

TABLE C8. Lowland sheep gross margins in Wales, 2018/19.

Flock Size	<300	>300	All flocks
Number of flocks	17	25	42
Average farm area - actual hectares	93	137	119
- effective hectares	86	127	111
Average size of farm business (SO)	101,516	150,176	130,480
Average flock size (numbers)	173	570	409
Lambs reared per ewe	1.30	1.35	1.34
Finished lambs sold per ewe	1.12	1.25	1.22
OUTPUT (£ per ewe)			
Lamb sales - store	1.98	0.21	0.51
- finished	96.59	108.22	106.23
Breeding ewe and ram sales	2.04	1.08	1.25
Other sheep sales	15.46	13.79	14.08
Wool sales	1.52	1.33	1.36
Miscellaneous output	0.00	0.00	0.00
Change in valuation	-5.67	-1.49	-2.20
Less purchases	9.26	16.49	15.26
Gross output	102.66	106.65	105.97
VARIABLE COSTS (£ per ewe)			
Purchased concentrates	13.75	16.06	15.67
Home grown concentrates	3.89	3.59	3.64
Coarse fodder and tack	0.56	2.65	2.29
Veterinary and medicines	5.95	6.58	6.47
Other livestock costs	10.06	11.00	10.84
Allocatable contracting and hire	1.14	2.32	2.12
Total variable costs	35.35	42.20	41.03
Gross margin before forage costs	67.31	64.45	64.94
Forage variable costs per ewe	12.02	14.47	14.04
Gross margin including forage costs	55.29	49.98	50.90
SHEEP FORAGE VARIABLE COSTS (£ per ewe)			
Fertilisers, lime and manures	5.78	6.35	6.25
Seeds	0.61	1.09	1.01
Sprays	1.07	0.82	0.86
Forage contracting	2.59	3.11	3.02
Grass keep	1.30	2.16	2.01
Other forage costs	0.67	0.94	0.89
Total forage variable costs to sheep	12.02	14.47	14.04
% of forage variable costs to sheep	35.10	58.43	48.99
