

TABLE B6 . Lowland cattle and sheep farms**1. Up to 28 ESU**

Number of farms in sample	29	29
Average business size (ESU)	17	17

OUTPUTS, INPUTS & INCOMES - £ per farm

OUTPUTS	<u>2004/05</u>	<u>2003/04</u>
Dairy - output	0	0
- net quota	0	28
Other cattle - output	10,968	12,992
- subsidies	8,540	7,807
Sheep - output	4,555	4,399
- subsidies	1,580	1,508
Pigs and poultry	1,190	0
Other livestock	0	0
Main crops	2,275	2,465
By-products, forage and cultivations	1,426	1,837
Miscellaneous	6,302	4,233
Tir Mynydd and environmental payments	1,560	1,578
TOTAL OUTPUTS	38,398	36,845

INPUTS		
Feeds - purchased concentrates	2,563	2,192
- homegrown concentrates	880	1,034
Coarse fodder, tack and stock keep	1,143	825
Veterinary and medicines	1,322	1,546
Other livestock costs	2,076	1,935
Seeds - purchased and homegrown	403	467
Fertilisers	2,089	1,942
Other crop costs	548	478
Labour - paid	442	346
- unpaid	2,181	2,068
- casual	621	502
Machinery - contract	2,317	1,906
- repairs	1,996	2,199
- fuels	1,519	1,387
- depreciation	3,963	4,792
General farming costs	5,003	4,711
Land expenses	2,061	2,328
Rent	668	795
Rental value	6,430	6,270
TOTAL INPUTS	38,223	37,721
NET FARM INCOME (excluding BLSA)	175	-876

TABLE B6 . Lowland cattle and sheep farms**1. Up to 28 ESU****(continued)**

INCOME MEASURES - £ per farm	<u>2004/05</u>	<u>2003/04</u>
NET FARM INCOME (excl. BLSA)	175	-876
minus manual labour of farmer & spouse	12,609	12,010
plus managerial input of paid managers	0	0
plus Breeding Livestock Appreciation	0	532
MANAGEMENT & INVESTMENT INCOME	-12,434	-12,354
NET FARM INCOME (excl. BLSA)	175	-876
plus net rental value/imputed rent	6,430	6,270
minus occupier's expenses	133	204
minus interest payments	1,268	1,090
minus buildings & works depreciation	1,665	1,502
OCCUPIER'S NET INCOME	3,539	2,598
plus other imputed charges	4,057	3,631
plus fixed asset depreciation	5,628	6,294
minus valuation changes	-338	1,107
CASH INCOME	13,563	11,416
LAND UTILISATION - hectares per farm		
Cereals	3.86	3.64
Roots, fodder and other crops	1.48	1.67
Grassland - hay	2.76	3.74
- silage	12.10	11.63
- pasture	26.56	26.89
Fallow and land let	0.60	0.39
Rough grazing - sole	2.01	2.01
Woods, roads and buildings	2.85	2.85
TOTAL AREA (actual hectares)	52.23	52.81
TOTAL AREA (effective hectares)	48.09	48.68
Rough grazing - common (effective hectares)	0.00	0.00
Bare land and forage hired (actual hectares)	4.02	2.99
TENANT'S CAPITAL - £ per farm		
Livestock	29,404	25,874
Machinery	32,197	32,467
Crops	2,932	3,035
Stores	709	687
TOTAL	65,242	62,063
PERFORMANCE INDICATORS		
Milk yield per cow (litres)	0	0
Milk sales per cow (£)	0	0
Margin over concentrates per cow (£)	0	0
Milk price (pence per litre)	0	0
Lambs reared per ewe (numbers)	1.45	1.08
Finished lamb sales per ewe (numbers)	1.13	0.94
Stocking rate (grazing LU per eff.ha.)	1.21	1.28
Return on tenant's capital (%)	-19.06	-19.90

TABLE B6 . Lowland cattle and sheep farms
1. Up to 28 ESU (continued)

LIVESTOCK CARRIED - per farm

	Average number		Livestock Units	
	2004/05	2003/04	2004/05	2003/04
Dairy cattle	0.0	0.0	0.0	0.0
Beef cows	18.2	18.1	13.6	13.5
Other cattle	58.2	61.1	31.8	34.5
Breeding sheep	118.8	126.9	9.5	10.1
Other sheep	72.0	68.7	2.9	2.7
Pigs and poultry	39.0	0.0		
Other livestock	0.0	0.1		

LIABILITIES AND ASSETS - £ per farm

	OWNER OCCUPIED		TENANTED		MIXED TENURE	
	2004/05	2003/04	2004/05	2003/04	2004/05	2003/04
Number of farms	24	21	2	3	3	5
Average farm size - ESU	16.7	16.1	N/A	N/A	N/A	20
- actual ha.	53.66	50.59				61.93
- eff. ha.	49.02	46.49				56.24

ASSETS

Agricultural land	220,190	225,024				227,998
Woodland	5,794	4,307				10,451
Buildings	6,326	2,759				11,646
Improvements	2,196	1,905				748
Machinery	30,282	27,188				23,160
Livestock	30,247	30,694				36,700
Crops, forage and cultivations	2,882	2,439				5,660
Milk quota	0	527				0
Suckler Cow Premium quota	0	3,127				7,535
Sheep Annual Premium quota	0	392				397
Stores	780	588				1,286
Credit balances	12,536	11,920				17,257
TOTAL	311,233	310,870				342,838

EXTERNAL LIABILITIES

Long and medium term loans	13,115	5,425				16,689
Overdrafts	1,263	754				0
Other short term loans	12,902	8,809				0
TOTAL	27,280	14,988				16,689

NET WORTH

	283,952	295,882				326,149
Owner equity (%)	91	95				95

N/A - liabilities and assets results are not shown when the sub-samples by tenure have less than 5 farms.