

TABLE C6. Hill sheep gross margins in Wales 2003/04.

Flock size	<600	600-900	> 900	All flocks
Number of flocks	149	73	93	315
Average farm area - actual hectares	90.63	148.06	342.26	178.23
- effective hectares	75.36	116.78	236.32	132.48
Average size of farm business (ESU)	40.09	38.35	87.36	53.64
Average size of flock (ewes and ewe lambs)	323	733	1563	784
Lambs reared per ewe	1.14	1.11	1.06	1.09
Finished lambs sold per ewe	0.80	0.79	0.75	0.77
ENTERPRISE OUTPUT (£ per ewe)				
Lamb sales - store	2.95	1.30	2.34	2.23
- finished	32.81	32.20	29.97	31.01
Ewe and ram sales	8.69	8.89	8.05	8.36
Other sheep sales	0.71	0.70	0.99	0.87
Wool sales	1.26	1.12	1.11	1.14
Net SAP quota leased	-0.04	-0.06	-0.13	-0.10
Sheep subsidies - Annual Ewe Premium	21.90	21.25	21.52	21.53
Sheep subsidies - Other	0.08	0.01	0.15	0.11
Valuation change	2.54	1.41	0.79	1.26
Less : sheep purchases	7.68	4.48	5.28	5.57
Total enterprise output	63.23	62.34	59.50	60.84
VARIABLE COSTS (£ per ewe)				
Concentrates	7.41	8.10	7.24	7.46
Purchased bulk feed	0.55	0.45	0.18	0.31
Stock keep	0.77	2.19	3.16	2.48
Veterinary & medicines	2.41	3.01	2.43	2.55
Other livestock costs - sheep	3.79	3.03	3.36	3.37
Total variable costs	14.93	16.78	16.38	16.18
Gross margin before forage costs	48.30	45.55	43.13	44.66
Gross margin including forage costs	41.74	39.59	35.30	37.48
FORAGE VARIABLE COSTS (£ per farm)				
Seeds	189	271	579	323
Fertilisers	3150	4216	8723	5042
Sprays	62	104	326	150
Other forage costs	2959	2880	9687	4927
Total forage variable costs	6360	7471	19316	10442
% of forage variable costs to sheep	33.29	58.51	63.33	53.88
Forage variable costs per ewe	6.56	5.97	7.82	7.18