

**TABLE C6. Hill sheep gross margins in Wales 2004/05.**

Flock size	<600	600-900	> 900	All flocks
Number of flocks	136	73	85	294
Average farm area - actual hectares	96.09	150.07	349.10	182.64
- effective hectares	76.16	120.27	237.82	133.85
Average size of farm business (ESU)	38	41	89	54
Average size of flock (ewes and ewe lambs)	333	738	1572	792
Lambs reared per ewe	1.16	1.10	1.07	1.10
Finished lambs sold per ewe	0.86	0.79	0.79	0.81
<b>ENTERPRISE OUTPUT (£ per ewe)</b>				
Lamb sales - store	1.84	2.13	2.21	2.12
- finished	34.99	31.36	30.49	31.57
Ewe and ram sales	9.37	7.73	8.31	8.38
Other sheep sales	0.84	0.82	1.27	1.08
Wool sales	1.33	1.13	1.15	1.18
Leased out quota	0.05	0.02	0.01	0.02
Sheep subsidies - Sheep Ewe Premium	23.48	23.44	23.56	23.52
Sheep subsidies - Other	0.08	0.04	0.19	0.14
Valuation change	-0.53	-0.66	-0.40	-0.48
Less : sheep purchases	5.27	4.12	5.71	5.26
<b>Total enterprise output</b>	<b>66.19</b>	<b>61.89</b>	<b>61.09</b>	<b>62.26</b>
<b>VARIABLE COSTS (£ per ewe)</b>				
Concentrates	8.02	8.21	7.25	7.62
Purchased bulk feed	0.33	0.45	0.23	0.30
Stock keep	1.22	1.79	3.19	2.49
Veterinary and medicines	2.60	2.97	2.52	2.64
Leased in quota	0.04	0.05	0.04	0.04
Other livestock costs - sheep	3.95	2.91	3.46	3.43
<b>Total variable costs</b>	<b>16.16</b>	<b>16.38</b>	<b>16.70</b>	<b>16.52</b>
<b>Gross margin before forage costs</b>	<b>50.04</b>	<b>45.50</b>	<b>44.39</b>	<b>45.74</b>
<b>Gross margin including forage costs</b>	<b>39.95</b>	<b>38.05</b>	<b>35.93</b>	<b>37.62</b>
<b>FORAGE VARIABLE COSTS (£ per farm)</b>				
Seeds	154	222	574	292
Fertilisers	3391	4840	8841	5327
Sprays	77	177	355	182
Other forage costs	3208	3551	10771	5479
<b>Total forage variable costs</b>	<b>6830</b>	<b>8790</b>	<b>20540</b>	<b>11281</b>
% of forage variable costs to sheep	49	63	65	57
Forage variable costs per ewe	10.09	7.45	8.46	8.12