

TABLE C8. Lowland sheep gross margins in Wales, 2011/2012.

Flock Size	<300	>300	All flocks
Number of flocks	30	27	57
Average farm area - actual hectares	86	133	108
- effective hectares	80	122	100
Average size of farm business (ESU)	56	57	56
Flock size (numbers)	151	608	368
Lambs reared per ewe	1.35	1.45	1.43
Finished lambs sold per ewe	1.33	1.36	1.36
OUTPUT (£ per ewe)			
Lamb sales - store	0.23	0.97	0.81
- finished	111.06	113.43	112.91
Breeding ewe and ram sales	3.96	4.27	4.20
Other sheep sales	11.00	13.70	13.12
Wool sales	2.55	2.82	2.76
Miscellaneous output	0.00	0.04	0.03
Change in valuation	6.53	10.11	9.34
Less purchases	26.28	27.53	27.25
Gross output	109.05	117.81	115.92
VARIABLE COSTS (£ per ewe)			
Purchased concentrates	11.62	12.21	12.08
Home grown concentrates	3.15	3.56	3.47
Coarse fodder and tack	0.62	1.78	1.53
Veterinary and medicines	6.46	4.94	5.27
Sheep other livestock costs	9.38	8.82	8.94
Allocatable contracting	0.03	0.43	0.34
Total variable costs	31.26	31.74	31.63
Gross margin before forage costs	77.79	86.07	84.29
Forage variable costs per ewe	14.05	16.16	15.70
Gross margin including forage costs	63.74	69.91	68.59
SHEEP FORAGE VARIABLE COSTS (£ per ewe)			
Fertilisers, lime and manures	5.99	8.12	7.66
Seeds	1.08	1.16	1.14
Sprays	0.26	0.58	0.51
Forage contracting	3.41	2.90	3.01
Grass keep	2.72	2.49	2.54
Other forage costs	0.59	0.91	0.84
Total forage variable costs to sheep	14.05	16.16	15.70
% of forage variable costs to sheep	34.12	59.76	46.26