

TABLE C8. Lowland sheep gross margins in Wales, 2012/2013.

Flock Size	<300	>300	All flocks
Number of flocks	29	28	57
Average farm area - actual hectares	87	131	108
- effective hectares	81	120	100
Average size of farm business (ESU)	53	57	55
Flock size (numbers)	146	613	375
Lambs reared per ewe	1.40	1.44	1.44
Finished lambs sold per ewe	1.35	1.38	1.37
OUTPUT (£ per ewe)			
Lamb sales - store	0.73	0.85	0.82
- finished	108.24	108.80	108.69
Breeding ewe and ram sales	5.77	4.64	4.87
Other sheep sales	12.16	12.26	12.24
Wool sales	3.31	3.08	3.12
Miscellaneous output	0.00	0.04	0.03
Change in valuation	-3.58	2.96	1.66
Less purchases	15.72	23.65	22.07
Gross output	110.91	108.98	109.36
VARIABLE COSTS (£ per ewe)			
Purchased concentrates	16.43	14.55	14.92
Home grown concentrates	1.47	5.04	4.33
Coarse fodder and tack	0.30	1.67	1.40
Veterinary and medicines	6.87	5.64	5.88
Sheep other livestock costs	9.55	9.03	9.13
Allocatable contracting	0.06	0.07	0.06
Total variable costs	34.68	36.00	35.72
Gross margin before forage costs	76.23	72.98	73.64
Forage variable costs per ewe	17.22	14.96	15.39
Gross margin including forage costs	59.01	58.02	58.25
SHEEP FORAGE VARIABLE COSTS (£ per ewe)			
Fertilisers, lime and manures	7.59	7.19	7.27
Seeds	1.19	0.95	0.99
Sprays	0.34	0.80	0.71
Forage contracting	5.23	2.55	3.08
Grass keep	1.95	2.17	2.12
Other forage costs	0.92	1.30	1.22
Total forage variable costs to sheep	17.22	14.96	15.39
% of forage variable costs to sheep	36.44	58.93	47.48