

TABLE B5. Upland cattle and sheep farms

1. Under 55k SO	Farm Business Income (£ per farm)	
Number of farms in sample	26	26
Average business size (SO)	39,647	43,862
OUTPUTS	<u>2018/19</u>	<u>2017/18</u>
Dairy	0	0
Other cattle	14,724	17,542
Sheep	13,111	12,586
Other livestock	143	142
Main crops	-21	20
By-products, forage and cultivations	3,396	2,106
Miscellaneous	4,816	4,121
Basic Payment Scheme	12,562	11,982
Income from energy generation	188	110
Environmental payments	1,282	1,292
TOTAL OUTPUTS	50,201	49,901
INPUTS		
Feeds - purchased concentrates	7,106	6,327
- homegrown concentrates	0	0
Coarse fodder, tack and stock keep	1,809	1,086
Veterinary and medicines	2,491	2,200
Other livestock costs	3,586	3,551
Fertilisers	3,627	2,891
Seeds - purchased and homegrown	133	90
Other crop costs	2,249	2,545
Labour - paid	1,008	939
- unpaid	1,959	1,863
- casual	674	665
Machinery - contract	721	514
- repairs	2,361	2,567
- fuels	2,990	2,679
- depreciation	6,458	6,607
General farming costs	6,780	6,267
Land expenses	1,763	1,622
Rent	1,325	1,783
Rental value	7,641	7,214
TOTAL INPUTS	54,681	51,410
NET FARM INCOME (excluding BLSA)	-4,480	-1,509
Plus:		
Unpaid labour (excludes farmer and spouse)	1,959	1,863
Imputed property costs	7,631	7,206
Less:		
Interest charges	1,211	1,196
Ownership charges	1,968	1,737
FARM BUSINESS INCOME	1,931	4,627

TABLE B5. Upland cattle and sheep farms**1. Under 55k SO (continued)**

INCOME MEASURES - £ per farm	2018/19	2017/18
NET FARM INCOME (excluding BLSA)	-4,480	-1,509
minus manual labour of farmer and spouse	15,802	16,368
plus managerial input of paid managers	0	0
MANAGEMENT and INVESTMENT INCOME	-20,282	-17,877
NET FARM INCOME (excluding BLSA)	-4,480	-1,509
plus net rental value/imputed rent	7,641	7,214
minus occupier's expenses	249	299
minus interest payments	1,211	1,196
minus buildings and works depreciation	1,930	1,597
OCCUPIER'S NET INCOME	-229	2,613
plus other imputed charges	1,959	1,863
plus fixed asset depreciation	8,389	8,204
minus valuation changes	-2,664	-2,426
CASH INCOME	12,783	15,106
LAND UTILISATION - hectares per farm		
Cereals	0.00	0.00
Roots, fodder and other crops	0.23	0.40
Grassland - hay	3.99	2.75
- silage	12.09	12.16
- pasture	36.45	40.01
Fallow and land let out	5.48	4.80
Rough grazing - sole	3.85	3.85
Bare land and forage hired	4.57	3.41
Woods, roads and buildings	3.68	3.67
TOTAL AREA (actual hectares)	70.34	71.05
TOTAL AREA (effective hectares)	58.45	59.84
Rough grazing - common (effective hectares)	1.19	1.19
TENANT'S CAPITAL - £ per farm		
Machinery	41,388	40,699
Livestock	47,986	50,935
Crops	2,564	2,398
Stores	922	893
TOTAL	92,860	94,925
PERFORMANCE INDICATORS		
Milk yield per cow (litres)	0	0
Milk sales per cow (£)	0	0
Margin over concentrates per cow (£)	0	0
Milk price (pence per litre)	0.00	0.00
Lambs reared per ewe (numbers)	1.24	1.12
Finished lamb sales per ewe (numbers)	0.96	0.88
Stocking rate (grazing LU per eff.ha.)	0.87	0.92
Return on tenant's capital (%)	-21.84	-18.83

TABLE B5. Upland cattle and sheep farms**1. Under 55k SO (continued)****LIVESTOCK CARRIED - per farm**

