

**TABLE B6 . Lowland cattle and sheep farms****3. 60 + ESU**

Number of farms in sample	9	9
Average business size (ESU)	125	124

**OUTPUTS, INPUTS & INCOMES - £ per farm**

<b>OUTPUTS</b>	<u>2004/05</u>	<u>2003/04</u>
Dairy - output	30,549	44,235
- net quota	-482	-4,755
Other cattle - output	31,874	28,578
- subsidies	19,967	20,498
Sheep - output	42,351	46,668
- subsidies	12,878	11,919
Pigs and poultry	0	0
Other livestock	0	0
Main crops	33,251	35,399
By-products, forage and cultivations	8,745	5,009
Miscellaneous	6,479	6,861
Tir Mynydd and environmental payments	4,333	3,162
<b>TOTAL OUTPUTS</b>	<b>189,948</b>	<b>197,574</b>

<b>INPUTS</b>		
Feeds - purchased concentrates	12,699	13,811
- homegrown concentrates	7,330	7,324
Coarse fodder, tack and stock keep	4,041	3,435
Veterinary and medicines	4,623	4,507
Other livestock costs	10,983	8,059
Seeds - purchased and homegrown	2,945	3,765
Fertilisers	12,198	12,043
Other crop costs	5,872	5,946
Labour - paid	14,445	14,621
- unpaid	10,200	9,633
- casual	488	540
Machinery - contract	7,787	8,773
- repairs	7,543	7,463
- fuels	6,039	5,823
- depreciation	15,123	14,236
General farming costs	16,881	14,035
Land expenses	5,264	4,419
Rent	11,873	11,947
Rental value	19,499	18,541
<b>TOTAL INPUTS</b>	<b>175,833</b>	<b>168,923</b>
<b>NET FARM INCOME (excluding BLSA)</b>	<b>14,115</b>	<b>28,651</b>

**TABLE B6 . Lowland cattle and sheep farms****3. 60 + ESU****(continued)**

<b>INCOME MEASURES - £ per farm</b>	<u>2004/05</u>	<u>2003/04</u>
<b>NET FARM INCOME (excl. BLSA)</b>	<b>14,115</b>	<b>28,651</b>
minus manual labour of farmer & spouse	13,260	12,523
plus managerial input of paid managers	0	0
plus Breeding Livestock Appreciation	0	4,957
<b>MANAGEMENT &amp; INVESTMENT INCOME</b>	<b>855</b>	<b>21,084</b>
<b>NET FARM INCOME (excl. BLSA)</b>	<b>14,115</b>	<b>28,651</b>
plus net rental value/imputed rent	19,499	18,541
minus occupier's expenses	163	212
minus interest payments	6,728	9,488
minus buildings & works depreciation	4,685	3,716
<b>OCCUPIER'S NET INCOME</b>	<b>22,038</b>	<b>33,777</b>
plus other imputed charges	11,821	11,134
plus fixed asset depreciation	19,808	17,952
minus valuation changes	-1,655	7,877
<b>CASH INCOME</b>	<b>55,322</b>	<b>54,985</b>
<b>LAND UTILISATION - hectares per farm</b>		
Cereals	49.84	48.04
Roots, fodder and other crops	6.57	8.03
Grassland - hay	7.97	5.54
- silage	32.07	40.31
- pasture	113.38	101.77
Fallow and land let	8.89	9.55
Rough grazing - sole	2.25	2.25
Woods, roads and buildings	9.62	9.62
TOTAL AREA (actual hectares)	<b>230.59</b>	<b>225.11</b>
TOTAL AREA (effective hectares)	<b>219.77</b>	<b>214.29</b>
Rough grazing - common (effective hectares)	0.00	0.00
Bare land and forage hired (actual hectares)	18.71	12.01
<b>TENANT'S CAPITAL - £ per farm</b>		
Livestock	115,030	117,868
Machinery	129,807	133,470
Crops	19,963	18,226
Stores	5,506	5,141
<b>TOTAL</b>	<b>270,306</b>	<b>274,705</b>
<b>PERFORMANCE INDICATORS</b>		
Milk yield per cow (litres)	5,944	6,052
Milk sales per cow (£)	948	1,073
Margin over concentrates per cow (£)	800	896
Milk price (pence per litre)	15.94	17.72
Lambs reared per ewe (numbers)	1.27	1.36
Finished lamb sales per ewe (numbers)	1.11	1.24
Stocking rate (grazing LU per eff.ha.)	1.37	1.47
Return on tenant's capital (%)	0.32	7.68

**TABLE B6 . Lowland cattle and sheep farms**  
**3. 60 + ESU (continued)**

**LIVESTOCK CARRIED - per farm**

	Average number		Livestock Units	
	2004/05	2003/04	2004/05	2003/04
Dairy cattle	32.3	33.9	32.3	33.9
Beef cows	23.7	22.4	17.8	16.8
Other cattle	160.7	156.2	95.1	92.7
Breeding sheep	831.9	853.1	66.6	68.3
Other sheep	830.0	889.4	33.7	35.9
Pigs and poultry	0.0	0.0		
Other livestock	0.0	0.0		

**LIABILITIES AND ASSETS - £ per farm**

	OWNER OCCUPIED		TENANTED		MIXED TENURE	
	2004/05	2003/04	2004/05	2003/04	2004/05	2003/04
Number of farms	3	3	1	2	5	4
Average farm size - ESU	N/A	N/A	N/A	N/A	132	N/A
- actual ha.					230.38	
- eff. ha.					224.75	

**ASSETS**

Agricultural land	593,782
Woodland	6,324
Buildings	8,629
Improvements	6,479
Machinery	103,622
Livestock	132,631
Crops, forage and cultivations	26,170
Milk quota	29,217
Suckler Cow Premium quota	0
Sheep Annual Premium quota	0
Stores	4,033
Credit balances	18,731
<b>TOTAL</b>	<b>929,619</b>

**EXTERNAL LIABILITIES**

Long and medium term loans	154,075
Overdrafts	17,806
Other short term loans	56,180
<b>TOTAL</b>	<b>228,061</b>

**NET WORTH**

<b>NET WORTH</b>	<b>701,558</b>
Owner equity (%)	75

N/A - liabilities and assets results are not shown when the sub-samples by tenure have less than 5 farms.