

**TABLE B6. Lowland cattle and sheep farms****3. All sizes**

Number of farms in sample	49	49
Average business size (ESU)	46	46

**OUTPUTS, INPUTS & INCOMES - £ per farm**

<b>OUTPUTS</b>	<u>2006/07</u>	<u>2005/06</u>
Dairy - output	5,960	6,589
- net quota	0	0
Other cattle - output	24,684	22,370
Sheep - output	18,784	19,052
- subsidies	0	0
Pigs and poultry	923	895
Other livestock	4	30
Main crops	8,544	6,932
By-products, forage and cultivations	5,937	4,759
Miscellaneous	6,572	5,446
Single Payment Scheme	23,526	23,206
Tir Mynydd and environmental payments	3,708	2,888
<b>TOTAL OUTPUTS</b>	<b>98,642</b>	<b>92,167</b>

**INPUTS**

Feeds - purchased concentrates	6,421	5,786
- homegrown concentrates	3,370	2,772
Coarse fodder, tack and stock keep	1,135	1,315
Veterinary and medicines	2,302	2,328
Other livestock costs	5,861	5,628
Seeds - purchased and homegrown	1,268	1,400
Fertilisers	6,187	6,136
Other crop costs	2,543	2,407
Labour - paid	4,085	3,251
- unpaid	5,624	5,858
- casual	508	578
Machinery - contract	3,475	4,320
- repairs	4,093	3,911
- fuels	4,059	4,168
- depreciation	7,925	7,408
General farming costs	8,517	9,053
Land expenses	2,798	2,319
Rent	5,276	5,157
Rental value	10,523	10,077
<b>TOTAL INPUTS</b>	<b>85,970</b>	<b>83,872</b>

<b>NET FARM INCOME (excluding BLSA)</b>	<b>12,672</b>	<b>8,295</b>
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**TABLE B6. Lowland cattle and sheep farms****3. All sizes****(continued)**

<b>INCOME MEASURES - £ per farm</b>	<u>2006/07</u>	<u>2005/06</u>
<b>NET FARM INCOME (excl. BLSA)</b>	<b>12,672</b>	<b>8,295</b>
minus manual labour of farmer & spouse	15,191	14,669
plus managerial input of paid managers	0	0
plus Breeding Livestock Appreciation	0	0
<b>MANAGEMENT &amp; INVESTMENT INCOME</b>	<b>-2,519</b>	<b>-6,374</b>
<b>NET FARM INCOME (excl. BLSA)</b>	<b>12,672</b>	<b>8,295</b>
plus net rental value/imputed rent	10,515	10,069
minus occupier's expenses	104	132
minus interest payments	2,922	2,724
minus buildings & works depreciation	2,223	2,178
<b>OCCUPIER'S NET INCOME</b>	<b>17,938</b>	<b>13,330</b>
plus other imputed charges	7,721	7,576
plus fixed asset depreciation	10,148	9,586
minus valuation changes	1,584	-78
<b>CASH INCOME</b>	<b>34,223</b>	<b>30,570</b>
<b>LAND UTILISATION - hectares per farm</b>		
Cereals	15.54	15.21
Roots, fodder and other crops	3.55	3.92
Grassland - hay	6.50	5.01
- silage	20.06	19.54
- pasture	55.00	56.83
Fallow and land let	2.67	2.51
Rough grazing - sole	2.56	2.56
Woods, roads and buildings	4.78	4.78
TOTAL AREA (actual hectares)	<b>110.66</b>	<b>110.36</b>
TOTAL AREA (effective hectares)	<b>104.27</b>	<b>103.95</b>
Rough grazing - common (effective hectares)	0.00	0.00
Bare land and forage hired (actual hectares)	3.13	5.97
<b>TENANT'S CAPITAL - £ per farm</b>		
Machinery	57,992	56,311
Livestock	65,309	63,950
Crops	8,240	7,945
Stores	2,539	2,382
<b>TOTAL</b>	<b>134,080</b>	<b>130,588</b>
<b>PERFORMANCE INDICATORS</b>		
Milk yield per cow (litres)	6,258	5,937
Milk sales per cow (£)	1,009	1,021
Margin over concentrates per cow (£)	735	832
Milk price (pence per litre)	16.75	18.07
Lambs reared per ewe (numbers)	1.38	1.43
Finished lamb sales per ewe (numbers)	1.36	1.41
Stocking rate (grazing LU per eff.ha.)	1.35	1.30
Return on tenant's capital (%)	-1.88	-4.88

**TABLE B6. Lowland cattle and sheep farms****3. All sizes (continued)****LIVESTOCK CARRIED - per farm**

	Average number		Livestock Units	
	2006/07	2005/06	2006/07	2005/06
Dairy cattle	5.9	6.2	5.9	6.2
Beef cows	18.5	18.9	13.9	14.1
Other cattle	101.3	99.5	58.6	57.8
Breeding sheep	367.3	373.7	29.4	29.9
Other sheep	314.4	298.9	12.8	12.2

**LIABILITIES AND ASSETS - £ per farm**

	OWNER OCCUPIED		TENANTED		MIXED TENURE	
	2006/07	2005/06	2006/07	2005/06	2006/07	2005/06
Number of farms	24	24	10	10	15	15
Average farm size - ESU	37.5	37.5	33.8	33.9	67.4	67.4
- actual ha.	99.8	99.8	86.1	85.9	144.4	143.5
- eff. ha.	91.2	91.2	84.3	84.1	138.5	137.6

**ASSETS**

Agricultural land	421,818	420,318	0	0	395,930	390,066
Woodland	11,998	11,998	0	0	3,741	3,741
Buildings	8,829	8,337	5,207	5,984	10,412	11,653
Improvements	2,428	1,914	2,392	2,090	2,228	1,930
Machinery	62,133	59,409	38,540	37,667	64,337	63,786
Livestock	52,284	52,277	51,084	50,367	95,632	91,684
Crops, forage and cultivations	4,862	4,441	4,245	3,119	16,309	16,771
Milk quota	1,151	1,146	331	331	3,331	3,314
Single Payment Scheme value	44,193	44,747	29,290	29,181	58,143	59,771
Stores	1,577	1,946	2,825	2,412	3,890	3,060
Credit balances	12,435	14,616	10,018	11,358	19,174	26,127
<b>TOTAL</b>	<b>623,708</b>	<b>621,149</b>	<b>143,932</b>	<b>142,509</b>	<b>673,127</b>	<b>671,903</b>

**EXTERNAL LIABILITIES**

Long and medium term loans	15,020	15,556	27,395	12,709	55,973	51,848
Overdrafts	24,732	21,911	9,214	9,169	21,613	17,916
Other short term loans	3,430	3,588	3,750	2,119	7,412	7,536
<b>TOTAL</b>	<b>43,182</b>	<b>41,055</b>	<b>40,359</b>	<b>23,997</b>	<b>84,998</b>	<b>77,300</b>

**NET WORTH**

<b>NET WORTH</b>	<b>580,526</b>	<b>580,094</b>	<b>103,573</b>	<b>118,512</b>	<b>588,129</b>	<b>594,603</b>
Owner equity (%)	93	93	72	83	87	88