

TABLE C6. Hill sheep gross margins in Wales, 2013/2014.

Flock Size	<400	400 - 800	>800	All flocks
Number of flocks	65	101	64	230
Average farm area - actual hectares	102	152	354	194
- effective hectares	76	126	246	145
Average size of farm business (ESU)	21	35	67	40
Flock size (numbers)	270	551	1,327	687
Lambs reared per ewe	1.16	1.15	1.06	1.10
Finished lambs sold per ewe	0.86	0.84	0.81	0.82
OUTPUT (£ per ewe)				
Lamb sales - store	2.26	4.98	2.44	3.31
- finished	56.46	57.39	53.10	54.98
Breeding ewe and ram sales	7.80	8.48	5.16	6.62
Other sheep sales	11.35	8.90	7.21	8.26
Wool sales	2.00	1.88	1.66	1.77
Miscellaneous output	0.00	0.06	0.01	0.02
Change in valuation	0.23	0.51	1.77	1.15
Less purchases	8.00	7.85	7.95	7.92
Gross output	72.10	74.35	63.40	68.19
VARIABLE COSTS (£ per ewe)				
Purchased concentrates	19.42	20.09	18.71	19.27
Home grown concentrates	0.14	0.40	0.19	0.26
Coarse fodder and tack	2.32	2.71	3.62	3.16
Veterinary and medicines	5.67	4.94	4.00	4.51
Sheep other livestock costs	7.13	7.78	6.25	6.89
Allocatable contracting	0.06	0.16	0.10	0.12
Total variable costs	34.74	36.08	32.87	34.21
Gross margin before forage costs	37.36	38.27	30.53	33.98
Forage variable costs per ewe	11.68	11.82	14.68	13.35
Gross margin including forage costs	25.68	26.45	15.85	20.63
SHEEP FORAGE VARIABLE COSTS (£ per ewe)				
Fertilisers, lime and manures	6.39	6.71	6.31	6.46
Seeds	0.50	0.54	0.50	0.52
Sprays	0.14	0.14	0.22	0.18
Forage contracting	2.70	2.22	2.18	2.25
Grass keep	0.88	1.49	4.92	3.27
Other forage costs	1.07	0.72	0.55	0.67
Total forage variable costs to sheep	11.68	11.82	14.68	13.35
% of forage variable costs to sheep	51.84	59.47	70.59	60.41