

TABLE C2. Lowland dairy gross margins in Wales, 2006/07.

Herd Size	<60	60 - 100	> 100	All herds
Number of herds	8	25	31	64
Average farm area - actual hectares	51.80	92.50	164.01	122.05
- effective hectares	49.62	85.42	155.57	114.93
Average size of farm business (ESU)	48	97	243	161
Average size of herd (numbers)	37	77	215	139
Average milk yield (litres per cow)	6131	6582	6098	6204
Milk price (pence)	18.25	17.06	18.26	17.99
OUTPUT (£ per cow)				
Milk sales and consumed	1117.19	1123.10	1113.72	1115.87
Cow & bull sales and transfers out	278.41	110.93	63.73	81.16
Calf sales and transfers out	53.35	61.82	53.50	55.30
Leased out quota	0.00	0.00	-1.36	-1.01
Valuation change	102.77	39.70	-17.34	-0.97
Less - cow and bull purchases	0.00	21.68	36.80	32.29
- heifer and bull transfers in	109.30	107.90	113.01	111.78
Gross output	1442.42	1205.97	1062.44	1106.28
VARIABLE COSTS (£ per cow)				
Purchased concentrates	283.92	228.40	247.03	244.24
Home grown concentrates	19.51	13.13	18.85	17.64
Coarse fodder and tack	4.38	11.56	13.03	12.43
Veterinary and medicines	46.48	45.57	41.07	42.23
Dairy other livestock costs	107.42	88.43	85.22	86.66
Allocatable contracting	15.66	10.75	19.27	17.31
Total variable costs	477.37	397.84	424.47	420.51
Gross margin before forage costs	965.05	808.13	637.97	685.77
Forage variable costs per cow	77.56	94.08	111.04	106.25
Gross margin after forage costs	887.49	714.05	526.93	579.52
DAIRY FORAGE VARIABLE COSTS (£ per cow)				
Fertilisers, seeds and sprays	45.07	49.27	51.49	50.79
Forage contracting	21.78	32.81	34.26	33.53
Grass keep	4.94	8.32	15.25	13.41
Other forage costs	5.77	3.68	10.04	8.52
Total forage variable costs	77.56	94.08	111.04	106.25
% of forage variable costs to dairy	48.53	57.36	65.94	60.41