

**TABLE B4. Hill cattle and sheep farms****1. Up to 28 ESU**

Number of farms in sample	31	31
Average business size (ESU)	20	20

**OUTPUTS, INPUTS & INCOMES - £ per farm**

<b>OUTPUTS</b>	<u>2006/07</u>	<u>2005/06</u>
Other cattle - output	13,388	12,683
Sheep - output	9,552	10,653
- subsidies	0	0
Pigs and poultry	110	162
Other livestock	0	0
Main crops	196	139
By-products, forage and cultivations	185	512
Miscellaneous	4,136	3,504
Single Payment Scheme	13,088	12,937
Tir Mynydd and environmental payments	3,840	4,128
<b>TOTAL OUTPUTS</b>	<b>44,495</b>	<b>44,718</b>
<b>INPUTS</b>		
Feeds - purchased concentrates	5,679	5,130
- homegrown concentrates	102	89
Coarse fodder, tack and stock keep	2,363	2,530
Veterinary and medicines	1,746	1,562
Other livestock costs	2,998	2,660
Seeds - purchased and homegrown	149	86
Fertilisers	2,655	2,667
Other crop costs	587	498
Labour - paid	566	767
- unpaid	2,496	3,119
- casual	479	101
Machinery - contract	1,437	1,271
- repairs	2,298	2,199
- fuels	2,320	2,100
- depreciation	4,704	4,448
General farming costs	5,506	5,067
Land expenses	1,522	1,513
Rent	1,456	1,389
Rental value	6,335	5,717
<b>TOTAL INPUTS</b>	<b>45,398</b>	<b>42,913</b>
<b>NET FARM INCOME (excluding BLSA)</b>	<b>-903</b>	<b>1,805</b>

**TABLE B4. Hill cattle and sheep farms****1. Up to 28 ESU****(continued)**

<b>INCOME MEASURES - £ per farm</b>	<u>2006/07</u>	<u>2005/06</u>
<b>NET FARM INCOME (excl. BLSA)</b>	<b>-903</b>	<b>1,805</b>
minus manual labour of farmer & spouse	15,944	15,531
plus managerial input of paid managers	0	0
plus Breeding Livestock Appreciation	0	0
<b>MANAGEMENT &amp; INVESTMENT INCOME</b>	<b>-16,847</b>	<b>-13,726</b>
<b>NET FARM INCOME (excl. BLSA)</b>	<b>-903</b>	<b>1,805</b>
plus net rental value/imputed rent	6,335	5,717
minus occupier's expenses	63	93
minus interest payments	1,217	1,238
minus buildings & works depreciation	1,601	1,363
<b>OCCUPIER'S NET INCOME</b>	<b>2,551</b>	<b>4,828</b>
plus other imputed charges	4,431	4,640
plus fixed asset depreciation	6,306	5,811
minus valuation changes	-717	1,870
<b>CASH INCOME</b>	<b>14,005</b>	<b>13,409</b>
<b>LAND UTILISATION - hectares per farm</b>		
Cereals	0.32	0.29
Roots, fodder and other crops	0.65	0.68
Grassland - hay	2.83	2.88
- silage	13.31	13.43
- pasture	38.48	37.62
Fallow and land let	0.00	0.00
Rough grazing - sole	7.50	8.12
Woods, roads and buildings	2.82	2.84
TOTAL AREA (actual hectares)	<b>65.91</b>	<b>65.86</b>
TOTAL AREA (effective hectares)	<b>57.61</b>	<b>57.15</b>
Rough grazing - common (effective hectares)	2.81	2.81
Bare land and forage hired (actual hectares)	5.32	5.18
<b>TENANT'S CAPITAL - £ per farm</b>		
Machinery	34,959	33,860
Livestock	41,292	41,755
Crops	2,069	2,197
Stores	272	249
<b>TOTAL</b>	<b>78,592</b>	<b>78,061</b>
<b>PERFORMANCE INDICATORS</b>		
Lambs reared per ewe (numbers)	1.17	1.21
Finished lamb sales per ewe (numbers)	0.97	0.81
Stocking rate (grazing LU per eff.ha.)	1.14	1.15
Return on tenant's capital (%)	-21.44	-17.58

**TABLE B4. Hill cattle and sheep farms**  
**1. Up to 28 ESU (continued)**

**LIVESTOCK CARRIED - per farm**

	Average number		Livestock Units	
	2006/07	2005/06	2006/07	2005/06
Dairy cattle	0.0	0.0	0.0	0.0
Beef cows	30.6	31.3	22.9	23.5
Other cattle	55.1	53.2	28.4	27.1
Breeding sheep	248.8	253.8	16.4	16.6
Other sheep	173.7	181.8	7.1	7.4

**LIABILITIES AND ASSETS - £ per farm**

	OWNER OCCUPIED		TENANTED		MIXED TENURE	
	2006/07	2005/06	2006/07	2005/06	2006/07	2005/06
Number of farms	23	22	4	4	4	5
Average farm size - ESU	19.3	19.3	N/A	N/A	N/A	22.3
- actual ha.	62.49	59.71				75.26
- eff. ha.	55.15	51.82				72.77

**ASSETS**

Agricultural land	192,084	192,224				214,348
Woodland	3,520	2,910				3,935
Buildings	5,430	4,141				1,743
Improvements	3,014	2,644				2,765
Machinery	31,535	29,481				32,608
Livestock	42,404	42,736				37,655
Crops, forage and cultivations	2,055	2,255				1,427
Milk quota	0	0				0
Single Payment Scheme value	24,789	24,144				24,260
Stores	220	264				370
Credit balances	12,666	9,177				18,005
<b>TOTAL</b>	<b>317,717</b>	<b>309,976</b>				<b>337,116</b>

**EXTERNAL LIABILITIES**

Long and medium term loans	6,609	7,972				0
Overdrafts	16,526	14,882				18,142
Other short term loans	1,126	595				6,040
<b>TOTAL</b>	<b>24,261</b>	<b>23,449</b>				<b>24,182</b>

**NET WORTH**

	<b>293,456</b>	<b>286,527</b>				<b>312,934</b>
Owner equity (%)	92	92				93

N/A - liabilities and assets results are not shown when the sub-samples by tenure have less than 5 farms.