	<u>Average number</u>		<u>Livestock Units</u>	
	<u>2018/19</u>	<u>2017/18</u>	<u>2018/19</u>	<u>2017/18</u>
Dairy cattle	0.0	0.0	0.0	0.0
Beef cows	20.4	20.7	14.6	14.8
Other cattle	32.7	37.9	15.6	18.8
Breeding sheep	200.7	218.7	16.1	17.5
Other sheep	93.2	93.4	3.7	3.7
Other livestock	3.0	2.3		

ASSETS AND LIABILITIES - £ per farm

	<u>OWNER OCCUPIED</u>		<u>TENANTED</u>		<u>MIXED TENURE</u>	
	<u>2018/19</u>	<u>2017/18</u>	<u>2018/19</u>	<u>2017/18</u>	<u>2018/19</u>	<u>2017/18</u>
Number of farms	19	19	2	3	5	4
Aver. farm size - SO	37,911	42,730	N/A	N/A	N/A	N/A
- actual ha.	71.51	71.41				
- eff. ha.	57.82	58.63				

ASSETS

Agricultural land	671,456	668,116
Woodland	8,902	8,727
Buildings	12,891	8,675
Improvements	6,912	6,736
Machinery	45,468	44,658
Livestock	45,806	50,796
Crops, forage & cultivations	2,550	2,393
BPS value	15,100	15,775
Stores	1,187	1,082
Credit balances	20,643	18,648
TOTAL	830,915	825,606

EXTERNAL LIABILITIES

Long & medium term loans	12,235	12,745
Other short term loans	1,555	2,369
Overdrafts	10,557	9,959
TOTAL	24,347	25,073

NET WORTH

NET WORTH	806,568	800,533
Owner equity (%)	97	97

N/A - liabilities and assets results are not shown when the sub-samples by tenure have 5 or less farms.

TABLE B5. Upland cattle and sheep farms

2. 55 - 95k SO	Farm Business Income (£ per farm)	
Number of farms in sample	27	27
Average business size (SO)	72,420	74,062
OUTPUTS	<u>2018/19</u>	<u>2017/18</u>
Dairy	533	309
Other cattle	30,665	29,381
Sheep	23,377	26,067
Other livestock	0	0
Main crops	1,771	1,860
By-products, forage and cultivations	6,708	4,859
Miscellaneous	9,554	5,923
Basic Payment Scheme	16,155	16,654
Income from energy generation	1,463	1,616
Environmental payments	1,022	1,717
TOTAL OUTPUTS	91,248	88,386
INPUTS		
Feeds - purchased concentrates	9,485	9,291
- homegrown concentrates	1,007	1,151
Coarse fodder, tack and stock keep	2,959	2,248
Veterinary and medicines	3,106	3,318
Other livestock costs	6,601	6,409
Fertilisers	6,179	4,520
Seeds - purchased and homegrown	495	530
Other crop costs	3,557	4,275
Labour - paid	1,334	388
- unpaid	3,321	3,258
- casual	508	1,087
Machinery - contract	974	1,043
- repairs	4,529	4,214
- fuels	4,509	3,773
- depreciation	8,759	8,333
General farming costs	9,057	8,363
Land expenses	3,753	3,625
Rent	1,382	1,293
Rental value	12,791	11,185
TOTAL INPUTS	84,306	78,304
NET FARM INCOME (excluding BLSA)	6,942	10,082
Plus:		
Unpaid labour (excludes farmer and spouse)	3,321	3,258
Imputed property costs	12,791	11,185
Less:		
Interest charges	1,547	1,506
Ownership charges	4,480	3,063
FARM BUSINESS INCOME	17,027	19,956

