

**TABLE B6 . Lowland cattle and sheep farms****2. 28 to 60 ESU**

Number of farms in sample	18	18
Average business size (ESU)	42	43

**OUTPUTS, INPUTS & INCOMES - £ per farm**

<b>OUTPUTS</b>	<u>2004/05</u>	<u>2003/04</u>
Dairy - output	0	0
- net quota	0	0
Other cattle - output	19,295	20,000
- subsidies	12,101	12,515
Sheep - output	24,886	27,411
- subsidies	6,783	6,414
Pigs and poultry	0	0
Other livestock	61	57
Main crops	8,404	10,399
By-products, forage and cultivations	2,803	417
Miscellaneous	4,978	11,642
Tir Mynydd and environmental payments	2,530	2,304
<b>TOTAL OUTPUTS</b>	<b>81,841</b>	<b>91,158</b>

<b>INPUTS</b>		
Feeds - purchased concentrates	5,688	4,892
- homegrown concentrates	3,764	4,436
Coarse fodder, tack and stock keep	1,437	943
Veterinary and medicines	1,984	1,890
Other livestock costs	4,292	3,780
Seeds - purchased and homegrown	824	1,015
Fertilisers	3,858	3,919
Other crop costs	1,860	1,523
Labour - paid	0	613
- unpaid	6,936	6,692
- casual	843	2,562
Machinery - contract	2,932	2,541
- repairs	3,915	4,389
- fuels	3,141	3,599
- depreciation	6,051	6,191
General farming costs	7,457	8,257
Land expenses	1,402	1,753
Rent	6,415	6,626
Rental value	7,044	6,938
<b>TOTAL INPUTS</b>	<b>69,842</b>	<b>72,559</b>
<b>NET FARM INCOME (excluding BLSA)</b>	<b>11,999</b>	<b>18,598</b>

**TABLE B6 . Lowland cattle and sheep farms****2. 28 to 60 ESU****(continued)**

<b>INCOME MEASURES - £ per farm</b>	<u>2004/05</u>	<u>2003/04</u>
<b>NET FARM INCOME (excl. BLSA)</b>	<b>11,999</b>	<b>18,598</b>
minus manual labour of farmer & spouse	15,288	13,800
plus managerial input of paid managers	0	0
plus Breeding Livestock Appreciation	0	2,986
<b>MANAGEMENT &amp; INVESTMENT INCOME</b>	<b>-3,289</b>	<b>7,784</b>
<b>NET FARM INCOME (excl. BLSA)</b>	<b>11,999</b>	<b>18,598</b>
plus net rental value/imputed rent	7,044	6,938
minus occupier's expenses	135	127
minus interest payments	1,191	1,088
minus buildings & works depreciation	1,127	978
<b>OCCUPIER'S NET INCOME</b>	<b>16,589</b>	<b>23,344</b>
plus other imputed charges	8,201	7,794
plus fixed asset depreciation	7,178	7,169
minus valuation changes	1,572	4,132
<b>CASH INCOME</b>	<b>30,396</b>	<b>34,175</b>
<b>LAND UTILISATION - hectares per farm</b>		
Cereals	13.66	15.06
Roots, fodder and other crops	3.02	1.95
Grassland - hay	8.53	7.43
- silage	21.94	20.37
- pasture	48.56	50.94
Fallow and land let	0.20	0.20
Rough grazing - sole	1.79	1.79
Woods, roads and buildings	3.36	3.36
TOTAL AREA (actual hectares)	<b>101.06</b>	<b>101.10</b>
TOTAL AREA (effective hectares)	<b>96.61</b>	<b>96.65</b>
Rough grazing - common (effective hectares)	0.00	0.00
Bare land and forage hired (actual hectares)	9.74	2.60
<b>TENANT'S CAPITAL - £ per farm</b>		
Livestock	46,131	48,482
Machinery	68,925	68,662
Crops	7,279	6,231
Stores	912	679
<b>TOTAL</b>	<b>123,246</b>	<b>124,054</b>
<b>PERFORMANCE INDICATORS</b>		
Milk yield per cow (litres)	0	0
Milk sales per cow (£)	0	0
Margin over concentrates per cow (£)	0	0
Milk price (pence per litre)	0	0
Lambs reared per ewe (numbers)	1.27	1.25
Finished lamb sales per ewe (numbers)	1.25	1.20
Stocking rate (grazing LU per eff.ha.)	1.32	1.42
Return on tenant's capital (%)	-2.67	6.27

**TABLE B6 . Lowland cattle and sheep farms**  
**2. 28 to 60 ESU (continued)**

**LIVESTOCK CARRIED - per farm**

	Average number		Livestock Units	
	2004/05	2003/04	2004/05	2003/04
Dairy cattle	0.0	0.0	0.0	0.0
Beef cows	18.9	18.1	14.2	13.6
Other cattle	92.4	93.5	53.3	53.1
Breeding sheep	478.2	493.1	38.3	39.4
Other sheep	394.5	324.4	15.9	13.2
Pigs and poultry	0.0	0.0		
Other livestock	0.2	0.2		

**LIABILITIES AND ASSETS - £ per farm**

	OWNER OCCUPIED		TENANTED		MIXED TENURE	
	2004/05	2003/04	2004/05	2003/04	2004/05	2003/04
Number of farms	4	4	8	8	6	6
Average farm size - ESU	N/A	N/A	41	41	45	48
- actual ha.			92.14	91.97	114.00	114.00
- eff. ha.			89.06	88.88	111.32	111.32

**ASSETS**

Agricultural land			0	0	429,453	429,453
Woodland			0	0	300	300
Buildings			1,224	1,556	11,011	6,733
Improvements			1,756	207	56	113
Machinery			39,006	47,270	50,060	49,145
Livestock			51,981	51,214	86,793	84,006
Crops, forage and cultivations			4,216	3,400	9,638	9,643
Milk quota			0	0	0	1,600
Suckler Cow Premium quota			0	3,659	0	1,258
Sheep Annual Premium quota			0	1,395	0	1,070
Stores			1,038	979	688	638
Credit balances			17,886	18,428	38,037	35,229
<b>TOTAL</b>			<b>117,107</b>	<b>128,108</b>	<b>626,036</b>	<b>619,188</b>

**EXTERNAL LIABILITIES**

Long and medium term loans			0	625	7,577	4,167
Overdrafts			2,419	3,054	7,760	9,060
Other short term loans			3,954	1,624	24,513	20,624
<b>TOTAL</b>			<b>6,373</b>	<b>5,303</b>	<b>39,849</b>	<b>33,851</b>

**NET WORTH**

			<b>110,734</b>	<b>122,805</b>	<b>586,187</b>	<b>585,338</b>
Owner equity (%)			95	96	94	95

N/A - liabilities and assets results are not shown when the sub-samples by tenure have less than 5 farms.