

TABLE C6. Hill sheep gross margins in Wales, 2015/2016.

Flock Size	<400	400 - 800	>800	All flocks
Number of flocks	81	100	60	241
Average farm area - actual hectares	116	154	370	195
- effective hectares	85	128	258	146
Average size of farm business (ESU)	22	36	68	39
Average flock size (numbers)	269	574	1,364	668
Lambs reared per ewe	1.23	1.25	1.17	1.21
Finished lambs sold per ewe	0.89	0.89	0.90	0.90
OUTPUT (£ per ewe)				
Lamb sales - store	5.05	5.17	3.25	4.18
- finished	54.38	56.75	56.56	56.33
Breeding ewe and ram sales	14.04	9.11	7.12	8.77
Other sheep sales	9.84	9.87	8.70	9.27
Wool sales	2.59	2.41	2.03	2.24
Miscellaneous output	0.05	0.05	0.02	0.03
Change in valuation	1.40	2.63	1.92	2.10
Less purchases	13.29	8.55	10.99	10.43
Gross output	74.06	77.44	68.61	72.49
VARIABLE COSTS (£ per ewe)				
Purchased concentrates	13.68	13.83	13.73	13.76
Home grown concentrates	0.14	0.22	0.24	0.22
Coarse fodder and tack	1.92	2.40	4.11	3.21
Veterinary and medicines	5.72	5.32	4.45	4.93
Other livestock costs	7.78	7.46	6.96	7.25
Allocatable contracting and hire	0.13	0.19	0.09	0.13
Total variable costs	29.37	29.42	29.58	29.50
Gross margin before forage costs	44.69	48.02	39.03	42.99
Forage variable costs per ewe	11.21	11.78	14.10	12.87
Gross margin including forage costs	33.48	36.24	24.93	30.12
SHEEP FORAGE VARIABLE COSTS (£ per ewe)				
Fertilisers, lime and manures	5.79	6.41	5.57	5.90
Seeds	0.45	0.54	0.59	0.55
Sprays	0.26	0.24	0.26	0.25
Forage contracting	2.96	2.20	2.22	2.31
Grass keep	0.90	1.71	5.03	3.29
Other forage costs	0.85	0.68	0.43	0.57
Total forage variable costs to sheep	11.21	11.78	14.10	12.87
% of forage variable costs to sheep	53.16	60.24	71.74	60.72