

**TABLE B5 . Upland cattle and sheep farms**  
**2. Medium - 28 to 60 ESU**

Number of farms in sample	20	20
Average business size (ESU)	40.9	39.8

**OUTPUTS, INPUTS & INCOMES - £ per farm**

<b>OUTPUTS</b>	<u>2002/03</u>	<u>2003/04</u>
Dairy - output	0	0
- net leased quota transactions	392	0
Other cattle - output	19005	20805
- subsidies	13550	12569
Sheep - output	26966	29910
- subsidies	10659	10256
Pigs and poultry	1537	961
Other livestock	-19	171
Main crops	501	1033
By-products, forage and cultivations	1040	1384
Miscellaneous	2802	2933
Tir Mynydd and environmental payment	4365	5249
<b>TOTAL OUTPUTS</b>	<b>80798</b>	<b>85271</b>
<b>INPUTS</b>		
Feeds - purchased concentrates	9876	10608
- homegrown concentrates	408	792
Coarse fodder, tack and stock keep	2119	2291
Veterinary and medicines	2915	3078
Other livestock costs	4101	3810
Seeds - purchased and homegrown	279	274
Fertilisers	4587	4588
Other crop costs	555	583
Labour - paid	2307	1707
- unpaid	2364	4431
- casual	644	488
Machinery - contract	3352	2554
- repairs	2860	2683
- fuels	3113	3009
- depreciation	6746	8102
General farming costs	5845	6192
Land expenses	2124	2458
Rent	1461	1022
Rental value	10295	9807
<b>TOTAL INPUTS</b>	<b>65951</b>	<b>68477</b>
<b>NET FARM INCOME (excluding BLSA)</b>	<b>14847</b>	<b>16794</b>

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**2. Medium - 28 to 60 ESU** (continued)

<b>INCOME MEASURES - £ per farm</b>	<u>2002/03</u>	<u>2003/04</u>
<b>NET FARM INCOME (excl. BLSA)</b>	<b>14847</b>	<b>16794</b>
minus manual labour of farmer & spouse	13828	14282
plus managerial input of paid managers	0	0
plus Breeding Livestock Appreciation	0	3110
<b>MANAGEMENT &amp; INVESTMENT INCOME</b>	<b>1019</b>	<b>5622</b>
<b>NET FARM INCOME (excl. BLSA)</b>	<b>14847</b>	<b>16794</b>
plus net rental value/imputed rent	10295	9807
minus occupier's expenses	193	186
minus interest payments	3606	3194
minus buildings & works depreciation	2947	3001
<b>OCCUPIER'S NET INCOME</b>	<b>18396</b>	<b>20220</b>
plus other imputed charges	3433	6112
plus fixed asset depreciation	9693	11103
minus valuation changes	1715	3957
<b>CASH INCOME</b>	<b>29807</b>	<b>33478</b>
<b>LAND UTILISATION - hectares per farm</b>		
Cereals	1.04	1.62
Roots, fodder and other crops	1.31	1.20
Grassland - hay	5.17	4.34
- silage	22.70	21.92
- pasture	64.99	60.43
Fallow and land let	0.15	0.00
Rough grazing - sole	3.74	3.79
Woods, roads and buildings	3.85	3.72
TOTAL AREA (actual hectares)	<b>102.95</b>	<b>97.02</b>
TOTAL AREA (effective hectares)	<b>96.19</b>	<b>90.57</b>
Rough grazing - common (effective hectares)	2.61	2.66
Bare land and forage hired (actual hectares)	7.86	10.13
<b>TENANT'S CAPITAL - £ per farm</b>		
Livestock	54266	56181
Machinery	69737	73393
Crops	2186	2685
Stores	663	738
<b>TOTAL</b>	<b>126852</b>	<b>132997</b>
<b>PERFORMANCE INDICATORS</b>		
Lambs reared per ewe (numbers)	1.30	1.33
Finished lamb sales per ewe (numbers)	1.12	1.11
Stocking rate (grazing LU per eff.ha.)	1.30	1.28
Return on tenant's capital (%)	0.80	4.23

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**LIVESTOCK CARRIED - per farm**

	Average number		Livestock Units	
	2002/03	2003/04	2002/03	2003/04
Dairy cattle	0.0	0.0	0.0	0.0
Beef cows	25.2	26.4	18.9	19.8
Other cattle	85.4	79.8	47.7	43.8
Breeding sheep	633.9	602.0	50.7	48.2
Other sheep	504.3	455.0	20.3	18.3
Pigs and poultry	14.6	8.5		
Other livestock	0.7	0.3		

**LIABILITIES AND ASSETS - £ per farm (unweighted)**

	OWNER OCCUPIED		TENANTED		MIXED TENURE	
	2002/03	2003/04	2002/03	2003/04	2002/03	2003/04
Number of farms	14	14	0	0	6	6
Average farm size - ESU	38	40			46	47
- actual ha.	87.42	87.80			135.76	134.82
- eff. ha.	82.41	82.78			125.32	124.38
<b>ASSETS</b>						
Agricultural land	307906	321291			363231	363231
Woodland	3428	3428			3530	3530
Buildings	8761	14294			8283	7222
Improvements	3763	3325			711	582
Machinery	49247	50894			67229	64972
Livestock	69384	72459			69474	84176
Crops, forage and cultivations	2228	2200			2193	3591
Milk quota	2104	0			4720	0
Suckler Cow Premium quota	7345	7505			5050	5546
Sheep Annual Premium quota	5741	2870			7642	3836
Stores	780	862			512	458
Credit balances	20092	18501			28763	18624
<b>TOTAL</b>	<b>480779</b>	<b>497629</b>			<b>561338</b>	<b>555768</b>
<b>EXTERNAL LIABILITIES</b>						
Long and medium term loans	35286	36872			29962	17880
Overdrafts	3640	5963			1122	0
Other short term loans	18252	16654			22104	26888
<b>TOTAL</b>	<b>57178</b>	<b>59489</b>			<b>53188</b>	<b>44768</b>
<b>NET WORTH</b>	<b>423601</b>	<b>438140</b>			<b>508150</b>	<b>511000</b>
Owner equity (%)	88.1	88.0			90.5	91.9