

**TABLE B5. Upland cattle and sheep farms****4. All sizes**

|                             |    |    |
|-----------------------------|----|----|
| Number of farms in sample   | 76 | 76 |
| Average business size (ESU) | 42 | 43 |

**OUTPUTS, INPUTS & INCOMES - £ per farm**

| <b>OUTPUTS</b>                        | <u>2006/07</u> | <u>2005/06</u> |
|---------------------------------------|----------------|----------------|
| Dairy - output                        | 3,234          | 3,714          |
| - net quota                           | 0              | 0              |
| Other cattle - output                 | 27,283         | 23,545         |
| Sheep - output                        | 30,310         | 30,237         |
| - subsidies                           | 7              | 3              |
| Pigs and poultry                      | 679            | 555            |
| Other livestock                       | 9              | 21             |
| Main crops                            | 1,588          | 1,453          |
| By-products, forage and cultivations  | 1,636          | 1,346          |
| Miscellaneous                         | 6,534          | 6,208          |
| Single Payment Scheme                 | 26,677         | 26,467         |
| Tir Mynydd and environmental payments | 4,607          | 5,195          |
| <b>TOTAL OUTPUTS</b>                  | <b>102,564</b> | <b>98,744</b>  |

**INPUTS**

|   |               |               |
|---|---------------|---------------|
| Feeds - purchased concentrates          | 12,739        | 11,593        |
| - homegrown concentrates                | 1,177         | 1,016         |
| Coarse fodder, tack and stock keep      | 3,666         | 3,863         |
| Veterinary and medicines                | 3,659         | 3,671         |
| Other livestock costs                   | 6,252         | 4,994         |
| Seeds - purchased and homegrown         | 482           | 662           |
| Fertilisers                             | 6,555         | 5,899         |
| Other crop costs                        | 805           | 926           |
| Labour - paid                           | 1,982         | 1,917         |
| - unpaid                                | 5,076         | 5,079         |
| - casual                                | 999           | 853           |
| Machinery - contract                    | 3,947         | 4,097         |
| - repairs                               | 3,582         | 3,584         |
| - fuels                                 | 4,199         | 4,293         |
| - depreciation                          | 7,587         | 7,328         |
| General farming costs                   | 7,711         | 7,786         |
| Land expenses                           | 3,647         | 2,580         |
| Rent                                    | 2,946         | 2,763         |
| Rental value                            | 14,266        | 13,492        |
| <b>TOTAL INPUTS</b>                     | <b>91,277</b> | <b>86,396</b> |
| <b>NET FARM INCOME (excluding BLSA)</b> | <b>11,287</b> | <b>12,348</b> |

**TABLE B5. Upland cattle and sheep farms****4. All sizes****(continued)**

| <b>INCOME MEASURES - £ per farm</b>          | <u>2006/07</u> | <u>2005/06</u> |
|--|----------------|----------------|
| <b>NET FARM INCOME (excl. BLSA)</b>          | <b>11,287</b>  | <b>12,348</b>  |
| minus manual labour of farmer & spouse       | 16,568         | 15,989         |
| plus managerial input of paid managers       | 0              | 0              |
| plus Breeding Livestock Appreciation         | 0              | 0              |
| <b>MANAGEMENT &amp; INVESTMENT INCOME</b>    | <b>-5,281</b>  | <b>-3,641</b>  |
| <b>NET FARM INCOME (excl. BLSA)</b>          | <b>11,287</b>  | <b>12,348</b>  |
| plus net rental value/imputed rent           | 14,251         | 13,492         |
| minus occupier's expenses                    | 110            | 99             |
| minus interest payments                      | 3,265          | 3,234          |
| minus buildings & works depreciation         | 4,135          | 3,921          |
| <b>OCCUPIER'S NET INCOME</b>                 | <b>18,028</b>  | <b>18,586</b>  |
| plus other imputed charges                   | 7,733          | 7,215          |
| plus fixed asset depreciation                | 11,723         | 11,250         |
| minus valuation changes                      | -3,962         | -337           |
| <b>CASH INCOME</b>                           | <b>41,446</b>  | <b>37,388</b>  |
| <br>   |                |                |
| <b>LAND UTILISATION - hectares per farm</b>  |                |                |
| Cereals                                      | 3.42           | 3.32           |
| Roots, fodder and other crops                | 1.30           | 1.18           |
| Grassland - hay                              | 3.20           | 3.92           |
| - silage                                     | 25.91          | 25.88          |
| - pasture                                    | 74.37          | 73.08          |
| Fallow and land let                          | 1.22           | 0.95           |
| Rough grazing - sole                         | 2.39           | 2.39           |
| Woods, roads and buildings                   | 2.84           | 2.84           |
| TOTAL AREA (actual hectares)                 | <b>114.65</b>  | <b>113.56</b>  |
| TOTAL AREA (effective hectares)              | <b>110.17</b>  | <b>109.07</b>  |
| Rough grazing - common (effective hectares)  | 3.02           | 1.81           |
| Bare land and forage hired (actual hectares) | 15.26          | 14.04          |
| <br>   |                |                |
| <b>TENANT'S CAPITAL - £ per farm</b>         |                |                |
| Machinery                                    | 58,278         | 56,891         |
| Livestock                                    | 73,874         | 77,729         |
| Crops  | 3,660          | 3,861          |
| Stores                                       | 1,255          | 1,777          |
| <b>TOTAL</b>                                 | <b>137,067</b> | <b>140,258</b> |
| <br>   |                |                |
| <b>PERFORMANCE INDICATORS</b>                |                |                |
| Milk yield per cow (litres)                  | 6,262          | 6,193          |
| Milk sales per cow (£)                       | 1,050          | 1,063          |
| Margin over concentrates per cow (£)         | 727            | 700            |
| Milk price (pence per litre)                 | 17.02          | 17.88          |
| Lambs reared per ewe (numbers)               | 1.30           | 1.33           |
| Finished lamb sales per ewe (numbers)        | 1.21           | 1.23           |
| Stocking rate (grazing LU per eff.ha.)       | 1.18           | 1.22           |
| Return on tenant's capital (%)               | -3.85          | -2.60          |

