

TABLE C8. Lowland sheep gross margins in Wales, 2010/2011.

Flock Size	<300	>300	All flocks
Number of flocks	26	25	51
Average farm area - actual hectares	93	127	109
- effective hectares	88	122	105
Average size of farm business (ESU)	61	56	58
Flock size (numbers)	167	609	384
Lambs reared per ewe	1.43	1.43	1.43
Finished lambs sold per ewe	1.39	1.38	1.39
OUTPUT (£ per ewe)			
Lamb sales - store	0.41	0.40	0.40
- finished	100.35	102.30	101.87
Breeding ewe and ram sales	2.36	3.15	2.98
Other sheep sales	13.88	13.80	13.82
Wool sales	1.22	1.22	1.22
Miscellaneous output	0.00	0.00	0.00
Change in valuation	7.11	3.42	4.24
Less purchases	26.92	23.65	24.37
Gross output	98.41	100.64	100.16
VARIABLE COSTS (£ per ewe)			
Purchased concentrates	12.74	13.96	13.69
Home grown concentrates	1.02	4.04	3.37
Coarse fodder and tack	0.63	1.81	1.54
Veterinary and medicines	5.72	4.47	4.75
Sheep other livestock costs	7.87	8.34	8.23
Allocatable contracting	0.31	0.09	0.14
Total variable costs	28.29	32.71	31.72
Gross margin before forage costs	70.12	67.93	68.44
Forage variable costs per ewe	13.77	12.09	12.46
Gross margin including forage costs	56.35	55.84	55.98
SHEEP FORAGE VARIABLE COSTS (£ per ewe)			
Fertilisers, lime and manures	6.39	5.87	5.99
Seeds	1.18	0.71	0.81
Sprays	0.39	0.45	0.44
Forage contracting	2.82	2.86	2.85
Grass keep	2.17	1.44	1.60
Other forage costs	0.82	0.76	0.77
Total forage variable costs to sheep	13.77	12.09	12.46
% of forage variable costs to sheep	23.04	58.71	40.52