

TABLE B6. Lowland cattle and sheep farms**1. Up to 28 ESU**

Number of farms in sample	22	22
Average business size (ESU)	20	21

OUTPUTS, INPUTS & INCOMES - £ per farm

OUTPUTS	<u>2006/07</u>	<u>2005/06</u>
Dairy - output	0	197
- net quota	0	0
Other cattle - output	16,372	14,264
Sheep - output	4,096	4,899
- subsidies	0	0
Pigs and poultry	2,055	1,994
Other livestock	9	23
Main crops	1,849	1,885
By-products, forage and cultivations	4,392	3,528
Miscellaneous	7,330	6,285
Single Payment Scheme	13,448	13,689
Tir Mynydd and environmental payments	2,127	1,780
TOTAL OUTPUTS	51,678	48,544

INPUTS

Feeds - purchased concentrates	3,567	3,684
- homegrown concentrates	911	1,113
Coarse fodder, tack and stock keep	659	877
Veterinary and medicines	1,056	1,148
Other livestock costs	2,574	2,597
Seeds - purchased and homegrown	622	599
Fertilisers	2,584	2,636
Other crop costs	695	712
Labour - paid	246	279
- unpaid	2,256	2,345
- casual	121	173
Machinery - contract	2,383	2,598
- repairs	1,995	2,209
- fuels	2,600	2,315
- depreciation	4,801	4,617
General farming costs	6,519	6,653
Land expenses	1,513	1,830
Rent	2,227	2,236
Rental value	8,156	7,936

TOTAL INPUTS	45,485	46,557
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NET FARM INCOME (excluding BLSA)	6,193	1,987
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INCOME MEASURES - £ per farm	<u>2006/07</u>	<u>2005/06</u>
NET FARM INCOME (excl. BLSA)	6,193	1,987
minus manual labour of farmer & spouse	14,309	13,691
plus managerial input of paid managers	0	0
plus Breeding Livestock Appreciation	0	0
MANAGEMENT & INVESTMENT INCOME	-8,116	-11,704
NET FARM INCOME (excl. BLSA)	6,193	1,987
plus net rental value/imputed rent	8,156	7,936
minus occupier's expenses	99	116
minus interest payments	2,805	2,918
minus buildings & works depreciation	1,241	1,428
OCCUPIER'S NET INCOME	10,204	5,461
plus other imputed charges	4,414	4,072
plus fixed asset depreciation	6,042	6,045
minus valuation changes	-208	-3,771
CASH INCOME	20,868	19,349
LAND UTILISATION - hectares per farm		
Cereals	3.17	3.95
Roots, fodder and other crops	1.38	2.28
Grassland - hay	2.86	3.41
- silage	14.32	11.15
- pasture	39.77	41.35
Fallow and land let	2.29	1.53
Rough grazing - sole	1.26	1.26
Woods, roads and buildings	3.43	3.43
TOTAL AREA (actual hectares)	68.48	68.36
TOTAL AREA (effective hectares)	64.27	64.16
Rough grazing - common (effective hectares)	0.00	0.00
Bare land and forage hired (actual hectares)	3.77	5.46
TENANT'S CAPITAL - £ per farm		
Machinery	35,516	32,961
Livestock	31,425	31,526
Crops	3,288	3,394
Stores	967	998
TOTAL	71,196	68,879
PERFORMANCE INDICATORS		
Milk yield per cow (litres)	0	2,987
Milk sales per cow (£)	0	257
Margin over concentrates per cow (£)	0	257
Milk price (pence per litre)	0.00	15.02
Lambs reared per ewe (numbers)	1.32	1.23
Finished lamb sales per ewe (numbers)	1.16	1.07
Stocking rate (grazing LU per eff.ha.)	1.13	1.11
Return on tenant's capital (%)	-11.40	-16.99

TABLE B6. Lowland cattle and sheep farms
1. Up to 28 ESU (continued)

LIVESTOCK CARRIED - per farm

	Average number		Livestock Units	
	2006/07	2005/06	2006/07	2005/06
Dairy cattle	0.0	0.7	0.0	0.7
Beef cows	12.5	11.5	9.4	8.6
Other cattle	75.8	75.7	44.4	44.3
Breeding sheep	166.6	158.6	13.3	12.7
Other sheep	94.9	114.6	3.8	4.6

LIABILITIES AND ASSETS - £ per farm

	OWNER OCCUPIED		TENANTED		MIXED TENURE	
	2006/07	2005/06	2006/07	2005/06	2006/07	2005/06
Number of farms	15	15	3	3	4	4
Average farm size - ESU	20.1	21.4	N/A	N/A	N/A	N/A
- actual ha.	64.48	64.48				
- eff. ha.	59.19	59.19				

ASSETS

Agricultural land	336,242	333,842
Woodland	8,780	8,780
Buildings	5,387	4,501
Improvements	2,720	2,051
Machinery	40,741	37,555
Livestock	31,803	32,410
Crops, forage and cultivations	3,223	3,434
Milk quota	0	0
Single Payment Scheme value	28,133	28,381
Stores	1,270	1,307
Credit balances	8,425	9,585
TOTAL	466,724	461,846

EXTERNAL LIABILITIES

Long and medium term loans	6,459	7,057
Overdrafts	30,461	24,937
Other short term loans	4,929	4,866
TOTAL	41,849	36,860

NET WORTH **424,875** **424,986**

Owner equity (%) 91 92

N/A - liabilities and assets results are not shown when the sub-samples by tenure have less than 5 farms.