

**TABLE C6. Hill sheep gross margins in Wales, 2007/08.**

Flock Size	<400	400 - 800	>800	All flocks
Number of flocks	49.00	112.00	88.00	249.00
Average farm area - actual hectares	87.57	143.70	317.81	194.19
- effective hectares	72.17	114.60	220.58	143.70
Average size of farm business (ESU)	25.51	35.25	71.37	46.10
Flock size (numbers)	266.41	578.33	1,374.60	798.36
Lambs reared per ewe	1.18	1.20	1.08	1.13
Finished lambs sold per ewe	0.94	0.93	0.80	0.85
<b>OUTPUT (£ per ewe)</b>				
Lamb sales - store	1.04	1.57	1.47	1.47
- finished	35.91	34.35	29.07	31.24
Ewe and ram sales	2.29	3.71	2.90	3.12
Other sheep sales	3.89	4.05	3.64	3.79
Wool sales	0.31	0.31	0.29	0.30
Sheep compensation - Chernobyl	0.00	0.05	0.10	0.07
Closing valuation	48.86	48.09	44.76	46.12
Less - purchases	2.50	3.59	3.25	3.32
- opening valuation	50.94	50.03	45.58	47.38
<b>Gross output</b>	<b>38.86</b>	<b>38.51</b>	<b>33.40</b>	<b>35.41</b>
<b>VARIABLE COSTS (£ per ewe)</b>				
Purchased concentrates	9.34	9.05	8.69	8.85
Home grown concentrates	0.07	0.09	0.20	0.15
Coarse fodder and tack	1.40	2.18	2.99	2.62
Veterinary and medicines	3.73	3.66	3.20	3.38
Sheep other livestock costs	4.31	3.81	3.21	3.48
Allocatable contracting	0.18	0.19	0.25	0.23
<b>Total variable costs</b>	<b>19.03</b>	<b>18.98</b>	<b>18.54</b>	<b>18.71</b>
<b>Gross margin before forage costs</b>	<b>19.83</b>	<b>19.53</b>	<b>14.86</b>	<b>16.70</b>
Forage variable costs per ewe	7.67	7.46	8.81	8.28
<b>Gross margin including forage costs</b>	<b>12.16</b>	<b>12.07</b>	<b>6.05</b>	<b>8.42</b>
<b>SHEEP FORAGE VARIABLE COSTS (£ per ewe)</b>				
Fertilisers, seeds and sprays	4.24	4.33	4.15	4.21
Forage contracting	1.76	1.50	1.53	1.53
Grass keep	1.01	1.17	2.84	2.17
Other forage costs	0.66	0.46	0.29	0.37
<b>Total forage variable costs to sheep</b>	<b>7.67</b>	<b>7.46</b>	<b>8.81</b>	<b>8.28</b>
% of forage variable costs to sheep	44.16	61.78	67.52	60.34