

**TABLE B3 . Hill sheep farms****3. 60 + ESU**

Number of farms in sample	18	18
Average business size (ESU)	97	102

**OUTPUTS, INPUTS & INCOMES - £ per farm**

<b>OUTPUTS</b>	<u>2005/06</u>	<u>2004/05</u>
Dairy - output	0	0
- net quota	0	0
Other cattle - output	23,984	24,360
- subsidies		19,610
Sheep - output	71,463	74,979
- subsidies		51,457
Pigs and poultry	0	22
Other livestock	194	-24
Main crops	392	539
By-products, forage and cultivations	-1,068	-273
Miscellaneous	7,093	8,549
Single Payment Scheme	63,256	
Tir Mynydd and environmental payments	34,294	26,451
<b>TOTAL OUTPUTS</b>	<b>199,608</b>	<b>205,670</b>

**INPUTS**

Feeds - purchased concentrates	19,736	18,436
- homegrown concentrates	423	256
Coarse fodder, tack and stock keep	19,655	23,156
Veterinary and medicines	6,444	6,029
Other livestock costs	9,086	7,486
Seeds - purchased and homegrown	801	668
Fertilisers	9,912	9,482
Other crop costs	1,350	996
Labour - paid	7,819	4,648
- unpaid	15,893	16,097
- casual	1,170	1,847
Machinery - contract	5,433	5,411
- repairs	7,906	7,084
- fuels	8,456	7,418
- depreciation	13,692	13,932
General farming costs	12,968	14,480
Land expenses	4,757	5,764
Rent	6,118	2,839
Rental value	25,023	24,598
<b>TOTAL INPUTS</b>	<b>176,642</b>	<b>170,627</b>

**NET FARM INCOME (excluding BLSA)**

<b>22,966</b>	<b>35,043</b>
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**TABLE B3 . Hill sheep farms****3. 60 + ESU****(continued)**

<b>INCOME MEASURES - £ per farm</b>	<u>2005/06</u>	<u>2004/05</u>
<b>NET FARM INCOME (excl. BLSA)</b>	<b>22,966</b>	<b>35,043</b>
minus manual labour of farmer & spouse	15,300	14,578
plus managerial input of paid managers	0	0
plus Breeding Livestock Appreciation	0	0
<b>MANAGEMENT &amp; INVESTMENT INCOME</b>	<b>7,666</b>	<b>20,465</b>
<b>NET FARM INCOME (excl. BLSA)</b>	<b>22,966</b>	<b>35,043</b>
plus net rental value/imputed rent	25,023	22,695
minus occupier's expenses	175	185
minus interest payments	7,237	5,694
minus buildings & works depreciation	7,381	7,099
<b>OCCUPIER'S NET INCOME</b>	<b>33,196</b>	<b>44,760</b>
plus other imputed charges	17,961	17,990
plus fixed asset depreciation	21,073	21,031
minus valuation changes	-5,647	-2,351
<b>CASH INCOME</b>	<b>77,877</b>	<b>86,132</b>
<b>LAND UTILISATION - hectares per farm</b>		
Cereals	1.13	0.99
Roots, fodder and other crops	0.79	2.74
Grassland - hay	5.22	3.27
- silage	40.50	31.11
- pasture	218.80	213.22
Fallow and land let	0.00	0.25
Rough grazing - sole	187.96	187.96
Woods, roads and buildings	11.31	10.32
TOTAL AREA (actual hectares)	<b>465.71</b>	<b>449.86</b>
TOTAL AREA (effective hectares)	<b>316.25</b>	<b>301.67</b>
Rough grazing - common (effective hectares)	17.75	12.97
Bare land and forage hired (actual hectares)	50.06	81.63
<b>TENANT'S CAPITAL - £ per farm</b>		
Machinery	102,758	97,904
Livestock	143,663	150,988
Crops	4,340	5,627
Stores	1,736	858
<b>TOTAL</b>	<b>252,497</b>	<b>255,377</b>
<b>PERFORMANCE INDICATORS</b>		
Lambs reared per ewe (numbers)	1.05	1.01
Finished lamb sales per ewe (numbers)	0.92	0.79
Stocking rate (grazing LU per eff.ha.)	0.83	0.83
Return on tenant's capital (%)	3.04	8.01

**TABLE B3 . Hill sheep farms****3. 60 + ESU****(continued)****LIVESTOCK CARRIED - per farm**

	Average number		Livestock Units	
	<u>2005/06</u>	<u>2004/05</u>	<u>2005/06</u>	<u>2004/05</u>
Dairy cattle	0.0	0.0	0.0	0.0
Beef cows	43.7	45.4	32.8	34.1
Other cattle	107.5	108.3	60.2	60.4
Breeding sheep	2461.4	2565.9	170.2	178.6
Other sheep	1375.3	1329.7	56.5	54.1
Pigs and poultry	0.0	0.4		
Other livestock	0.5	0.5		

**LIABILITIES AND ASSETS - £ per farm**

	OWNER OCCUPIED		TENANTED		MIXED TENURE	
	<u>2005/06</u>	<u>2004/05</u>	<u>2005/06</u>	<u>2004/05</u>	<u>2005/06</u>	<u>2004/05</u>
Number of farms	9	9	1	1	8	8
Average farm size - ESU	107.4	120.5	N/A	N/A	82	81
- actual ha.	583.89	577.44			326.22	331.63
- eff. ha.	364.81	359.34			245.77	252.95

**ASSETS**

Agricultural land	783,695	778,140			615,365	615,365
Woodland	19,456	19,456			5,191	5,191
Buildings	23,244	24,696			23,661	20,808
Improvements	29,063	23,447			8,097	8,095
Machinery	107,376	100,001			103,712	101,883
Livestock	159,400	163,853			118,481	128,726
Crops, forage and cultivations	7,263	9,708			1,569	1,739
Milk quota	0	0			0	0
Single Payment Scheme value	112,087	0			68,954	0
Stores	610	688			3,219	1,156
Credit balances	60,820	68,849			46,718	49,647
<b>TOTAL</b>	<b>1,303,014</b>	<b>1,188,838</b>			<b>994,967</b>	<b>932,610</b>

**EXTERNAL LIABILITIES**

Long and medium term loans	42,606	20,383			113,987	85,836
Overdrafts	6,428	5,197			11,197	15,741
Other short term loans	79,234	86,075			42,471	38,438
<b>TOTAL</b>	<b>128,268</b>	<b>111,655</b>			<b>167,655</b>	<b>140,015</b>

**NET WORTH**

	<b>1,174,746</b>	<b>1,077,183</b>			<b>827,312</b>	<b>792,595</b>
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Owner equity (%)	90	91			83	85
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N/A - liabilities and assets results are not shown when the sub-samples by tenure have less than 5 farms.