

TABLE C8. Lowland sheep gross margins in Wales, 2014/2015.

Flock Size	<300	>300	All flocks
Number of flocks	28	28	56
Average farm area - actual hectares	81	128	104
- effective hectares	76	123	100
Average size of farm business (ESU)	46	61	54
Flock size (numbers)	165	608	386
Lambs reared per ewe	1.422	1.439	1.435
Finished lambs sold per ewe	1.323	1.385	1.372
OUTPUT (£ per ewe)			
Lamb sales - store	0.81	0.87	0.86
- finished	102.75	113.19	110.97
Breeding ewe and ram sales	8.73	3.71	4.78
Other sheep sales	14.86	16.24	15.94
Wool sales	2.71	2.82	2.79
Miscellaneous output	0.00	0.00	0.00
Change in valuation	6.32	2.82	3.56
Less purchases	26.10	25.15	25.35
Gross output	110.08	114.50	113.55
VARIABLE COSTS (£ per ewe)			
Purchased concentrates	14.50	17.08	16.53
Home grown concentrates	1.44	4.19	3.61
Coarse fodder and tack	0.53	1.91	1.62
Veterinary and medicines	6.75	6.60	6.63
Sheep other livestock costs	10.03	10.08	10.07
Allocatable contracting	0.25	0.22	0.23
Total variable costs	33.50	40.08	38.69
Gross margin before forage costs	76.58	74.42	74.86
Forage variable costs per ewe	17.77	15.59	16.05
Gross margin including forage costs	58.81	58.83	58.81
SHEEP FORAGE VARIABLE COSTS (£ per ewe)			
Fertilisers, lime and manures	7.16	7.86	7.71
Seeds	0.88	0.94	0.92
Sprays	0.50	0.66	0.63
Forage contracting	4.98	3.33	3.68
Grass keep	3.45	1.62	2.01
Other forage costs	0.80	1.18	1.10
Total forage variable costs to sheep	17.77	15.59	16.05
% of forage variable costs to sheep	37.61	56.59	47.10