

**TABLE B5. Upland cattle and sheep farms****3. Over 60 ESU**

Number of farms in sample	16	16
Average business size (ESU)	91	89

**OUTPUTS, INPUTS & INCOMES - £ per farm**

<b>OUTPUTS</b>	<u>2006/07</u>	<u>2005/06</u>
Dairy - output	15,362	17,642
- net quota	0	0
Other cattle - output	51,709	39,905
Sheep - output	67,113	64,148
Pigs and poultry	6	0
Main crops	5,518	4,897
By-products, forage and cultivations	2,991	2,421
Miscellaneous	7,161	9,728
Single Payment Scheme	48,794	46,624
Tir Mynydd and environmental payments	6,377	8,030

<b>TOTAL OUTPUTS</b>	<b>205,031</b>	<b>193,395</b>
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**INPUTS**

Feeds - purchased concentrates	23,624	22,129
- homegrown concentrates	3,912	3,273
Coarse fodder, tack and stock keep	9,341	9,968
Veterinary and medicines	6,952	7,229
Other livestock costs	11,752	8,027
Seeds - purchased and homegrown	1,187	1,669
Fertilisers	15,493	12,595
Other crop costs	1,636	2,108
Labour - paid	6,974	6,278
- unpaid	13,090	12,022
- casual	1,255	1,133
Machinery - contract	8,074	8,922
- repairs	6,936	6,924
- fuels	9,063	8,976
- depreciation	13,200	13,412
General farming costs	11,369	13,227
Land expenses	9,223	5,448
Rent	6,704	7,049
Rental value	23,132	22,612

<b>TOTAL INPUTS</b>	<b>182,917</b>	<b>173,001</b>
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<b>NET FARM INCOME (excluding BLSA)</b>	<b>22,114</b>	<b>20,394</b>
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**TABLE B5. Upland cattle and sheep farms****3. Over 60 ESU****(continued)**

<b>INCOME MEASURES - £ per farm</b>	<u>2006/07</u>	<u>2005/06</u>
<b>NET FARM INCOME (excl. BLSA)</b>	<b>22,114</b>	<b>20,394</b>
minus manual labour of farmer & spouse	16,353	15,837
plus managerial input of paid managers	0	0
plus Breeding Livestock Appreciation	0	0
<b>MANAGEMENT &amp; INVESTMENT INCOME</b>	<b>5,761</b>	<b>4,557</b>
<b>NET FARM INCOME (excl. BLSA)</b>	<b>22,114</b>	<b>20,394</b>
plus net rental value/imputed rent	23,059	22,612
minus occupier's expenses	211	150
minus interest payments	7,198	6,780
minus buildings & works depreciation	7,482	7,840
<b>OCCUPIER'S NET INCOME</b>	<b>30,282</b>	<b>28,236</b>
plus other imputed charges	15,910	14,335
plus fixed asset depreciation	20,682	21,253
minus valuation changes	-7,088	2,893
<b>CASH INCOME</b>	<b>73,962</b>	<b>60,931</b>
<b>LAND UTILISATION - hectares per farm</b>		
Cereals	10.49	10.05
Roots, fodder and other crops	2.68	3.22
Grassland - hay	1.69	2.08
- silage	44.51	43.28
- pasture	121.40	117.26
Fallow and land let	0.78	2.97
Rough grazing - sole	4.37	4.37
Woods, roads and buildings	1.74	1.74
TOTAL AREA (actual hectares)	<b>187.66</b>	<b>184.97</b>
TOTAL AREA (effective hectares)	<b>183.14</b>	<b>180.44</b>
Rough grazing - common (effective hectares)	3.79	3.79
Bare land and forage hired (actual hectares)	34.91	35.11
<b>TENANT'S CAPITAL - £ per farm</b>		
Machinery	96,373	98,781
Livestock	142,558	149,491
Crops	9,803	9,543
Stores	2,292	3,429
<b>TOTAL</b>	<b>251,026</b>	<b>261,244</b>
<b>PERFORMANCE INDICATORS</b>		
Milk yield per cow (litres)	6,262	6,193
Milk sales per cow (£)	1,050	1,063
Margin over concentrates per cow (£)	727	700
Milk price (pence per litre)	17.02	17.88
Lambs reared per ewe (numbers)	1.32	1.32
Finished lamb sales per ewe (numbers)	1.31	1.30
Stocking rate (grazing LU per eff.ha.)	1.37	1.35
Return on tenant's capital (%)	2.29	1.74

**TABLE B5. Upland cattle and sheep farms**  
**3. Over 60 ESU (continued)**

**LIVESTOCK CARRIED - per farm**

	Average number		Livestock Units	
	2006/07	2005/06	2006/07	2005/06
Dairy cattle	14.7	15.6	14.7	15.6
Beef cows	52.4	51.9	39.3	38.9
Other cattle	190.6	177.0	108.4	98.4
Breeding sheep	1195.1	1152.6	95.6	92.2
Other sheep	756.9	838.0	31.0	34.2

**LIABILITIES AND ASSETS - £ per farm**

	OWNER OCCUPIED		TENANTED		MIXED TENURE	
	2006/07	2005/06	2006/07	2005/06	2006/07	2005/06
Number of farms	9	9	0	0	7	7
Average farm size - ESU	79.8	75.6			105.1	106.1
- actual ha.	162.3	157.5			220.3	220.3
- eff. ha.	159.2	154.4			213.9	213.9

**ASSETS**

Agricultural land	629,825	629,825			558,493	551,897
Woodland	849	849			805	805
Buildings	27,057	31,188			42,942	43,414
Improvements	5,857	6,263			5,236	4,699
Machinery	94,030	97,143			99,385	100,889
Livestock	136,661	143,130			150,141	157,670
Crops, forage and cultivations	10,807	13,220			8,514	4,817
Milk quota	1,240	2,057			7,459	7,417
Single Payment Scheme value	94,732	91,780			110,087	97,964
Stores	2,690	5,372			1,781	932
Credit balances	34,817	35,749			19,087	40,777
<b>TOTAL</b>	<b>1,038,565</b>	<b>1,056,576</b>			<b>1,003,930</b>	<b>1,011,281</b>

**EXTERNAL LIABILITIES**

Long and medium term loans	26,355	28,991			89,656	113,377
Overdrafts	31,934	31,464			94,599	77,068
Other short term loans	2,904	4,709			4,197	5,824
<b>TOTAL</b>	<b>61,193</b>	<b>65,164</b>			<b>188,452</b>	<b>196,269</b>

**NET WORTH**

	<b>977,372</b>	<b>991,412</b>			<b>815,478</b>	<b>815,012</b>
Owner equity (%)	94	94			81	81