**TABLE B5. Upland cattle and sheep farms****4. All sizes (continued)****LIVESTOCK CARRIED - per farm**

|                | Average number |         | Livestock Units |         |
|----------------|----------------|---------|-----------------|---------|
|                | 2006/07        | 2005/06 | 2006/07         | 2005/06 |
| Dairy cattle   | 3.1            | 3.3     | 3.1             | 3.3     |
| Beef cows      | 33.5           | 34.2    | 25.1            | 25.6    |
| Other cattle   | 95.3           | 96.5    | 52.7            | 52.4    |
| Breeding sheep | 613.7          | 612.2   | 49.1            | 49.0    |
| Other sheep    | 382.8          | 427.4   | 15.7            | 17.4    |

**LIABILITIES AND ASSETS - £ per farm**

|                         | OWNER OCCUPIED |         | TENANTED |         | MIXED TENURE |         |
|-------------------------|----------------|---------|----------|---------|--------------|---------|
|                         | 2006/07        | 2005/06 | 2006/07  | 2005/06 | 2006/07      | 2005/06 |
| Number of farms         | 45             | 45      | 2        | 2       | 29           | 29      |
| Average farm size - ESU | 38.3           | 38.1    | N/A      | N/A     | 49.4         | 51.2    |
| - actual ha.            | 98.4           | 97.6    |          |         | 142.6        | 140.9   |
| - eff. ha.              | 94.9           | 94.1    |          |         | 136.7        | 135.0   |

**ASSETS**

|                                |                |                |  |  |                |                |
|--------------------------------|----------------|----------------|--|--|----------------|----------------|
| Agricultural land              | 412,697        | 417,674        |  |  | 384,934        | 377,634        |
| Woodland                       | 3,436          | 3,436          |  |  | 2,702          | 2,680          |
| Buildings                      | 17,272         | 16,429         |  |  | 19,761         | 19,784         |
| Improvements                   | 4,529          | 4,627          |  |  | 5,421          | 4,907          |
| Machinery                      | 56,752         | 57,393         |  |  | 63,848         | 59,207         |
| Livestock                      | 71,441         | 74,666         |  |  | 81,148         | 85,998         |
| Crops, forage and cultivations | 4,202          | 4,741          |  |  | 3,018          | 2,707          |
| Milk quota                     | 248            | 411            |  |  | 1,800          | 1,790          |
| Single Payment Scheme value    | 48,863         | 48,329         |  |  | 63,891         | 61,558         |
| Stores                         | 1,340          | 1,947          |  |  | 1,159          | 1,586          |
| Credit balances                | 12,024         | 17,047         |  |  | 17,306         | 28,590         |
| <b>TOTAL</b>                   | <b>632,804</b> | <b>646,700</b> |  |  | <b>644,988</b> | <b>646,441</b> |

**EXTERNAL LIABILITIES**

|                            |               |               |  |  |               |               |
|----------------------------|---------------|---------------|--|--|---------------|---------------|
| Long and medium term loans | 30,130        | 28,558        |  |  | 28,511        | 35,396        |
| Overdrafts                 | 17,200        | 18,388        |  |  | 31,017        | 28,004        |
| Other short term loans     | 3,362         | 4,103         |  |  | 4,487         | 2,910         |
| <b>TOTAL</b>               | <b>50,692</b> | <b>51,049</b> |  |  | <b>64,015</b> | <b>66,310</b> |

**NET WORTH**

|                  |                |                |  |  |                |                |
|------------------|----------------|----------------|--|--|----------------|----------------|
|                  | <b>582,112</b> | <b>595,651</b> |  |  | <b>580,973</b> | <b>580,131</b> |
| Owner equity (%) | 92             | 92             |  |  | 90             | 90             |

N/A - liabilities and assets results are not shown when the sub-samples by tenure have less than 5 farms.