

**TABLE B4. Hill cattle and sheep farms****4. All sizes**

Number of farms in sample	95	95
Average business size (ESU)	43	44

**OUTPUTS, INPUTS & INCOMES - £ per farm**

<b>OUTPUTS</b>	<u>2006/07</u>	<u>2005/06</u>
Dairy - output	881	949
- net quota	0	0
Other cattle - output	23,239	23,350
Sheep - output	27,771	28,701
- subsidies	18	23
Pigs and poultry	36	53
Other livestock	-2	19
Main crops	502	435
By-products, forage and cultivations	372	579
Miscellaneous	5,168	4,640
Single Payment Scheme	29,623	30,037
Tir Mynydd and environmental payments	8,359	8,929
<b>TOTAL OUTPUTS</b>	<b>95,967</b>	<b>97,715</b>

**INPUTS**

Feeds - purchased concentrates	13,726	11,611
- homegrown concentrates	464	454
Coarse fodder, tack and stock keep	4,350	4,637
Veterinary and medicines	3,716	3,647
Other livestock costs	5,923	5,379
Seeds - purchased and homegrown	385	344
Fertilisers	5,592	5,682
Other crop costs	690	921
Labour - paid	2,622	3,030
- unpaid	5,621	5,676
- casual	860	679
Machinery - contract	3,222	3,295
- repairs	3,609	3,625
- fuels	4,093	3,995
- depreciation	7,705	7,608
General farming costs	7,842	7,702
Land expenses	3,002	3,134
Rent	2,563	2,215
Rental value	12,319	11,762
<b>TOTAL INPUTS</b>	<b>88,304</b>	<b>85,396</b>

<b>NET FARM INCOME (excluding BLSA)</b>	<b>7,663</b>	<b>12,319</b>
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**TABLE B4. Hill cattle and sheep farms****4. All sizes****(continued)**

<b>INCOME MEASURES - £ per farm</b>	<u>2006/07</u>	<u>2005/06</u>
<b>NET FARM INCOME (excl. BLSA)</b>	<b>7,663</b>	<b>12,319</b>
minus manual labour of farmer & spouse	16,052	15,625
plus managerial input of paid managers	0	0
plus Breeding Livestock Appreciation	0	0
<b>MANAGEMENT &amp; INVESTMENT INCOME</b>	<b>-8,389</b>	<b>-3,306</b>
<b>NET FARM INCOME (excl. BLSA)</b>	<b>7,663</b>	<b>12,319</b>
plus net rental value/imputed rent	12,284	11,742
minus occupier's expenses	135	140
minus interest payments	3,717	3,977
minus buildings & works depreciation	3,405	3,169
<b>OCCUPIER'S NET INCOME</b>	<b>12,690</b>	<b>16,775</b>
plus other imputed charges	7,672	7,331
plus fixed asset depreciation	11,111	10,778
minus valuation changes	-2,749	420
<b>CASH INCOME</b>	<b>34,222</b>	<b>34,464</b>
<b>LAND UTILISATION - hectares per farm</b>		
Cereals	1.04	1.14
Roots, fodder and other crops	0.48	0.40
Grassland - hay	3.54	3.32
- silage	26.02	27.31
- pasture	82.59	81.11
Fallow and land let	0.16	0.00
Rough grazing - sole	25.71	25.91
Woods, roads and buildings	6.10	6.11
TOTAL AREA (actual hectares)	<b>145.64</b>	<b>145.30</b>
TOTAL AREA (effective hectares)	<b>123.50</b>	<b>123.03</b>
Rough grazing - common (effective hectares)	11.39	11.39
Bare land and forage hired (actual hectares)	9.40	10.55
<b>TENANT'S CAPITAL - £ per farm</b>		
Machinery	57,353	55,720
Livestock	77,703	80,441
Crops	4,076	4,144
Stores	1,439	1,149
<b>TOTAL</b>	<b>140,571</b>	<b>141,454</b>
<b>PERFORMANCE INDICATORS</b>		
Milk yield per cow (litres)	4,648	4,741
Milk sales per cow (£)	715	749
Margin over concentrates per cow (£)	557	607
Milk price (pence per litre)	15.87	16.29
Lambs reared per ewe (numbers)	1.20	1.21
Finished lamb sales per ewe (numbers)	0.91	0.91
Stocking rate (grazing LU per eff.ha.)	1.04	1.06
Return on tenant's capital (%)	-5.97	-2.34

**TABLE B4. Hill cattle and sheep farms****4. All sizes (continued)****LIVESTOCK CARRIED - per farm**

	Average number		Livestock Units	
	2006/07	2005/06	2006/07	2005/06
Dairy cattle	1.3	1.3	1.3	1.3
Beef cows	47.2	48.6	35.4	36.5
Other cattle	87.1	88.9	44.8	45.3
Breeding sheep	698.2	724.7	48.0	50.1
Other sheep	464.3	461.8	19.0	18.9

**LIABILITIES AND ASSETS - £ per farm**

	OWNER OCCUPIED		TENANTED		MIXED TENURE	
	2006/07	2005/06	2006/07	2005/06	2006/07	2005/06
Number of farms	65	62	8	8	22	25
Average farm size - ESU	40.9	42.8	34.7	34.3	50.9	50.0
- actual ha.	133.6	133.7	111.6	111.6	193.6	184.9
- eff. ha.	113.1	112.5	99.5	99.5	163.0	156.6

**ASSETS**

Agricultural land	384,920	388,925	0	0	392,266	380,026
Woodland	8,966	8,930	0	0	3,796	4,667
Buildings	10,560	10,471	9,603	9,435	17,630	13,610
Improvements	7,575	6,575	2,669	1,893	8,891	6,039
Machinery	56,344	53,303	53,975	51,756	61,565	62,984
Livestock	75,710	77,454	71,221	74,278	85,949	89,825
Crops, forage and cultivations	4,126	4,337	1,962	1,548	4,701	4,501
Milk quota	285	298	0	0	182	160
Single Payment Scheme value	54,532	56,475	38,665	44,161	65,016	62,667
Stores	1,349	1,133	508	161	2,046	1,505
Credit balances	18,102	17,668	7,108	12,486	14,791	23,639
<b>TOTAL</b>	<b>622,469</b>	<b>625,569</b>	<b>185,711</b>	<b>195,718</b>	<b>656,833</b>	<b>649,623</b>

**EXTERNAL LIABILITIES**

Long and medium term loans	40,222	36,987	2,919	3,695	14,108	15,500
Overdrafts	19,243	15,053	10,618	25,173	34,113	29,617
Other short term loans	4,170	3,883	4,079	2,195	7,597	12,227
<b>TOTAL</b>	<b>63,635</b>	<b>55,923</b>	<b>17,616</b>	<b>31,063</b>	<b>55,818</b>	<b>57,344</b>

**NET WORTH**

<b>NET WORTH</b>	<b>558,834</b>	<b>569,646</b>	<b>168,095</b>	<b>164,655</b>	<b>601,015</b>	<b>592,279</b>
Owner equity (%)	90	91	91	84	92	91