

TABLE C7. Upland sheep gross margins in Wales, 2014/2015.

Flock Size	<400	>400	All flocks
Number of flocks	46	43	89
Average farm area - actual hectares	86	154	118
- effective hectares	74	145	109
Average size of farm business (ESU)	42	61	51
Flock size (numbers)	146	699	413
Lambs reared per ewe	1.38	1.44	1.43
Finished lambs sold per ewe	1.57	1.18	1.25
OUTPUT (£ per ewe)			
Lamb sales - store	6.41	3.80	4.28
- finished	121.19	91.39	96.83
Breeding ewe and ram sales	17.98	4.04	6.58
Other sheep sales	18.15	12.79	13.77
Wool sales	3.16	2.45	2.58
Miscellaneous output	0.01	0.00	0.00
Change in valuation	4.01	5.18	4.97
Less purchases	49.51	17.36	23.23
Gross output	121.40	102.29	105.78
VARIABLE COSTS (£ per ewe)			
Purchased concentrates	26.05	16.15	17.95
Home grown concentrates	0.90	0.70	0.74
Coarse fodder and tack	1.40	1.15	1.20
Veterinary and medicines	7.76	5.49	5.90
Sheep other livestock costs	12.63	8.67	9.40
Allocatable contracting	0.30	0.16	0.18
Total variable costs	49.04	32.32	35.37
Gross margin before forage costs	72.36	69.97	70.41
Forage variable costs per ewe	19.99	15.86	16.62
Gross margin including forage costs	52.37	54.11	53.79
SHEEP FORAGE VARIABLE COSTS (£ per ewe)			
Fertilisers, lime and manures	10.19	8.55	8.85
Seeds	1.27	0.77	0.86
Sprays	0.45	0.31	0.34
Forage contracting	5.48	3.22	3.63
Grass keep	1.51	2.39	2.23
Other forage costs	1.09	0.62	0.71
Total forage variable costs to sheep	19.99	15.86	16.62
% of forage variable costs to sheep	33.88	57.74	45.41