

TABLE C6. Hill sheep gross margins in Wales, 2009/2010.

Flock Size	<400	400 - 800	>800	All flocks
Number of flocks	57	111	76	244
Average farm area - actual hectares	98	154	351	202
- effective hectares	77	124	242	150
Average size of farm business (ESU)	24	35	69	43
Flock size (numbers)	278	571	1,355	747
Lambs reared per ewe	1.19	1.20	1.09	1.14
Finished lambs sold per ewe	0.85	0.92	0.83	0.87
OUTPUT (£ per ewe)				
Lamb sales - store	3.26	3.39	2.00	2.59
- finished	46.74	52.69	45.69	48.22
Breeding ewe and ram sales	5.64	7.44	4.49	5.62
Other sheep sales	6.39	7.33	6.06	6.53
Wool sales	0.69	0.75	0.63	0.68
Miscellaneous output	0.06	0.18	0.24	0.20
Change in valuation	5.73	4.99	2.96	3.91
Less purchases	6.32	9.10	6.50	7.39
Gross output	62.19	67.67	55.57	60.36
VARIABLE COSTS (£ per ewe)				
Purchased concentrates	10.94	12.37	11.12	11.54
Home grown concentrates	0.16	0.17	0.12	0.14
Coarse fodder and tack	1.67	2.49	3.69	3.10
Veterinary and medicines	4.45	4.44	3.48	3.90
Sheep other livestock costs	4.74	5.48	4.08	4.62
Allocatable contracting	0.06	0.15	0.21	0.18
Total variable costs	22.02	25.10	22.70	23.48
Gross margin before forage costs	40.17	42.57	32.87	36.88
Forage variable costs per ewe	8.19	10.09	10.37	10.08
Gross margin including forage costs	31.98	32.48	22.50	26.80
SHEEP FORAGE VARIABLE COSTS (£ per ewe)				
Fertilisers, lime and manures	4.07	5.58	4.95	5.09
Seeds	0.31	0.31	0.26	0.28
Sprays	0.05	0.20	0.14	0.15
Forage contracting	2.28	1.99	1.51	1.75
Grass keep	0.85	1.35	3.04	2.26
Other forage costs	0.63	0.66	0.47	0.55
Total forage variable costs to sheep	8.19	10.09	10.37	10.08
% of forage variable costs to sheep	49.60	61.27	67.27	60.41