

TABLE C6. Hill sheep gross margins in Wales, 2018/19.

Flock Size	<400	400 - 800	>800	All flocks
Number of flocks	71	95	53	219
Average farm area - actual hectares	116	166	354	195
- effective hectares	85	135	249	146
Average size of farm business (SO)	66,819	97,988	179,283	107,557
Average flock size (numbers)	279	578	1,404	681
Lambs reared per ewe	1.15	1.14	1.10	1.12
Finished lambs sold per ewe	0.80	0.76	0.75	0.76
OUTPUT (£ per ewe)				
Lamb sales - store	4.23	6.55	4.11	5.03
- finished	57.66	53.33	51.91	53.20
Breeding ewe and ram sales	7.77	4.10	4.11	4.59
Other sheep sales	9.40	8.59	8.42	8.61
Wool sales	1.40	1.30	1.17	1.25
Miscellaneous output	0.01	0.01	0.06	0.04
Change in valuation	-2.57	0.47	-0.93	-0.63
Less purchases	6.21	6.37	4.70	5.51
Gross output	71.69	67.98	64.15	66.58
VARIABLE COSTS (£ per ewe)				
Purchased concentrates	18.10	17.88	15.44	16.69
Home grown concentrates	0.02	0.24	0.13	0.16
Coarse fodder and tack	2.06	2.54	4.58	3.49
Veterinary and medicines	6.65	5.58	4.81	5.34
Other livestock costs	7.14	6.91	5.52	6.25
Allocatable contracting and hire	1.12	1.28	1.65	1.44
Total variable costs	35.09	34.43	32.13	33.37
Gross margin before forage costs	36.60	33.55	32.02	33.21
Forage variable costs per ewe	11.53	10.10	12.13	11.29
Gross margin including forage costs	25.07	23.45	19.89	21.92
SHEEP FORAGE VARIABLE COSTS (£ per ewe)				
Fertilisers, lime and manures	5.99	5.41	5.28	5.42
Seeds	0.58	0.40	0.58	0.51
Sprays	0.22	0.21	0.36	0.28
Forage contracting	2.97	1.83	1.87	2.00
Grass keep	1.12	1.65	3.48	2.49
Other forage costs	0.65	0.60	0.56	0.59
Total forage variable costs to sheep	11.53	10.10	12.13	11.29
% of forage variable costs to sheep	56.88	59.15	68.81	60.75