

TABLE C5. Lowland cattle gross margins in Wales, 2008/09.

Herd Size	<40	>40	All herds
Number of herds	20	15	35
Average farm area - actual hectares	89	120	102
- effective hectares	80	116	95
Average size of farm business (ESU)	43	51	46
Herd size (numbers)	26	61	41
OUTPUT (£ per cow)			
Calf sales	35.09	49.76	44.48
Other store cattle sales/transfers out	423.02	221.54	294.03
Finished cattle sales	408.16	467.59	446.21
Bull and cow sales/transfers out	145.00	110.20	122.72
Closing valuation	1,253.14	1,248.45	1,250.14
Less - purchases	73.52	81.00	78.31
- transfers in	138.02	63.15	90.09
- opening valuation	1,226.53	1,133.96	1,167.26
Gross output	826.34	819.43	821.92
VARIABLE COSTS (£ per cow)			
Purchased concentrates	82.47	88.77	86.50
Home grown concentrates	52.41	31.82	39.23
Coarse fodder and tack	3.86	3.66	3.73
Veterinary and medicines	38.78	29.61	32.91
Beef other livestock costs	97.43	67.69	78.39
Allocatable contracting	2.83	2.67	2.73
Total variable costs	277.78	224.22	243.49
Gross margin before forage costs	548.56	595.21	578.43
Forage variable costs per cow	219.25	180.73	194.59
Gross margin including forage costs	329.31	414.48	383.84
BEEF FORAGE VARIABLE COSTS (£ per cow)			
Fertilisers, seeds and sprays	120.93	120.44	120.61
Forage contracting	44.90	33.34	37.50
Grass keep	30.15	12.93	19.13
Other forage costs	23.27	14.02	17.35
Total forage variable costs to beef	219.25	180.73	194.59
% of forage variable costs to beef	69.75	85.38	76.45
