

TABLE C6. Hill sheep gross margins in Wales, 2010/2011.

Flock Size	<400	400 - 800	>800	All flocks
Number of flocks	62	103	78	243
Average farm area - actual hectares	104	153	352	204
- effective hectares	82	122	244	151
Average size of farm business (ESU)	24	35	68	43
Flock size (numbers)	284	560	1,315	732
Lambs reared per ewe	1.16	1.17	1.11	1.14
Finished lambs sold per ewe	0.83	0.84	0.89	0.87
OUTPUT (£ per ewe)				
Lamb sales - store	4.31	3.57	2.48	3.02
- finished	50.84	51.08	53.02	52.18
Breeding ewe and ram sales	5.25	9.36	5.09	6.49
Other sheep sales	8.85	8.50	7.67	8.05
Wool sales	1.06	1.09	0.97	1.02
Miscellaneous output	0.14	0.10	0.22	0.17
Change in valuation	2.20	1.73	5.13	3.73
Less purchases	7.98	8.04	9.56	8.91
Gross output	64.67	67.39	65.02	65.75
VARIABLE COSTS (£ per ewe)				
Purchased concentrates	12.56	13.15	13.25	13.15
Home grown concentrates	0.32	0.08	0.14	0.14
Coarse fodder and tack	2.07	2.39	4.00	3.29
Veterinary and medicines	4.73	4.04	3.78	3.96
Sheep other livestock costs	5.51	6.19	5.31	5.61
Allocatable contracting	0.04	0.08	0.12	0.10
Total variable costs	25.23	25.93	26.60	26.25
Gross margin before forage costs	39.44	41.46	38.42	39.50
Forage variable costs per ewe	7.80	10.52	11.42	10.78
Gross margin including forage costs	31.64	30.94	27.00	28.72
SHEEP FORAGE VARIABLE COSTS (£ per ewe)				
Fertilisers, lime and manures	3.99	5.77	5.45	5.41
Seeds	0.22	0.41	0.33	0.35
Sprays	0.07	0.17	0.15	0.15
Forage contracting	1.98	1.85	1.57	1.70
Grass keep	0.84	1.60	3.46	2.60
Other forage costs	0.70	0.72	0.46	0.57
Total forage variable costs to sheep	7.80	10.52	11.42	10.78
% of forage variable costs to sheep	49.60	61.20	67.41	60.23