

TABLE C7. Upland sheep gross margins in Wales, 2016/17.

Flock Size	<400	>400	All flocks
Number of flocks	42	39	81
Average farm area - actual hectares	92	166	128
- effective hectares	77	158	116
Average size of farm business (SO)	97,433	162,929	128,968
Average flock size (numbers)	190	787	477
Lambs reared per ewe	1.37	1.43	1.42
Finished lambs sold per ewe	1.09	1.23	1.20
OUTPUT (£ per ewe)			
Lamb sales - store	4.65	3.15	3.46
- finished	80.56	93.42	90.77
Breeding ewe and ram sales	6.51	2.71	3.49
Other sheep sales	8.92	12.79	11.99
Wool sales	2.64	2.01	2.14
Miscellaneous output	0.00	0.00	0.00
Change in valuation	2.40	0.50	0.89
Less purchases	16.08	16.48	16.40
Gross output	89.60	98.10	96.34
VARIABLE COSTS (£ per ewe)			
Purchased concentrates	18.08	16.04	16.46
Home grown concentrates	1.16	0.48	0.62
Coarse fodder and tack	1.02	1.43	1.35
Veterinary and medicines	7.80	6.25	6.57
Other livestock costs	10.84	8.93	9.32
Allocatable contracting and hire	0.22	0.06	0.09
Total variable costs	39.12	33.19	34.41
Gross margin before forage costs	50.48	64.91	61.93
Forage variable costs per ewe	13.07	15.26	14.80
Gross margin including forage costs	37.41	49.65	47.13
SHEEP FORAGE VARIABLE COSTS (£ per ewe)			
Fertilisers, lime and manures	5.91	6.87	6.67
Seeds	0.60	0.84	0.79
Sprays	0.38	0.32	0.33
Forage contracting	3.52	3.57	3.56
Grass keep	1.49	2.95	2.65
Other forage costs	1.17	0.71	0.80
Total forage variable costs to sheep	13.07	15.26	14.80
% of forage variable costs to sheep	32.57	59.87	45.72