TABLE B5. Upland cattle and sheep farms**2. 55 - 95k SO (continued)**

INCOME MEASURES - £ per farm	2018/19	2017/18
NET FARM INCOME (excluding BLSA)	6,942	10,082
minus manual labour of farmer and spouse	18,267	18,018
plus managerial input of paid managers	0	0
MANAGEMENT and INVESTMENT INCOME	-11,325	-7,936
NET FARM INCOME (excluding BLSA)	6,942	10,082
plus net rental value/imputed rent	12,791	11,185
minus occupier's expenses	308	302
minus interest payments	1,547	1,506
minus buildings and works depreciation	4,547	3,117
OCCUPIER'S NET INCOME	13,331	16,342
plus other imputed charges	3,321	3,258
plus fixed asset depreciation	13,307	11,451
minus valuation changes	-6,638	-1,909
CASH INCOME	36,597	32,960
LAND UTILISATION - hectares per farm		
Cereals	1.78	2.37
Roots, fodder and other crops	1.56	0.94
Grassland - hay	3.79	2.17
- silage	20.08	21.64
- pasture	51.99	53.53
Fallow and land let out	2.50	1.82
Rough grazing - sole	3.45	3.20
Bare land and forage hired	7.52	8.22
Woods, roads and buildings	3.22	3.22
TOTAL AREA (actual hectares)	95.89	97.11
TOTAL AREA (effective hectares)	87.76	89.78
Rough grazing - common (effective hectares)	0.99	0.99
TENANT'S CAPITAL - £ per farm		
Machinery	61,563	57,986
Livestock	68,464	74,991
Crops	4,604	4,473
Stores	1,454	1,933
TOTAL	136,085	139,383
PERFORMANCE INDICATORS		
Milk yield per cow (litres)	0	0
Milk sales per cow (£)	0	0
Margin over concentrates per cow (£)	-63	-275
Milk price (pence per litre)	0.00	0.00
Lambs reared per ewe (numbers)	1.27	1.51
Finished lamb sales per ewe (numbers)	1.09	1.22
Stocking rate (grazing LU per eff.ha.)	0.99	1.01
Return on tenant's capital (%)	-8.32	-5.69

TABLE B5. Upland cattle and sheep farms**2. 55 - 95k SO (continued)****LIVESTOCK CARRIED - per farm**

	<u>Average number</u>		<u>Livestock Units</u>	
	<u>2018/19</u>	<u>2017/18</u>	<u>2018/19</u>	<u>2017/18</u>
Dairy cattle	0.1	0.0	0.1	0.0
Beef cows	18.1	18.8	12.9	13.4
Other cattle	69.1	68.4	39.5	38.8
Breeding sheep	290.9	311.2	23.3	24.9
Other sheep	211.0	234.1	8.4	9.4
Other livestock	0.0	0.3		

ASSETS AND LIABILITIES - £ per farm

	<u>OWNER OCCUPIED</u>		<u>TENANTED</u>		<u>MIXED TENURE</u>	
	<u>2018/19</u>	<u>2017/18</u>	<u>2018/19</u>	<u>2017/18</u>	<u>2018/19</u>	<u>2017/18</u>
Number of farms	17	17	0	0	10	10
Aver. farm size - SO	76,084	76,770	N/A	N/A	66,191	69,458
- actual ha.	98.98	99.91			90.65	92.31
- eff. ha.	91.26	92.43			81.80	85.29

ASSETS

Agricultural land	851,312	847,077			653,878	650,625
Woodland	9,448	9,263			2,323	2,278
Buildings	44,828	23,395			12,613	13,538
Improvements	7,180	7,221			9,461	10,155
Machinery	65,626	61,171			54,657	52,573
Livestock	72,399	78,115			61,775	69,680
Crops, forage & cultivations	5,344	5,103			3,348	3,402
BPS value	20,217	22,383			17,937	21,971
Stores	805	1,559			2,558	2,570
Credit balances	17,169	23,618			50,779	46,709
TOTAL	1,094,328	1,078,905			869,329	873,501

EXTERNAL LIABILITIES

Long & medium term loans	71,181	49,597			8,408	9,130
Other short term loans	7,424	5,189			2,288	3,581
Overdrafts	19,170	15,202			8,964	2,200
TOTAL	97,775	69,988			19,660	14,911

NET WORTH

NET WORTH	996,553	1,008,917			849,669	858,590
Owner equity (%)	91	94			98	98

N/A - liabilities and assets results are not shown when the sub-samples by tenure have 5 or less farms.

