

**TABLE B6 . Lowland cattle and sheep farms****4. All sizes**

Number of farms in sample	50	50
Average business size (ESU)	64	67

**OUTPUTS, INPUTS & INCOMES - £ per farm**

<b>OUTPUTS</b>	<u>2005/06</u>	<u>2004/05</u>
Dairy - output	16,065	14,388
- net quota	0	-69
Other cattle - output	27,011	22,691
- subsidies		14,623
Sheep - output	21,646	22,648
- subsidies		6,110
Pigs and poultry	860	676
Other livestock	23	14
Main crops	12,018	18,228
By-products, forage and cultivations	5,994	6,394
Miscellaneous	6,585	6,188
Single Payment Scheme	27,542	
Tir Mynydd and environmental payments	3,136	2,790
<b>TOTAL OUTPUTS</b>	<b>120,880</b>	<b>114,681</b>

**INPUTS**

Feeds - purchased concentrates	7,741	7,370
- homegrown concentrates	3,610	4,187
Coarse fodder, tack and stock keep	1,285	2,120
Veterinary and medicines	2,921	2,729
Other livestock costs	7,466	6,953
Seeds - purchased and homegrown	2,073	1,650
Fertilisers	8,746	7,499
Other crop costs	3,579	3,313
Labour - paid	5,850	6,286
- unpaid	6,531	6,820
- casual	699	597
Machinery - contract	5,724	4,711
- repairs	5,185	5,047
- fuels	5,043	4,103
- depreciation	10,054	9,936
General farming costs	10,953	10,054
Land expenses	3,013	3,122
Rent	5,524	4,963
Rental value	15,358	15,948
<b>TOTAL INPUTS</b>	<b>111,355</b>	<b>107,408</b>

<b>NET FARM INCOME (excluding BLSA)</b>	<b>9,525</b>	<b>7,273</b>
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**TABLE B6 . Lowland cattle and sheep farms****4. All sizes****(continued)**

<b>INCOME MEASURES - £ per farm</b>	<u>2005/06</u>	<u>2004/05</u>
<b>NET FARM INCOME (excl. BLSA)</b>	<b>9,525</b>	<b>7,273</b>
minus manual labour of farmer & spouse	14,853	14,122
plus managerial input of paid managers	0	0
plus Breeding Livestock Appreciation	0	0
<b>MANAGEMENT &amp; INVESTMENT INCOME</b>	<b>-5,328</b>	<b>-6,849</b>
<b>NET FARM INCOME (excl. BLSA)</b>	<b>9,525</b>	<b>7,273</b>
plus net rental value/imputed rent	15,341	13,712
minus occupier's expenses	136	159
minus interest payments	2,923	2,640
minus buildings & works depreciation	3,686	3,474
<b>OCCUPIER'S NET INCOME</b>	<b>18,121</b>	<b>14,712</b>
plus other imputed charges	8,792	9,030
plus fixed asset depreciation	13,741	13,410
minus valuation changes	2,430	-2,448
<b>CASH INCOME</b>	<b>38,224</b>	<b>39,600</b>
<b>LAND UTILISATION - hectares per farm</b>		
Cereals	23.77	26.50
Roots, fodder and other crops	4.71	3.08
Grassland - hay	5.30	5.92
- silage	24.63	23.41
- pasture	61.15	62.03
Fallow and land let	2.17	1.90
Rough grazing - sole	2.82	2.82
Woods, roads and buildings	5.84	5.98
TOTAL AREA (actual hectares)	<b>130.39</b>	<b>131.64</b>
TOTAL AREA (effective hectares)	<b>122.80</b>	<b>123.90</b>
Rough grazing - common (effective hectares)	0.00	0.00
Bare land and forage hired (actual hectares)	7.94	9.34
<b>TENANT'S CAPITAL - £ per farm</b>		
Machinery	75,208	73,934
Livestock	79,417	80,743
Crops	12,355	9,448
Stores	3,319	2,694
<b>TOTAL</b>	<b>170,299</b>	<b>166,819</b>
<b>PERFORMANCE INDICATORS</b>		
Milk yield per cow (litres)	6,397	6,167
Milk sales per cow (£)	1,146	999
Margin over concentrates per cow (£)	1,050	914
Milk price (pence per litre)	17.9	16.2
Lambs reared per ewe (numbers)	1.43	1.36
Finished lamb sales per ewe (numbers)	1.38	1.29
Stocking rate (grazing LU per eff.ha.)	1.41	1.43
Return on tenant's capital (%)	-3.13	-4.11

**TABLE B6 . Lowland cattle and sheep farms**  
**4. All sizes (continued)**

**LIVESTOCK CARRIED - per farm**

	Average number		Livestock Units	
	2005/06	2004/05	2005/06	2004/05
Dairy cattle	28.0	28.6	14.0	14.3
Beef cows	17.9	18.0	13.4	13.5
Other cattle	123.4	125.8	72.5	72.1
Breeding sheep	411.7	418.5	32.9	33.3
Other sheep	365.3	424.4	15.0	17.2
Pigs and poultry	38.6	22.2		
Other livestock	0.0	0.0		

**LIABILITIES AND ASSETS - £ per farm**

	OWNER OCCUPIED		TENANTED		MIXED TENURE	
	2005/06	2004/05	2005/06	2004/05	2005/06	2004/05
Number of farms	28	28	10	10	12	12
Average farm size - ESU	41.6	43.7	35.6	36.9	71	72
- actual ha.	107.27	106.55	87.13	86.91	131.03	134.27
- eff. ha.	97.91	97.20	85.16	83.91	127.47	130.71

**ASSETS**

Agricultural land	404,127	404,147	0	0	470,170	492,584
Woodland	10,749	10,749	0	0	4,339	4,339
Buildings	10,664	11,145	6,672	2,774	12,967	11,612
Improvements	2,369	2,436	1,714	1,649	2,310	2,892
Machinery	65,250	63,301	37,504	38,865	65,650	66,265
Livestock	56,435	59,651	50,029	48,104	107,865	103,415
Crops, forage and cultivations	5,107	4,921	3,223	3,573	19,322	14,429
Milk quota	1,476	2,883	0	0	4,142	12,173
Single Payment Scheme value	46,325	0	30,864	0	55,731	0
Stores	2,190	2,290	2,369	1,955	2,665	1,565
Credit balances	18,656	21,218	15,012	15,422	26,469	28,717
<b>TOTAL</b>	<b>623,348</b>	<b>582,741</b>	<b>147,387</b>	<b>112,342</b>	<b>771,630</b>	<b>737,991</b>

**EXTERNAL LIABILITIES**

Long and medium term loans	14,300	9,432	13,310	10,842	53,080	60,282
Overdrafts	1,820	2,035	2,412	4,107	3,900	4,433
Other short term loans	15,580	13,235	4,455	5,216	24,504	30,701
<b>TOTAL</b>	<b>31,700</b>	<b>24,702</b>	<b>20,177</b>	<b>20,165</b>	<b>81,484</b>	<b>95,416</b>

**NET WORTH**

	<b>591,648</b>	<b>558,039</b>	<b>127,210</b>	<b>92,177</b>	<b>690,146</b>	<b>642,575</b>
Owner equity (%)	95	96	86	82	89	87