

TABLE C8. Lowland sheep gross margins in Wales, 2016/17.

Flock Size	<300	>300	All flocks
Number of flocks	27	23	50
Average farm area - actual hectares	82	138	108
- effective hectares	78	128	101
Average size of farm business (SO)	113,135	158,908	134,191
Average flock size (numbers)	157	579	351
Lambs reared per ewe	1.32	1.42	1.40
Finished lambs sold per ewe	1.18	1.33	1.30
OUTPUT (£ per ewe)			
Lamb sales - store	1.92	0.44	0.80
- finished	89.23	106.05	101.99
Breeding ewe and ram sales	5.71	3.57	4.08
Other sheep sales	10.54	16.00	14.69
Wool sales	2.36	2.27	2.29
Miscellaneous output	0.17	0.02	0.05
Change in valuation	-6.78	-1.76	-2.97
Less purchases	12.05	22.84	20.24
Gross output	91.10	103.75	100.69
VARIABLE COSTS (£ per ewe)			
Purchased concentrates	11.96	13.63	13.23
Home grown concentrates	1.70	3.35	2.95
Coarse fodder and tack	0.39	1.42	1.17
Veterinary and medicines	6.67	5.92	6.10
Other livestock costs	9.84	11.27	10.93
Allocatable contracting and hire	0.00	0.00	0.00
Total variable costs	30.56	35.59	34.38
Gross margin before forage costs	60.54	68.16	66.31
Forage variable costs per ewe	14.29	13.12	13.41
Gross margin including forage costs	46.25	55.04	52.90
SHEEP FORAGE VARIABLE COSTS (£ per ewe)			
Fertilisers, lime and manures	6.67	5.87	6.06
Seeds	0.58	1.19	1.05
Sprays	0.31	0.81	0.69
Forage contracting	4.48	2.45	2.94
Grass keep	1.26	1.65	1.56
Other forage costs	0.99	1.15	1.11
Total forage variable costs to sheep	14.29	13.12	13.41
% of forage variable costs to sheep	37.02	55.22	45.39