TABLE B5. Upland cattle and sheep farms

3. Over 95k SO	Farm Business Income (£ per farm)	
Number of farms in sample	32	32
Average business size (SO)	162,906	164,200
OUTPUTS	<u>2018/19</u>	<u>2017/18</u>
Dairy	571	0
Other cattle	76,888	80,308
Sheep	62,859	63,852
Other livestock	0	0
Main crops	7,942	6,016
By-products, forage and cultivations	4,011	1,987
Miscellaneous	19,035	17,077
Basic Payment Scheme	25,657	28,287
Income from energy generation	2,176	2,108
Environmental payments	2,796	4,459
TOTAL OUTPUTS	201,935	204,094
INPUTS		
Feeds - purchased concentrates	23,739	19,307
- homegrown concentrates	4,991	3,464
Coarse fodder, tack and stock keep	6,200	5,470
Veterinary and medicines	7,444	6,285
Other livestock costs	13,454	13,699
Fertilisers	13,528	13,273
Seeds - purchased and homegrown	1,981	2,090
Other crop costs	9,791	9,222
Labour - paid	3,339	3,239
- unpaid	12,070	11,268
- casual	4,193	4,243
Machinery - contract	1,377	1,663
- repairs	8,370	8,370
- fuels	9,537	8,022
- depreciation	20,188	18,088
General farming costs	13,263	13,711
Land expenses	7,021	8,117
Rent	7,594	7,623
Rental value	19,158	17,207
TOTAL INPUTS	187,238	174,361
NET FARM INCOME (excluding BLSA)	14,697	29,733
Plus:		
Unpaid labour (excludes farmer and spouse)	12,070	11,268
Imputed property costs	19,096	17,113
Less:		
Interest charges	6,040	5,743
Ownership charges	6,681	5,314
FARM BUSINESS INCOME	33,142	47,057

TABLE B5. Upland cattle and sheep farms**3. Over 95k SO (continued)**

INCOME MEASURES - £ per farm	2018/19	2017/18
NET FARM INCOME (excluding BLSA)	14,697	29,733
minus manual labour of farmer and spouse	18,788	18,504
plus managerial input of paid managers	0	0
MANAGEMENT and INVESTMENT INCOME	-4,091	11,229
NET FARM INCOME (excluding BLSA)	14,697	29,733
plus net rental value/imputed rent	19,158	17,207
minus occupier's expenses	415	408
minus interest payments	6,040	5,743
minus buildings and works depreciation	7,472	5,767
OCCUPIER'S NET INCOME	19,928	35,022
plus other imputed charges	12,133	11,361
plus fixed asset depreciation	27,661	23,856
minus valuation changes	3,722	6,953
CASH INCOME	56,000	63,286
LAND UTILISATION - hectares per farm		
Cereals	6.91	6.76
Roots, fodder and other crops	2.23	3.01
Grassland - hay	2.47	1.86
- silage	33.55	32.77
- pasture	107.31	110.32
Fallow and land let out	2.97	2.61
Rough grazing - sole	3.81	3.81
Bare land and forage hired	17.16	16.35
Woods, roads and buildings	4.51	4.51
TOTAL AREA (actual hectares)	180.92	182.00
TOTAL AREA (effective hectares)	170.87	172.31
Rough grazing - common (effective hectares)	2.62	2.62
TENANT'S CAPITAL - £ per farm		
Machinery	138,598	132,720
Livestock	194,115	192,895
Crops	8,544	7,561
Stores	5,932	4,414
TOTAL	347,189	337,590
PERFORMANCE INDICATORS		
Milk yield per cow (litres)	0	0
Milk sales per cow (£)	0	0
Margin over concentrates per cow (£)	0	0
Milk price (pence per litre)	27.11	0.00
Lambs reared per ewe (numbers)	1.41	1.43
Finished lamb sales per ewe (numbers)	1.33	1.25
Stocking rate (grazing LU per eff.ha.)	1.23	1.25
Return on tenant's capital (%)	-1.18	3.33

TABLE B5. Upland cattle and sheep farms**3. Over 95k SO (continued)****LIVESTOCK CARRIED - per farm**

	<u>Average number</u>		<u>Livestock Units</u>	
	<u>2018/19</u>	<u>2017/18</u>	<u>2018/19</u>	<u>2017/18</u>
Dairy cattle	0.0	0.0	0.0	0.0
Beef cows	51.9	53.5	37.6	38.7
Other cattle	156.5	160.0	90.0	90.3
Breeding sheep	689.3	709.7	55.1	56.8
Other sheep	467.5	492.6	18.8	19.7
Other livestock	0.0	0.0		

