

TABLE C7. Upland sheep gross margins in Wales, 2010/2011.

Flock Size	<400	>400	All flocks
Number of flocks	49	42	91
Average farm area - actual hectares	97	156	124
- effective hectares	86	149	115
Average size of farm business (ESU)	53	59	56
Flock size (numbers)	195	763	457
Lambs reared per ewe	1.29	1.39	1.37
Finished lambs sold per ewe	1.07	1.23	1.19
OUTPUT (£ per ewe)			
Lamb sales - store	1.27	2.05	1.87
- finished	75.58	89.10	85.99
Breeding ewe and ram sales	8.71	3.25	4.51
Other sheep sales	10.84	11.60	11.43
Wool sales	1.13	1.08	1.09
Miscellaneous output	0.00	0.06	0.05
Change in valuation	9.93	3.92	5.30
Less purchases	18.74	17.20	17.55
Gross output	88.72	93.86	92.69
VARIABLE COSTS (£ per ewe)			
Purchased concentrates	14.30	15.47	15.20
Home grown concentrates	0.82	0.92	0.89
Coarse fodder and tack	1.14	1.97	1.78
Veterinary and medicines	5.30	4.83	4.94
Sheep other livestock costs	7.59	7.55	7.56
Allocatable contracting	0.01	0.09	0.07
Total variable costs	29.16	30.83	30.44
Gross margin before forage costs	59.56	63.03	62.25
Forage variable costs per ewe	15.92	14.49	14.83
Gross margin including forage costs	43.64	48.54	47.42
SHEEP FORAGE VARIABLE COSTS (£ per ewe)			
Fertilisers, lime and manures	8.05	7.89	7.93
Seeds	0.91	0.69	0.74
Sprays	0.31	0.23	0.25
Forage contracting	4.09	2.63	2.97
Grass keep	1.44	2.42	2.19
Other forage costs	1.12	0.63	0.75
Total forage variable costs to sheep	15.92	14.49	14.83
% of forage variable costs to sheep	28.63	60.79	43.48