

TABLE C7. Upland sheep gross margins in Wales 2004/05.

Flock size	<300	300-600	> 600	All flocks
Number of flocks	30	17	31	79
Average farm area - actual hectares	101.67	104.54	125.73	111.40
- effective hectares	94.82	101.44	119.53	105.69
Average size of farm business (ESU)	37	38	53	43
Average size of flock (ewes and ewe lambs)	531	624	574	566
Lambs reared per ewe	1.17	1.28	1.41	1.30
Finished lambs sold per ewe	0.90	1.06	1.33	1.11
ENTERPRISE OUTPUT (£ per ewe)				
Lamb sales - store	3.36	0.38	0.88	1.64
- finished	38.82	49.62	66.45	52.43
Ewe and ram sales	5.49	4.71	8.91	7.29
Other sheep sales	1.20	1.32	1.17	1.21
Wool sales	1.35	1.22	1.37	1.33
Leased out quota	0.02	0.14	0.00	0.04
Sheep subsidies - Sheep Ewe Premium	21.87	17.99	20.73	20.50
Sheep subsidies - Other	0.03	0.00	0.00	0.01
Valuation change	2.21	3.72	-0.82	1.40
Less : sheep purchases	11.57	9.23	12.32	11.32
Total enterprise output	62.78	69.87	86.37	74.52
VARIABLE COSTS (£ per ewe)				
Concentrates	10.57	9.09	8.81	9.60
Purchased bulk feed	0.20	0.04	0.06	0.11
Stock keep	0.89	0.12	0.71	0.65
Veterinary and medicines	4.60	2.28	2.92	3.44
Leased in quota	0.05	0.37	0.02	0.11
Other livestock costs - sheep	4.40	4.34	3.59	4.10
Total variable costs	20.70	16.25	16.12	18.01
Gross margin before forage costs	42.08	53.62	70.25	56.51
Gross margin including forage costs	30.70	45.18	62.31	47.00
FORAGE VARIABLE COSTS (£ per farm)				
Seeds	307	238	269	290
Fertilisers	3978	4246	5364	4568
Sprays	176	105	269	195
Other forage costs	5124	4455	5304	5060
Total forage variable costs	9584	9043	11206	10113
% of forage variable costs to sheep	63	58	41	53
Forage variable costs per ewe	11.38	8.44	7.94	9.51