

TABLE C7. Upland sheep gross margins in Wales, 2018/19.

Flock Size	<400	>400	All flocks
Number of flocks	37	33	70
Average farm area - actual hectares	89	170	127
- effective hectares	79	161	118
Average size of farm business (SO)	114,682	215,676	162,293
Average flock size (numbers)	212	810	494
Lambs reared per ewe	1.27	1.39	1.36
Finished lambs sold per ewe	1.13	1.23	1.21
OUTPUT (£ per ewe)			
Lamb sales - store	2.70	2.76	2.74
- finished	88.00	103.84	100.25
Breeding ewe and ram sales	2.47	5.97	5.18
Other sheep sales	11.18	13.06	12.63
Wool sales	1.44	1.42	1.42
Miscellaneous output	0.02	0.00	0.01
Change in valuation	-6.10	-4.99	-5.24
Less purchases	10.66	17.18	15.70
Gross output	89.05	104.88	101.29
VARIABLE COSTS (£ per ewe)			
Purchased concentrates	18.87	20.13	19.85
Home grown concentrates	1.16	0.43	0.59
Coarse fodder and tack	1.17	1.81	1.66
Veterinary and medicines	7.52	7.72	7.68
Other livestock costs	9.52	9.46	9.48
Allocatable contracting and hire	1.14	1.39	1.33
Total variable costs	39.38	40.94	40.59
Gross margin before forage costs	49.67	63.94	60.70
Forage variable costs per ewe	14.67	17.89	17.15
Gross margin including forage costs	35.00	46.05	43.55
SHEEP FORAGE VARIABLE COSTS (£ per ewe)			
Fertilisers, lime and manures	7.82	8.50	8.34
Seeds	0.51	0.86	0.78
Sprays	0.22	0.39	0.35
Forage contracting	3.45	3.77	3.70
Grass keep	1.70	3.63	3.19
Other forage costs	0.97	0.74	0.79
Total forage variable costs to sheep	14.67	17.89	17.15
% of forage variable costs to sheep	32.95	60.70	46.03
