

TABLE C4. Upland cattle gross margins in Wales, 2008/09.

| Herd Size | <40 | >40 | All herds |
|---|---------------|---------------|------------------|
| Number of herds | 33 | 31 | 64 |
| Average farm area - actual hectares | 100 | 153 | 125 |
| - effective hectares | 95 | 142 | 118 |
| Average size of farm business (ESU) | 27 | 52 | 39 |
| Herd size (numbers) | 29 | 66 | 47 |
| OUTPUT (£ per cow) | | | |
| Calf sales | 51.92 | 46.16 | 47.97 |
| Other store cattle sales/transfers out | 414.95 | 358.80 | 376.44 |
| Finished cattle sales | 282.84 | 505.84 | 435.78 |
| Bull and cow sales/transfers out | 142.54 | 156.39 | 151.85 |
| Closing valuation | 1,120.91 | 1,219.75 | 1,188.70 |
| Less - purchases | 59.66 | 228.92 | 175.74 |
| - transfers in | 98.99 | 104.23 | 102.58 |
| - opening valuation | 1,156.30 | 1,151.15 | 1,152.77 |
| Gross output | 698.21 | 802.64 | 769.65 |
| VARIABLE COSTS (£ per cow) | | | |
| Purchased concentrates | 109.10 | 106.65 | 107.42 |
| Home grown concentrates | 31.93 | 28.55 | 29.61 |
| Coarse fodder and tack | 2.80 | 5.18 | 4.43 |
| Veterinary and medicines | 42.43 | 39.32 | 40.30 |
| Beef other livestock costs | 78.47 | 73.27 | 74.91 |
| Allocatable contracting | 4.97 | 7.30 | 6.57 |
| Total variable costs | 269.70 | 260.27 | 263.24 |
| Gross margin before forage costs | 428.51 | 542.37 | 506.41 |
| Forage variable costs per cow | 143.75 | 184.53 | 171.72 |
| Gross margin including forage costs | 284.76 | 357.84 | 334.69 |
| BEEF FORAGE VARIABLE COSTS (£ per cow) | | | |
| Fertilisers, seeds and sprays | 71.23 | 119.73 | 104.49 |
| Forage contracting | 47.53 | 42.79 | 44.28 |
| Grass keep | 16.23 | 10.31 | 12.17 |
| Other forage costs | 8.76 | 11.70 | 10.78 |
| Total forage variable costs to beef | 143.75 | 184.53 | 171.72 |
| % of forage variable costs to beef | 60.03 | 71.06 | 65.38 |
