

TABLE B5 . Upland cattle and sheep farms**3. 60 + ESU**

Number of farms in sample	15	15
Average business size (ESU)	87	85

OUTPUTS, INPUTS & INCOMES - £ per farm

OUTPUTS	<u>2004/05</u>	<u>2003/04</u>
Dairy - output	14,489	15,176
- net quota	598	708
Other cattle - output	47,567	45,369
- subsidies	24,776	22,427
Sheep - output	64,248	61,719
- subsidies	21,971	19,906
Pigs and poultry	0	0
Other livestock	0	0
Main crops	7,085	7,410
By-products, forage and cultivations	2,807	2,928
Miscellaneous	6,579	4,981
Tir Mynydd and environmental payments	6,946	6,957
TOTAL OUTPUTS	197,066	187,581

INPUTS		
Feeds - purchased concentrates	21,317	18,936
- homegrown concentrates	3,904	4,039
Coarse fodder, tack and stock keep	9,400	7,789
Veterinary and medicines	7,420	5,845
Other livestock costs	8,656	8,421
Seeds - purchased and homegrown	1,348	1,712
Fertilisers	10,983	9,622
Other crop costs	1,832	1,505
Labour - paid	2,588	3,623
- unpaid	11,249	10,577
- casual	3,180	1,751
Machinery - contract	7,042	7,231
- repairs	5,921	5,721
- fuels	5,892	5,019
- depreciation	10,175	9,621
General farming costs	11,062	10,094
Land expenses	6,047	5,070
Rent	8,221	7,973
Rental value	17,284	16,097
TOTAL INPUTS	153,521	140,646
NET FARM INCOME (excluding BLSA)	43,545	46,934

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INCOME MEASURES - £ per farm	<u>2004/05</u>	<u>2003/04</u>
NET FARM INCOME (excl. BLSA)	43,545	46,934
minus manual labour of farmer & spouse	15,413	14,268
plus managerial input of paid managers	0	0
plus Breeding Livestock Appreciation	0	6,344
MANAGEMENT & INVESTMENT INCOME	28,132	39,010
NET FARM INCOME (excl. BLSA)	43,545	46,934
plus net rental value/imputed rent	17,284	16,097
minus occupier's expenses	286	261
minus interest payments	6,903	8,227
minus buildings & works depreciation	6,422	5,300
OCCUPIER'S NET INCOME	47,218	49,243
plus other imputed charges	13,184	12,304
plus fixed asset depreciation	16,596	14,921
minus valuation changes	989	8,269
CASH INCOME	76,009	68,200
LAND UTILISATION - hectares per farm		
Cereals	11.06	9.70
Roots, fodder and other crops	2.34	1.47
Grassland - hay	3.21	5.67
- silage	42.04	42.67
- pasture	114.46	110.19
Fallow and land let	0.00	0.00
Rough grazing - sole	4.21	4.21
Woods, roads and buildings	1.92	1.92
TOTAL AREA (actual hectares)	179.25	175.82
TOTAL AREA (effective hectares)	174.96	171.52
Rough grazing - common (effective hectares)	2.40	2.40
Bare land and forage hired (actual hectares)	30.11	24.76
TENANT'S CAPITAL - £ per farm		
Livestock	88,490	77,193
Machinery	140,906	137,455
Crops	10,355	10,179
Stores	1,100	1,670
TOTAL	240,850	226,497
PERFORMANCE INDICATORS		
Milk yield per cow (litres)	7,094	7,876
Milk sales per cow (£)	1,276	1,425
Margin over concentrates per cow (£)	874	1,012
Milk price (pence per litre)	17.99	18.09
Lambs reared per ewe (numbers)	1.29	1.25
Finished lamb sales per ewe (numbers)	1.15	1.09
Stocking rate (grazing LU per eff.ha.)	1.34	1.43
Return on tenant's capital (%)	11.68	17.22

TABLE B5 . Upland cattle and sheep farms
3. 60 + ESU (continued)

LIVESTOCK CARRIED - per farm

	Average number		Livestock Units	
	2004/05	2003/04	2004/05	2003/04
Dairy cattle	11.0	10.4	11.0	10.4
Beef cows	60.6	63.5	45.5	47.6
Other cattle	151.7	165.7	76.7	89.2
Breeding sheep	1235.9	1153.5	98.9	92.3
Other sheep	787.3	760.9	31.7	30.6
Pigs and poultry	0.0	0.0		
Other livestock	0.0	0.0		

LIABILITIES AND ASSETS - £ per farm

	OWNER OCCUPIED		TENANTED		MIXED TENURE	
	2004/05	2003/04	2004/05	2003/04	2004/05	2003/04
Number of farms	7	7	1	1	7	7
Average farm size - ESU	74	70	N/A	N/A	104	103
- actual ha.	134.29	132.72			220.77	214.99
- eff. ha.	130.68	129.11			215.53	209.75

ASSETS

Agricultural land	375,012	375,012			549,472	536,187
Woodland	1,091	1,091			1,494	1,494
Buildings	22,856	12,727			43,225	32,100
Improvements	3,783	4,082			5,027	6,097
Machinery	89,180	75,861			95,278	85,820
Livestock	135,512	124,400			149,384	152,398
Crops, forage and cultivations	15,273	12,430			4,767	7,359
Milk quota	3,172	3,172			17,604	24,629
Suckler Cow Premium quota	0	12,793			0	18,757
Sheep Annual Premium quota	0	4,885			0	6,227
Stores	1,018	853			1,211	1,452
Credit balances	59,891	50,314			45,047	50,319
TOTAL	706,788	677,621			912,510	922,839

EXTERNAL LIABILITIES

Long and medium term loans	61,339	62,296			79,850	80,401
Overdrafts	15,666	16,408			36,786	60,705
Other short term loans	34,780	31,082			48,848	52,969
TOTAL	111,785	109,786			165,485	194,075

NET WORTH

	595,004	567,835			747,025	728,764
Owner equity (%)	84	84			82	79

N/A - liabilities and assets results are not shown when the sub-samples by tenure have less than 5 farms.