

TABLE C6. Hill sheep gross margins in Wales, 2008/09.

Flock Size	<400	400 - 800	>800	All flocks
Number of flocks	53	103	90	246
Average farm area - actual hectares	88	143	317	195
- effective hectares	72	110	224	143
Average size of farm business (ESU)	24	32	71	45
Flock size (numbers)	269	562	1,384	800
Lambs reared per ewe	1.16	1.19	1.12	1.14
Finished lambs sold per ewe	0.93	0.94	0.86	0.89
OUTPUT (£ per ewe)				
Lamb sales - store	1.80	2.34	1.36	1.68
- finished	42.11	43.47	39.01	40.55
Ewe and ram sales	2.93	4.68	3.92	4.07
Other sheep sales	5.06	5.56	4.92	5.12
Wool sales	0.75	0.75	0.71	0.72
Miscellaneous output	0.03	0.15	0.13	0.13
Closing valuation	49.63	48.04	44.80	46.10
Less - purchases	5.05	6.28	3.64	4.52
- opening valuation	51.71	49.06	45.40	46.93
Gross output	45.55	49.65	45.81	46.92
VARIABLE COSTS (£ per ewe)				
Purchased concentrates	10.67	12.58	10.25	10.97
Home grown concentrates	0.08	0.07	0.13	0.11
Coarse fodder and tack	1.25	1.85	3.12	2.61
Veterinary and medicines	4.15	3.94	3.57	3.72
Sheep other livestock costs	4.26	4.40	3.71	3.95
Allocatable contracting	0.13	0.18	0.24	0.21
Total variable costs	20.54	23.02	21.02	21.57
Gross margin before forage costs	25.01	26.63	24.79	25.35
Forage variable costs per ewe	8.09	8.53	9.92	9.37
Gross margin including forage costs	16.92	18.10	14.87	15.98
SHEEP FORAGE VARIABLE COSTS (£ per ewe)				
Fertilisers, seeds and sprays	4.02	5.14	4.80	4.84
Forage contracting	2.03	1.56	1.56	1.59
Grass keep	1.40	1.30	3.19	2.50
Other forage costs	0.64	0.53	0.37	0.44
Total forage variable costs to sheep	8.09	8.53	9.92	9.37
% of forage variable costs to sheep	48.97	62.47	65.88	60.81