

TABLE C7. Upland sheep gross margins in Wales, 2009/2010.

Flock Size	<400	>400	All flocks
Number of flocks	44	49	93
Average farm area - actual hectares	101	151	127
- effective hectares	91	144	119
Average size of farm business (ESU)	54	54	54
Flock size (numbers)	213	758	500
Lambs reared per ewe	1.24	1.32	1.30
Finished lambs sold per ewe	1.13	1.22	1.21
OUTPUT (£ per ewe)			
Lamb sales - store	0.68	2.01	1.74
- finished	71.47	79.87	78.17
Breeding ewe and ram sales	4.74	7.17	6.68
Other sheep sales	7.58	10.76	10.12
Wool sales	0.82	0.81	0.81
Miscellaneous output	0.00	0.02	0.01
Change in valuation	3.09	9.61	8.29
Less purchases	10.40	25.02	22.07
Gross output	77.98	85.23	83.75
VARIABLE COSTS (£ per ewe)			
Purchased concentrates	12.28	13.38	13.15
Home grown concentrates	1.31	0.71	0.83
Coarse fodder and tack	0.29	1.88	1.56
Veterinary and medicines	4.20	4.51	4.45
Sheep other livestock costs	6.84	6.53	6.59
Allocatable contracting	0.02	0.14	0.12
Total variable costs	24.94	27.15	26.70
Gross margin before forage costs	53.04	58.08	57.05
Forage variable costs per ewe	13.97	14.79	14.63
Gross margin including forage costs	39.07	43.29	42.42
SHEEP FORAGE VARIABLE COSTS (£ per ewe)			
Fertilisers, lime and manures	7.00	7.20	7.16
Seeds	0.58	0.78	0.74
Sprays	0.23	0.40	0.37
Forage contracting	3.63	3.35	3.41
Grass keep	1.67	2.54	2.36
Other forage costs	0.86	0.52	0.59
Total forage variable costs to sheep	13.97	14.79	14.63
% of forage variable costs to sheep	30.18	63.97	47.99