

**TABLE B1 . Hill and upland dairy farms****3. All sizes**

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Number of farms in sample	58	58
Average business size (ESU)	122	120

**OUTPUTS, INPUTS & INCOMES - £ per farm**

<b>OUTPUTS</b>	<u>2005/06</u>	<u>2004/05</u>
Dairy - output	129,011	127,380
- net quota	-571	2,210
Other cattle - output	16,563	17,347
- subsidies		1,846
Sheep - output	6,317	6,696
- subsidies		3,206
Pigs and poultry	0	0
Other livestock	0	0
Main crops	915	1,508
By-products, forage and cultivations	840	1,406
Miscellaneous	4,830	4,234
Single Payment Scheme	17,752	
Tir Mynydd and environmental payments	2,475	2,411
<b>TOTAL OUTPUTS</b>	<b>178,132</b>	<b>168,244</b>

**INPUTS**

Feeds - purchased concentrates	34,434	30,935
- homegrown concentrates	3,042	3,138
Coarse fodder, tack and stock keep	3,238	2,690
Veterinary and medicines	5,535	5,230
Other livestock costs	11,202	11,329
Seeds - purchased and homegrown	671	660
Fertilisers	8,894	9,155
Other crop costs	1,517	1,430
Labour - paid	6,388	6,105
- unpaid	6,407	6,045
- casual	1,869	1,605
Machinery - contract	9,113	8,359
- repairs	6,098	6,240
- fuels	4,808	3,938
- depreciation	9,027	8,412
General farming costs	12,316	11,306
Land expenses	3,696	4,030
Rent	3,391	3,289
Rental value	20,760	20,127
<b>TOTAL INPUTS</b>	<b>152,406</b>	<b>144,023</b>
<b>NET FARM INCOME (excluding BLSA)</b>	<b>25,726</b>	<b>24,221</b>

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**TABLE B1 . Hill and upland dairy farms****3. All sizes****(continued)**

<b>INCOME MEASURES - £ per farm</b>	<u>2005/06</u>	<u>2004/05</u>
<b>NET FARM INCOME (excl. BLSA)</b>	<b>25,726</b>	<b>24,221</b>
minus manual labour of farmer & spouse	17,674	17,277
plus managerial input of paid managers	0	0
plus Breeding Livestock Appreciation	0	0
<b>MANAGEMENT &amp; INVESTMENT INCOME</b>	<b>8,052</b>	<b>6,944</b>
<b>NET FARM INCOME (excl. BLSA)</b>	<b>25,726</b>	<b>24,221</b>
plus net rental value/imputed rent	20,740	18,569
minus occupier's expenses	118	182
minus interest payments	7,883	7,472
minus buildings & works depreciation	6,789	6,397
<b>OCCUPIER'S NET INCOME</b>	<b>31,676</b>	<b>28,739</b>
plus other imputed charges	8,071	7,568
plus fixed asset depreciation	15,817	14,809
minus valuation changes	2,403	4,232
<b>CASH INCOME</b>	<b>53,161</b>	<b>46,884</b>
<b>LAND UTILISATION - hectares per farm</b>		
Cereals	2.35	2.75
Roots, fodder and other crops	1.96	1.74
Grassland - hay	2.39	1.68
- silage	36.04	34.76
- pasture	45.30	46.49
Fallow and land let	0.47	0.25
Rough grazing - sole	6.57	6.44
Woods, roads and buildings	3.81	3.81
TOTAL AREA (actual hectares)	<b>98.89</b>	<b>97.92</b>
TOTAL AREA (effective hectares)	<b>90.63</b>	<b>89.79</b>
Rough grazing - common (effective hectares)	0.10	0.10
Bare land and forage hired (actual hectares)	5.17	6.98
<b>TENANT'S CAPITAL - £ per farm</b>		
Machinery	73,854	65,855
Livestock	90,815	89,406
Crops	6,855	6,810
Stores	2,251	1,979
<b>TOTAL</b>	<b>173,775</b>	<b>164,050</b>
<b>PERFORMANCE INDICATORS</b>		
Milk yield per cow (litres)	6,746	6,615
Milk sales per cow (£)	1,232	1,218
Margin over concentrates per cow (£)	958	975
Milk price (pence per litre)	18.3	18.4
Lambs reared per ewe (numbers)	1.32	1.14
Finished lamb sales per ewe (numbers)	1.05	0.94
Stocking rate (grazing LU per eff.ha.)	1.97	1.93
Return on tenant's capital (%)	4.63	4.23

**TABLE B1 . Hill and upland dairy farms****3. All sizes****(continued)****LIVESTOCK CARRIED - per farm**

	Average number		Livestock Units	
	<u>2005/06</u>	<u>2004/05</u>	<u>2005/06</u>	<u>2004/05</u>
Dairy cattle	105.6	103.6	105.6	103.6
Beef cows	2.2	1.8	1.7	1.3
Other cattle	103.0	102.8	57.3	56.3
Breeding sheep	170.4	192.6	13.5	15.2
Other sheep	122.1	113.6	5.0	4.6
Pigs and poultry	0.0	0.0		
Other livestock	0.0	0.0		

**LIABILITIES AND ASSETS - £ per farm**

	OWNER OCCUPIED		TENANTED		MIXED TENURE	
	<u>2005/06</u>	<u>2004/05</u>	<u>2005/06</u>	<u>2004/05</u>	<u>2005/06</u>	<u>2004/05</u>
Number of farms	35	35	3	3	20	20
Average farm size - ESU	122.1	120.8	N/A	N/A	117	116
- actual ha.	97.57	96.12			97.57	97.22
- eff. ha.	88.82	87.37			90.15	90.20

**ASSETS**

Agricultural land	338,171	334,771			222,128	218,628
Woodland	4,466	4,466			2,274	2,274
Buildings	31,458	29,398			38,242	34,759
Improvements	2,733	2,478			4,573	2,766
Machinery	77,047	68,322			67,432	60,917
Livestock	94,411	92,601			81,602	80,971
Crops, forage and cultivations	7,891	8,226			5,271	4,623
Milk quota	27,677	84,868			27,652	79,387
Single Payment Scheme value	31,019	0			34,375	0
Stores	2,385	2,010			1,907	1,869
Credit balances	11,790	12,449			17,849	8,242
<b>TOTAL</b>	<b>629,048</b>	<b>639,589</b>			<b>503,305</b>	<b>494,436</b>

**EXTERNAL LIABILITIES**

Long and medium term loans	74,037	73,030			78,491	58,899
Overdrafts	18,377	9,643			9,136	7,169
Other short term loans	30,881	27,385			36,724	46,370
<b>TOTAL</b>	<b>123,295</b>	<b>110,058</b>			<b>124,351</b>	<b>112,438</b>

**NET WORTH**

	<b>505,753</b>	<b>529,531</b>			<b>378,954</b>	<b>381,998</b>
Owner equity (%)	80	83			75	77

N/A - liabilities and assets results are not shown when the sub-samples by tenure have less than 5 farms.