

TABLE C4. Upland cattle gross margins in Wales 2004/05.

Herd size	<40	>40	All herds
Number of herds	25	25	50
Average farm area - actual hectares	69.28	136.84	103.06
- effective hectares	66.89	131.12	99.01
Average size of farm business (ESU)	24	53	39
Average size of herd (breeding cows)	26	69	47
ENTERPRISE OUTPUT (£ per cow)			
Calf sales	27.64	2.98	9.63
Other store cattle sales and transfers out	346.23	318.44	325.93
Bull and cow sales and transfers out	70.95	68.15	68.91
Finished cattle sales	188.60	352.36	308.23
Leased out quota	0.00	8.72	6.37
Cattle subsidies - SCP	192.14	188.07	189.17
Cattle subsidies - BSP	88.93	72.50	76.93
Cattle subsidies - Other	21.03	32.24	29.22
Valuation change	-1.83	-4.15	-3.52
Less : purchases and transfers in	137.12	254.00	222.50
Total enterprise output	796.59	785.31	788.35
VARIABLE COSTS (£ per cow)			
Concentrates	121.80	71.99	85.42
Purchased bulk feed	5.86	1.10	2.39
Stock keep	0.00	7.86	5.75
Veterinary and medicines	29.33	28.50	28.72
Leased in quota	7.20	5.69	6.10
Other livestock costs - beef	62.81	45.42	50.11
Total variable costs	227.00	160.57	178.48
Gross margin before forage costs	569.59	624.74	609.88
Gross margin including forage costs	445.03	501.25	487.71
FORAGE VARIABLE COSTS (£ per farm)			
Seeds	143	466	305
Fertilisers	2394	7140	4767
Sprays	136	250	193
Other forage costs	3131	6826	4979
Total forage variable costs	5805	14682	10244
% of forage variable costs to beef	54.85	58.27	56.56
Forage variable costs per cow	124.56	123.49	122.17