

TABLE C8. Lowland sheep gross margins in Wales, 2006/07.

Flock Size	<300	>300	All flocks
Number of flocks	25	37	62
Average farm area - actual hectares	107.04	142.56	128.23
- effective hectares	101.37	135.21	121.56
Average size of farm business (ESU)	92.93	70.78	79.71
Flock size (numbers)	151	597	417
Lambs reared per ewe	1.35	1.30	1.31
Finished lambs sold per ewe	1.47	1.29	1.31
OUTPUT (£ per ewe)			
Lamb sales - store	0.14	0.97	0.85
- finished	72.65	63.10	64.49
Ewe and ram sales	3.43	0.93	1.30
Other sheep sales	4.96	4.77	4.79
Wool sales	1.26	1.18	1.19
Closing valuation	66.28	64.51	64.77
Less - purchases	14.75	14.79	14.78
- opening valuation	70.87	63.05	64.19
Gross output	63.10	57.62	58.42
VARIABLE COSTS (£ per ewe)			
Purchased concentrates	10.24	7.38	7.80
Home grown concentrates	4.78	2.05	2.45
Coarse fodder and tack	1.06	1.03	1.03
Veterinary and medicines	4.66	3.52	3.69
Sheep other livestock costs	6.39	4.95	5.16
Allocatable contracting	0.93	0.95	0.94
Total variable costs	28.06	19.88	21.07
Gross margin before forage costs	35.04	37.74	37.35
Forage variable costs per ewe	10.13	9.45	9.55
Gross margin including forage costs	24.91	28.29	27.80
SHEEP FORAGE VARIABLE COSTS (£ per ewe)			
Fertilisers, seeds and sprays	6.34	6.44	6.43
Forage contracting	1.82	1.82	1.82
Grass keep	0.78	0.62	0.64
Other forage costs	1.19	0.57	0.66
Total forage variable costs to sheep	10.13	9.45	9.55
% of forage costs to sheep	20.86	54.69	41.05