

TABLE B1 . Hill and upland dairy farms**1. Up to 100 ESU**

Number of farms in sample	31	31
Average business size (ESU)	71	70

OUTPUTS, INPUTS & INCOMES - £ per farm

OUTPUTS	<u>2005/06</u>	<u>2004/05</u>
Dairy - output	66,704	65,889
- net quota	-487	2,314
Other cattle - output	9,042	10,000
- subsidies		895
Sheep - output	4,874	5,714
- subsidies		2,649
Pigs and poultry	0	0
Other livestock	0	0
Main crops	64	110
By-products, forage and cultivations	495	671
Miscellaneous	5,079	4,775
Single Payment Scheme	9,889	
Tir Mynydd and environmental payments	1,720	1,566
TOTAL OUTPUTS	97,380	94,583

INPUTS		
Feeds - purchased concentrates	18,977	17,430
- homegrown concentrates	1,348	1,405
Coarse fodder, tack and stock keep	1,726	1,966
Veterinary and medicines	2,986	2,989
Other livestock costs	6,726	6,242
Seeds - purchased and homegrown	265	230
Fertilisers	4,581	4,900
Other crop costs	811	852
Labour - paid	1,038	716
- unpaid	4,871	4,714
- casual	461	387
Machinery - contract	4,293	3,856
- repairs	4,059	4,163
- fuels	3,401	2,667
- depreciation	6,047	5,191
General farming costs	7,321	7,061
Land expenses	2,266	2,709
Rent	3,219	2,937
Rental value	11,122	10,413
TOTAL INPUTS	85,518	80,828

NET FARM INCOME (excluding BLSA)	11,862	13,755
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1. Up to 100 ESU (continued)

INCOME MEASURES - £ per farm	<u>2005/06</u>	<u>2004/05</u>
NET FARM INCOME (excl. BLSA)	11,862	13,755
minus manual labour of farmer & spouse	17,804	17,229
plus managerial input of paid managers	0	0
plus Breeding Livestock Appreciation	0	0
MANAGEMENT & INVESTMENT INCOME	-5,942	-3,474
NET FARM INCOME (excl. BLSA)	11,862	13,755
plus net rental value/imputed rent	11,122	9,096
minus occupier's expenses	105	122
minus interest payments	4,465	4,330
minus buildings & works depreciation	3,824	3,172
OCCUPIER'S NET INCOME	14,590	15,227
plus other imputed charges	6,309	6,031
plus fixed asset depreciation	9,871	8,363
minus valuation changes	181	2,206
CASH INCOME	30,589	27,415
LAND UTILISATION - hectares per farm		
Cereals	0.22	0.23
Roots, fodder and other crops	0.56	0.60
Grassland - hay	2.15	1.40
- silage	25.46	24.83
- pasture	29.10	29.38
Fallow and land let	0.00	0.00
Rough grazing - sole	1.37	1.11
Woods, roads and buildings	1.90	1.90
TOTAL AREA (actual hectares)	60.76	59.45
TOTAL AREA (effective hectares)	57.84	56.79
Rough grazing - common (effective hectares)	0.00	0.00
Bare land and forage hired (actual hectares)	3.40	6.66
TENANT'S CAPITAL - £ per farm		
Machinery	46,406	43,239
Livestock	52,999	52,933
Crops	3,400	3,368
Stores	633	640
TOTAL	103,438	100,180
PERFORMANCE INDICATORS		
Milk yield per cow (litres)	6,208	6,238
Milk sales per cow (£)	1,089	1,106
Margin over concentrates per cow (£)	832	864
Milk price (pence per litre)	17.5	17.7
Lambs reared per ewe (numbers)	1.32	1.29
Finished lamb sales per ewe (numbers)	1.04	1.13
Stocking rate (grazing LU per eff.ha.)	1.78	1.71
Return on tenant's capital (%)	-5.74	-3.47

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LIVESTOCK CARRIED - per farm

	Average number		Livestock Units	
	2005/06	2004/05	2005/06	2004/05
Dairy cattle	61.5	59.8	61.5	59.8
Beef cows	1.9	1.2	1.4	0.9
Other cattle	57.7	57.9	31.8	31.9
Breeding sheep	128.5	153.6	10.1	12.1
Other sheep	85.5	84.8	3.5	3.4
Pigs and poultry	0.0	0.0		
Other livestock	0.0	0.0		

LIABILITIES AND ASSETS - £ per farm

	OWNER OCCUPIED		TENANTED		MIXED TENURE	
	2005/06	2004/05	2005/06	2004/05	2005/06	2004/05
Number of farms	15	15	3	3	13	13
Average farm size - ESU	63.4	63.8	N/A	N/A	77	74
- actual ha.	59.37	56.66			59.73	59.73
- eff. ha.	56.77	54.06			55.99	56.60

ASSETS

Agricultural land	215,919	215,919			145,613	145,613
Woodland	1,628	1,628			1,669	1,669
Buildings	20,482	17,755			25,704	20,991
Improvements	1,018	550			2,787	1,953
Machinery	43,050	39,269			51,106	48,604
Livestock	51,811	51,991			52,786	52,449
Crops, forage and cultivations	3,687	3,354			3,685	4,099
Milk quota	12,168	37,806			17,436	49,260
Single Payment Scheme value	14,452	0			23,230	0
Stores	579	766			652	509
Credit balances	11,389	11,917			14,739	9,238
TOTAL	376,183	380,955			339,407	334,385

EXTERNAL LIABILITIES

Long and medium term loans	37,723	39,380			50,891	32,178
Overdrafts	4,849	3,558			9,002	7,958
Other short term loans	18,284	17,704			31,409	22,510
TOTAL	60,856	60,642			91,302	62,646

NET WORTH

	315,327	320,313			248,105	271,739
Owner equity (%)	84	84			73	81

N/A - liabilities and assets results are not shown when the sub-samples by tenure have less than 5 farms.