

**TABLE C6. Hill sheep gross margins in Wales, 2006/07.**

<b>Flock Size</b>	<b>&lt;400</b>	<b>400 - 800</b>	<b>&gt;800</b>	<b>All flocks</b>
Number of flocks	50	109	100	259
Average farm area - actual hectares	86.20	140.08	301.20	191.89
- effective hectares	70.09	110.92	217.39	144.14
Average size of farm business (ESU)	26.79	34.96	69.48	46.71
Flock size (numbers)	277	579	1428	849
Lambs reared per ewe	1.14	1.15	1.11	1.12
Finished lambs sold per ewe	0.90	0.82	0.80	0.81
<b>OUTPUT (£ per ewe)</b>				
Lamb sales - store	0.84	2.24	3.78	3.15
- finished	35.62	31.55	29.66	30.58
Ewe and ram sales	2.32	4.38	3.81	3.88
Other sheep sales	4.60	4.13	3.35	3.65
Wool sales	1.05	1.03	0.92	0.96
Sheep compensation - Chernobyl	0.00	0.07	0.15	0.11
Closing valuation	46.90	48.43	44.20	45.59
Less - purchases	3.98	3.70	4.20	4.04
- opening valuation	48.92	49.34	44.94	46.46
<b>Gross output</b>	<b>38.43</b>	<b>38.79</b>	<b>36.73</b>	<b>37.42</b>
<b>VARIABLE COSTS (£ per ewe)</b>				
Purchased concentrates	8.64	9.54	8.80	9.00
Home grown concentrates	0.06	0.03	0.07	0.06
Coarse fodder and tack	1.50	2.44	3.06	2.79
Veterinary and medicines	3.04	3.23	2.92	3.02
Sheep other livestock costs	3.79	3.17	2.88	3.02
Allocatable contracting	0.61	0.74	0.75	0.74
<b>Total variable costs</b>	<b>17.64</b>	<b>19.15</b>	<b>18.48</b>	<b>18.63</b>
<b>Gross margin before forage costs</b>	<b>20.79</b>	<b>19.64</b>	<b>18.25</b>	<b>18.79</b>
Forage variable costs per ewe	7.12	6.78	7.76	7.45
<b>Gross margin including forage costs</b>	<b>13.67</b>	<b>12.86</b>	<b>10.49</b>	<b>11.34</b>
<b>SHEEP FORAGE VARIABLE COSTS (£ per ewe)</b>				
Fertilisers, seeds and sprays	3.73	4.36	4.01	4.10
Forage contracting	1.69	1.08	1.37	1.31
Grass keep	1.16	0.95	2.11	1.72
Other forage costs	0.54	0.39	0.27	0.32
<b>Total forage variable costs to sheep</b>	<b>7.12</b>	<b>6.78</b>	<b>7.76</b>	<b>7.45</b>
% of forage costs to sheep	44.91	60.30	68.58	60.52