

TABLE C8. Lowland sheep gross margins in Wales, 2009/2010.

Flock Size	<300	>300	All flocks
Number of flocks	29	23	52
Average farm area - actual hectares	100	132	114
- effective hectares	95	126	109
Average size of farm business (ESU)	62	59	61
Flock size (numbers)	164	603	358
Lambs reared per ewe	1.38	1.46	1.44
Finished lambs sold per ewe	1.33	1.37	1.36
OUTPUT (£ per ewe)			
Lamb sales - store	0.04	0.29	0.22
- finished	90.02	93.61	92.69
Breeding ewe and ram sales	2.47	2.12	2.21
Other sheep sales	10.61	11.33	11.14
Wool sales	0.80	0.85	0.84
Miscellaneous output	0.02	0.00	0.00
Change in valuation	7.21	6.98	7.04
Less purchases	21.96	21.09	21.32
Gross output	89.21	94.09	92.82
VARIABLE COSTS (£ per ewe)			
Purchased concentrates	11.45	9.92	10.31
Home grown concentrates	1.51	2.59	2.32
Coarse fodder and tack	0.64	1.40	1.21
Veterinary and medicines	5.31	4.33	4.58
Sheep other livestock costs	7.72	7.34	7.44
Allocatable contracting	0.18	0.25	0.23
Total variable costs	26.81	25.83	26.09
Gross margin before forage costs	62.40	68.26	66.73
Forage variable costs per ewe	17.09	11.87	13.21
Gross margin including forage costs	45.31	56.39	53.52
SHEEP FORAGE VARIABLE COSTS (£ per ewe)			
Fertilisers, lime and manures	8.87	6.28	6.94
Seeds	1.54	0.88	1.05
Sprays	0.34	0.33	0.33
Forage contracting	3.43	2.26	2.56
Grass keep	1.72	1.36	1.46
Other forage costs	1.19	0.76	0.87
Total forage variable costs to sheep	17.09	11.87	13.21
% of forage variable costs to sheep	21.52	56.24	36.88