	1.56	1.72
Miscellaneous output	0.06	0.07	0.00	0.03
Change in valuation	0.69	2.27	2.40	2.14
Less purchases	9.57	6.63	8.02	7.72
Gross output	76.41	75.69	66.56	71.10
VARIABLE COSTS (£ per ewe)				
Purchased concentrates	15.37	14.97	14.01	14.53
Home grown concentrates	0.09	0.11	0.28	0.19
Coarse fodder and tack	2.01	2.50	4.25	3.33
Veterinary and medicines	5.90	5.41	5.08	5.30
Other livestock costs	8.41	7.62	7.24	7.53
Allocatable contracting and hire	0.18	0.15	0.11	0.13
Total variable costs	31.96	30.76	30.97	31.01
Gross margin before forage costs	44.45	44.93	35.59	40.09
Forage variable costs per ewe	11.60	9.66	13.90	12.08
Gross margin including forage costs	32.85	35.27	21.69	28.01
SHEEP FORAGE VARIABLE COSTS (£ per ewe)				
Fertilisers, lime and manures	5.06	5.15	5.38	5.26
Seeds	0.65	0.36	0.58	0.51
Sprays	0.21	0.14	0.31	0.23
Forage contracting	3.28	1.94	2.17	2.23
Grass keep	1.60	1.40	4.90	3.22
Other forage costs	0.80	0.67	0.56	0.63
Total forage variable costs to sheep	11.60	9.66	13.90	12.08
% of forage variable costs to sheep	56.94	59.96	70.93	61.97