

**TABLE C6. Hill sheep gross margins in Wales, 2014/2015.**

<b>Flock Size</b>	<b>&lt;400</b>	<b>400 - 800</b>	<b>&gt;800</b>	<b>All flocks</b>
Number of flocks	79	95	63	237
Average farm area - actual hectares	109	153	363	194
- effective hectares	83	127	253	146
Average size of farm business (ESU)	22	36	68	40
Flock size (numbers)	268	565	1,332	670
Lambs reared per ewe	1.24	1.20	1.14	1.17
Finished lambs sold per ewe	1.29	0.89	0.87	0.93
<b>OUTPUT (£ per ewe)</b>				
Lamb sales - store	4.06	4.08	3.16	3.59
- finished	94.80	61.23	58.06	64.03
Breeding ewe and ram sales	9.04	9.32	7.96	8.56
Other sheep sales	11.50	9.73	9.28	9.73
Wool sales	2.47	2.31	1.92	2.13
Miscellaneous output	0.00	0.00	0.00	0.00
Change in valuation	12.34	2.32	1.93	3.45
Less purchases	41.85	9.40	10.65	14.38
<b>Gross output</b>	<b>92.36</b>	<b>79.59</b>	<b>71.66</b>	<b>77.11</b>
<b>VARIABLE COSTS (£ per ewe)</b>				
Purchased concentrates	16.26	15.71	14.80	15.30
Home grown concentrates	0.17	0.45	0.18	0.27
Coarse fodder and tack	6.68	2.45	3.74	3.69
Veterinary and medicines	5.54	4.78	4.27	4.62
Sheep other livestock costs	9.43	7.51	6.56	7.26
Allocatable contracting	1.46	0.23	0.16	0.36
<b>Total variable costs</b>	<b>39.54</b>	<b>31.13</b>	<b>29.71</b>	<b>31.50</b>
<b>Gross margin before forage costs</b>	<b>52.82</b>	<b>48.46</b>	<b>41.95</b>	<b>45.61</b>
Forage variable costs per ewe	11.70	12.01	15.68	13.90
<b>Gross margin including forage costs</b>	<b>41.12</b>	<b>36.45</b>	<b>26.27</b>	<b>31.71</b>
<b>SHEEP FORAGE VARIABLE COSTS (£ per ewe)</b>				
Fertilisers, lime and manures	6.30	7.12	6.11	6.48
Seeds	0.51	0.43	0.62	0.54
Sprays	0.29	0.17	0.25	0.23
Forage contracting	2.99	2.11	2.64	2.50
Grass keep	0.87	1.37	5.55	3.51
Other forage costs	0.74	0.81	0.51	0.64
<b>Total forage variable costs to sheep</b>	<b>11.70</b>	<b>12.01</b>	<b>15.68</b>	<b>13.90</b>
% of forage variable costs to sheep	51.30	58.92	71.66	59.77