

TABLE B1. Hill and upland dairy farms**1. Up to 100 ESU**

Number of farms in sample	30	30
Average business size (ESU)	71	72

OUTPUTS, INPUTS & INCOMES - £ per farm

OUTPUTS	<u>2006/07</u>	<u>2005/06</u>
Dairy - output	66,151	65,086
- net quota	0	-504
Other cattle - output	8,769	9,925
Sheep - output	6,873	6,713
Other livestock	2	0
Main crops	164	168
By-products, forage and cultivations	1,094	671
Miscellaneous	5,614	5,258
Single Payment Scheme	13,178	10,876
Tir Mynydd and environmental payments	2,409	2,474
TOTAL OUTPUTS	104,254	100,667
INPUTS		
Feeds - purchased concentrates	20,999	19,333
- homegrown concentrates	1,519	1,465
Coarse fodder, tack and stock keep	2,559	1,848
Veterinary and medicines	3,140	3,084
Other livestock costs	7,317	7,065
Seeds - purchased and homegrown	284	311
Fertilisers	5,046	4,644
Other crop costs	897	789
Labour - paid	1,218	1,697
- unpaid	4,583	4,550
- casual	470	461
Machinery - contract	4,405	4,556
- repairs	3,812	3,892
- fuels	3,281	3,238
- depreciation	5,836	5,783
General farming costs	8,762	7,680
Land expenses	2,175	2,350
Rent	3,504	3,289
Rental value	11,676	10,924
TOTAL INPUTS	91,483	86,959
NET FARM INCOME (excluding BLSA)	12,771	13,708

TABLE B1. Hill and upland dairy farms**1. Up to 100 ESU****(continued)**

INCOME MEASURES - £ per farm	<u>2006/07</u>	<u>2005/06</u>
NET FARM INCOME (excl. BLSA)	12,771	13,708
minus manual labour of farmer & spouse	18,253	17,656
plus managerial input of paid managers	0	0
plus Breeding Livestock Appreciation	0	0
MANAGEMENT & INVESTMENT INCOME	-5,482	-3,948
NET FARM INCOME (excl. BLSA)	12,771	13,708
plus net rental value/imputed rent	11,676	10,924
minus occupier's expenses	88	96
minus interest payments	5,115	4,683
minus buildings & works depreciation	4,476	3,996
OCCUPIER'S NET INCOME	14,768	15,857
plus other imputed charges	6,417	6,053
plus fixed asset depreciation	10,313	9,779
minus valuation changes	574	-23
CASH INCOME	30,924	31,712
LAND UTILISATION - hectares per farm		
Cereals	0.43	0.46
Roots, fodder and other crops	0.88	0.58
Grassland - hay	2.45	3.01
- silage	24.59	24.20
- pasture	34.23	33.61
Fallow and land let	0.24	0.00
Rough grazing - sole	3.09	3.09
Woods, roads and buildings	1.82	1.82
TOTAL AREA (actual hectares)	67.73	66.77
TOTAL AREA (effective hectares)	63.74	62.77
Rough grazing - common (effective hectares)	0.00	0.00
Bare land and forage hired (actual hectares)	4.62	3.52
TENANT'S CAPITAL - £ per farm		
Machinery	45,384	43,292
Livestock	55,598	55,818
Crops	3,563	3,677
Stores	941	587
TOTAL	105,486	103,374
PERFORMANCE INDICATORS		
Milk yield per cow (litres)	6,231	6,171
Milk sales per cow (£)	1,045	1,062
Margin over concentrates per cow (£)	764	803
Milk price (pence per litre)	17.17	17.63
Lambs reared per ewe (numbers)	1.33	1.25
Finished lamb sales per ewe (numbers)	1.11	0.99
Stocking rate (grazing LU per eff.ha.)	1.66	1.73
Return on tenant's capital (%)	-5.20	-3.82

TABLE B1. Hill and upland dairy farms
1. Up to 100 ESU (continued)

LIVESTOCK CARRIED - per farm

	Average number		Livestock Units	
	2006/07	2005/06	2006/07	2005/06
Dairy cattle	60.7	60.1	60.7	60.1
Beef cows	1.7	1.8	1.3	1.4
Other cattle	57.9	61.5	32.4	33.7
Breeding sheep	175.8	181.5	13.5	13.9
Other sheep	118.5	118.4	4.8	4.9

LIABILITIES AND ASSETS - £ per farm

	OWNER OCCUPIED		TENANTED		MIXED TENURE	
	2006/07	2005/06	2006/07	2005/06	2006/07	2005/06
Number of farms	13	14	3	3	14	13
Average farm size - ESU	65.0	65.7	N/A	N/A	75.8	76.1
- actual ha.	70.20	69.82			64.48	62.21
- eff. ha.	65.31	64.98			60.68	58.43

ASSETS

Agricultural land	253,102	255,441			179,602	171,430
Woodland	1,720	1,597			1,664	1,792
Buildings	21,030	22,549			27,446	26,069
Improvements	874	739			2,486	2,809
Machinery	34,240	34,369			56,188	53,011
Livestock	54,333	56,190			56,498	54,485
Crops, forage and cultivations	3,175	4,101			4,540	3,901
Milk quota	11,925	11,813			15,506	15,983
Single Payment Scheme value	21,168	16,559			29,534	24,267
Stores	1,612	478			445	652
Credit balances	18,445	12,015			15,243	14,629
TOTAL	421,624	415,851			389,152	369,028

EXTERNAL LIABILITIES

Long and medium term loans	37,867	41,354			56,481	54,239
Overdrafts	32,516	29,565			26,057	23,838
Other short term loans	1,231	1,625			7,497	3,812
TOTAL	71,614	72,544			90,035	81,889

NET WORTH

	350,010	343,307			299,117	287,139
Owner equity (%)	83	83			77	78

N/A - liabilities and assets results are not shown when the sub-samples by tenure have less than 5 farms.

