

TABLE B4. Hill cattle and sheep farms**2. 28 - 60 ESU**

Number of farms in sample	46	46
Average business size (ESU)	39	40

OUTPUTS, INPUTS & INCOMES - £ per farm

OUTPUTS	<u>2006/07</u>	<u>2005/06</u>
Dairy - output	489	369
- net quota	0	0
Other cattle - output	21,672	21,996
Sheep - output	27,012	28,319
- subsidies	38	49
Pigs and poultry	0	0
Other livestock	-4	40
Main crops	135	135
By-products, forage and cultivations	374	467
Miscellaneous	5,481	5,004
Single Payment Scheme	28,449	29,123
Tir Mynydd and environmental payments	9,776	9,973
TOTAL OUTPUTS	93,422	95,475

INPUTS

Feeds - purchased concentrates	12,918	10,427
- homegrown concentrates	148	157
Coarse fodder, tack and stock keep	3,373	3,849
Veterinary and medicines	3,595	3,725
Other livestock costs	6,048	5,245
Seeds - purchased and homegrown	327	362
Fertilisers	5,250	5,895
Other crop costs	654	861
Labour - paid	1,313	1,802
- unpaid	3,356	3,212
- casual	1,270	976
Machinery - contract	2,757	3,232
- repairs	3,489	3,050
- fuels	3,837	3,801
- depreciation	7,630	7,816
General farming costs	7,580	7,233
Land expenses	3,022	3,305
Rent	3,001	2,508
Rental value	11,310	10,988
TOTAL INPUTS	80,878	78,444

NET FARM INCOME (excluding BLSA)	12,544	17,031
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TABLE B4. Hill cattle and sheep farms**2. 28 - 60 ESU****(continued)**

INCOME MEASURES - £ per farm	<u>2006/07</u>	<u>2005/06</u>
NET FARM INCOME (excl. BLSA)	12,544	17,031
minus manual labour of farmer & spouse	16,576	16,188
plus managerial input of paid managers	0	0
plus Breeding Livestock Appreciation	0	0
MANAGEMENT & INVESTMENT INCOME	-4,032	843
NET FARM INCOME (excl. BLSA)	12,544	17,031
plus net rental value/imputed rent	11,237	10,948
minus occupier's expenses	139	135
minus interest payments	2,919	2,931
minus buildings & works depreciation	3,504	3,498
OCCUPIER'S NET INCOME	17,219	21,415
plus other imputed charges	5,278	4,797
plus fixed asset depreciation	11,134	11,314
minus valuation changes	-1,915	-506
CASH INCOME	35,546	38,032
LAND UTILISATION - hectares per farm		
Cereals	0.32	0.36
Roots, fodder and other crops	0.46	0.37
Grassland - hay	2.85	2.82
- silage	26.01	27.77
- pasture	85.48	82.62
Fallow and land let	0.00	0.00
Rough grazing - sole	17.85	17.85
Woods, roads and buildings	7.09	7.10
TOTAL AREA (actual hectares)	140.06	138.89
TOTAL AREA (effective hectares)	120.49	119.30
Rough grazing - common (effective hectares)	14.70	14.70
Bare land and forage hired (actual hectares)	7.08	9.60
TENANT'S CAPITAL - £ per farm		
Machinery	59,824	57,460
Livestock	74,245	75,840
Crops	3,231	3,273
Stores	1,591	1,311
TOTAL	138,891	137,884
PERFORMANCE INDICATORS		
Milk yield per cow (litres)	5,557	4,595
Milk sales per cow (£)	812	681
Margin over concentrates per cow (£)	611	571
Milk price (pence per litre)	15.25	15.69
Lambs reared per ewe (numbers)	1.21	1.26
Finished lamb sales per ewe (numbers)	0.89	0.94
Stocking rate (grazing LU per eff.ha.)	0.96	0.98
Return on tenant's capital (%)	-2.90	0.61

TABLE B4. Hill cattle and sheep farms**2. 28 - 60 ESU****(continued)****LIVESTOCK CARRIED - per farm**

	Average number		Livestock Units	
	<u>2006/07</u>	<u>2005/06</u>	<u>2006/07</u>	<u>2005/06</u>
Dairy cattle	0.6	0.6	0.6	0.6
Beef cows	43.2	44.7	32.4	33.5
Other cattle	77.5	80.6	39.4	41.2
Breeding sheep	673.7	686.5	45.1	46.7
Other sheep	448.6	435.6	18.4	17.8

LIABILITIES AND ASSETS - £ per farm

	OWNER OCCUPIED		TENANTED		MIXED TENURE	
	<u>2006/07</u>	<u>2005/06</u>	<u>2006/07</u>	<u>2005/06</u>	<u>2006/07</u>	<u>2005/06</u>
Number of farms	31	29	4	4	11	13
Average farm size - ESU	37.8	39.9	N/A	N/A	39.2	39.0
- actual ha.	142.29	142.79			135.58	131.30
- eff. ha.	118.29	117.99			122.48	118.30

ASSETS

Agricultural land	405,161	408,364			201,059	214,957
Woodland	11,185	11,535			3,847	4,348
Buildings	9,030	9,067			18,713	12,808
Improvements	8,220	8,859			11,584	8,168
Machinery	61,319	57,155			59,302	62,282
Livestock	71,168	72,721			73,182	73,191
Crops, forage and cultivations	3,508	3,539			3,137	3,611
Milk quota	0	0			365	307
Single Payment Scheme value	52,294	55,668			47,785	48,440
Stores	1,832	1,539			1,358	1,114
Credit balances	17,608	22,111			26,162	27,881
TOTAL	641,325	650,558			446,494	457,107

EXTERNAL LIABILITIES

Long and medium term loans	43,732	41,172			7,759	11,480
Overdrafts	5,753	5,631			8,365	8,374
Other short term loans	4,625	4,768			6,988	10,788
TOTAL	54,110	51,571			23,112	30,642

NET WORTH

	587,215	598,987			423,382	426,465
Owner equity (%)	92	92			95	93

N/A - liabilities and assets results are not shown when the sub-samples by tenure have less than 5 farms.