ASSETS AND LIABILITIES - £ per farm

	<u>OWNER OCCUPIED</u>		<u>TENANTED</u>		<u>MIXED TENURE</u>	
	<u>2018/19</u>	<u>2017/18</u>	<u>2018/19</u>	<u>2017/18</u>	<u>2018/19</u>	<u>2017/18</u>
Number of farms	11	10	1	1	20	21
Aver. farm size - SO	178,298	174,272	N/A	N/A	156,813	160,810
- actual ha.	168.09	170.00			191.58	191.36
- eff. ha.	154.33	156.73			183.09	182.95

ASSETS

Agricultural land	1,552,786	1,503,733			1,010,036	1,049,909
Woodland	6,057	4,755			8,984	9,234
Buildings	34,120	37,560			72,217	50,124
Improvements	13,117	13,319			19,518	13,638
Machinery	153,574	159,343			124,224	115,426
Livestock	223,791	216,654			178,255	181,915
Crops, forage & cultivations	7,720	7,807			9,400	7,780
BPS value	28,891	32,702			32,498	38,805
Stores	4,051	3,851			7,264	4,892
Credit balances	37,756	56,010			31,852	34,708
TOTAL	2,061,863	2,035,734			1,494,248	1,506,431

EXTERNAL LIABILITIES

Long & medium term loans	27,551	34,191			203,861	205,055
Other short term loans	26,105	33,550			29,576	14,557
Overdrafts	19,887	20,528			39,226	22,810
TOTAL	73,543	88,269			272,663	242,422

NET WORTH

NET WORTH	1,988,320	1,947,465			1,221,585	1,264,009
Owner equity (%)	96	96			82	84

N/A - liabilities and assets results are not shown when the sub-samples by tenure have less than 5 farms.

TABLE B5. Upland cattle and sheep farms

4. All sizes	Farm Business Income (£ per farm)	
Number of farms in sample	85	85
Average business size (SO)	96,461	98,758
OUTPUTS	<u>2018/19</u>	<u>2017/18</u>
Dairy	384	98
Other cattle	43,191	44,932
Sheep	35,101	36,169
Other livestock	43	43
Main crops	3,546	2,862
By-products, forage and cultivations	4,679	2,936
Miscellaneous	11,674	9,571
Basic Payment Scheme	18,634	19,604
Income from energy generation	1,342	1,341
Environmental payments	1,769	2,619
TOTAL OUTPUTS	120,363	120,175
INPUTS		
Feeds - purchased concentrates	14,123	12,155
- homegrown concentrates	2,199	1,670
Coarse fodder, tack and stock keep	3,827	3,106
Veterinary and medicines	4,551	4,093
Other livestock costs	8,259	8,279
Fertilisers	8,165	7,317
Seeds - purchased and homegrown	944	983
Other crop costs	5,504	5,608
Labour - paid	1,989	1,630
- unpaid	6,198	5,847
- casual	1,946	2,146
Machinery - contract	1,048	1,115
- repairs	5,312	5,275
- fuels	5,937	5,038
- depreciation	12,358	11,477
General farming costs	9,944	9,735
Land expenses	4,374	4,704
Rent	3,703	3,826
Rental value	13,613	12,237
TOTAL INPUTS	113,994	106,241
NET FARM INCOME (excluding BLSA)	6,369	13,934
Plus:		
Unpaid labour (excludes farmer and spouse)	6,198	5,847
Imputed property costs	13,586	12,200
Less:		
Interest charges	3,136	3,007
Ownership charges	4,540	3,505
FARM BUSINESS INCOME	18,477	25,469

