

TABLE C7. Upland sheep gross margins in Wales, 2015/2016.

Flock Size	<400	>400	All flocks
Number of flocks	51	37	88
Average farm area - actual hectares	89	172	124
- effective hectares	76	163	112
Average size of farm business (ESU)	46	71	56
Average flock size (numbers)	194	825	459
Lambs reared per ewe	1.37	1.44	1.42
Finished lambs sold per ewe	1.14	1.25	1.23
OUTPUT (£ per ewe)			
Lamb sales - store	5.09	2.19	2.90
- finished	75.86	87.32	84.51
Breeding ewe and ram sales	5.86	3.13	3.80
Other sheep sales	11.31	14.21	13.50
Wool sales	3.01	2.34	2.51
Miscellaneous output	0.04	0.02	0.03
Change in valuation	2.87	2.28	2.42
Less purchases	16.25	20.31	19.32
Gross output	87.79	91.18	90.35
VARIABLE COSTS (£ per ewe)			
Purchased concentrates	14.84	15.51	15.35
Home grown concentrates	0.88	0.52	0.61
Coarse fodder and tack	0.49	1.35	1.14
Veterinary and medicines	6.56	6.08	6.20
Other livestock costs	9.73	8.37	8.71
Allocatable contracting and hire	0.19	0.14	0.15
Total variable costs	32.69	31.97	32.16
Gross margin before forage costs	55.10	59.21	58.19
Forage variable costs per ewe	15.79	15.17	15.31
Gross margin including forage costs	39.31	44.04	42.88
SHEEP FORAGE VARIABLE COSTS (£ per ewe)			
Fertilisers, lime and manures	8.25	7.76	7.88
Seeds	0.74	0.65	0.67
Sprays	0.44	0.32	0.35
Forage contracting	3.80	3.03	3.21
Grass keep	1.65	2.72	2.46
Other forage costs	0.91	0.69	0.74
Total forage variable costs to sheep	15.79	15.17	15.31
% of forage variable costs to sheep	33.91	60.83	45.23