TABLE B5. Upland cattle and sheep farms**4. All sizes (continued)**

INCOME MEASURES - £ per farm	2018/19	2017/18
NET FARM INCOME (excluding BLSA)	6,369	13,934
minus manual labour of farmer and spouse	17,709	17,696
plus managerial input of paid managers	0	0
MANAGEMENT and INVESTMENT INCOME	-11,340	-3,762
NET FARM INCOME (excluding BLSA)	6,369	13,934
plus net rental value/imputed rent	13,613	12,237
minus occupier's expenses	330	341
minus interest payments	3,136	3,007
minus buildings and works depreciation	4,848	3,650
OCCUPIER'S NET INCOME	11,668	19,173
plus other imputed charges	6,222	5,882
plus fixed asset depreciation	17,206	15,128
minus valuation changes	-1,522	1,269
CASH INCOME	36,618	38,914
LAND UTILISATION - hectares per farm		
Cereals	3.17	3.30
Roots, fodder and other crops	1.41	1.55
Grassland - hay	3.35	2.23
- silage	22.71	22.93
- pasture	68.06	70.78
Fallow and land let out	3.59	3.03
Rough grazing - sole	3.71	3.63
Bare land and forage hired	10.25	9.81
Woods, roads and buildings	3.85	3.84
TOTAL AREA (actual hectares)	116.25	117.26
TOTAL AREA (effective hectares)	110.08	111.69
Rough grazing - common (effective hectares)	1.66	1.66
TENANT'S CAPITAL - £ per farm		
Machinery	84,393	80,833
Livestock	109,504	112,020
Crops	5,463	5,001
Stores	2,977	2,549
TOTAL	202,337	200,403
PERFORMANCE INDICATORS		
Milk yield per cow (litres)	5,959	0
Milk sales per cow (£)	1,616	0
Margin over concentrates per cow (£)	1,388	-275
Milk price (pence per litre)	27.11	0.00
Lambs reared per ewe (numbers)	1.35	1.41
Finished lamb sales per ewe (numbers)	1.22	1.19
Stocking rate (grazing LU per eff.ha.)	1.11	1.13
Return on tenant's capital (%)	-5.60	-1.88

TABLE B5. Upland cattle and sheep farms**4. All sizes (continued)****LIVESTOCK CARRIED - per farm**

	<u>Average number</u>		<u>Livestock Units</u>	
	<u>2018/19</u>	<u>2017/18</u>	<u>2018/19</u>	<u>2017/18</u>
Dairy cattle	0.1	0.0	0.1	0.0
Beef cows	31.5	32.4	22.7	23.4
Other cattle	90.9	93.6	51.2	52.1
Breeding sheep	413.3	432.9	33.1	34.6
Other sheep	271.5	288.4	10.9	11.6
Other livestock	0.9	0.8		

ASSETS AND LIABILITIES - £ per farm

	<u>OWNER OCCUPIED</u>		<u>TENANTED</u>		<u>MIXED TENURE</u>	
	<u>2018/19</u>	<u>2017/18</u>	<u>2018/19</u>	<u>2017/18</u>	<u>2018/19</u>	<u>2017/18</u>
Number of farms	47	46	3	4	35	35
Aver. farm size - SO	84,575	83,906	N/A	N/A	115,502	122,070
- actual ha.	104.05	103.38			144.11	147.70
- eff. ha.	92.50	92.45			136.24	140.52

ASSETS

Agricultural land	942,779	915,909			809,607	858,958
Woodland	8,434	8,062			5,797	6,191
Buildings	29,411	20,394			46,607	35,780
Improvements	8,461	8,346			14,120	11,367
Machinery	78,061	75,692			91,870	88,794
Livestock	97,081	96,948			128,880	135,834
Crops, forage & cultivations	4,771	4,572			6,798	6,110
BPS value	20,178	21,897			25,624	31,197
Stores	1,719	1,860			4,923	3,725
Credit balances	23,392	28,607			34,823	35,527
TOTAL	1,214,287	1,182,287			1,169,049	1,213,483

EXTERNAL LIABILITIES

Long & medium term loans	37,141	31,027			127,027	131,391
Other short term loans	9,423	10,189			18,461	10,414
Overdrafts	15,856	14,194			25,126	15,959
TOTAL	62,420	55,410			170,614	157,764

NET WORTH

NET WORTH	1,151,867	1,126,877			998,435	1,055,719
Owner equity (%)	95	95			85	87

N/A - liabilities and assets results are not shown when the sub-samples by tenure have 5 or less farms.