

TABLE B1. Hill and upland dairy farms**2. Over 100 ESU**

Number of farms in sample	29	29
Average business size (ESU)	162	161

OUTPUTS, INPUTS & INCOMES - £ per farm

OUTPUTS	<u>2006/07</u>	<u>2005/06</u>
Dairy - output	177,091	180,174
- net quota	-21	-609
Other cattle - output	22,353	22,712
Sheep - output	8,411	8,091
Other livestock	0	0
Main crops	1,081	1,645
By-products, forage and cultivations	1,299	683
Miscellaneous	5,731	4,315
Single Payment Scheme	32,570	24,292
Tir Mynydd and environmental payments	3,153	3,015

TOTAL OUTPUTS	251,668	244,318
----------------------	----------------	----------------

INPUTS

Feeds - purchased concentrates	47,393	45,239
- homegrown concentrates	4,013	4,277
Coarse fodder, tack and stock keep	6,109	4,966
Veterinary and medicines	7,378	7,462
Other livestock costs	17,934	14,377
Seeds - purchased and homegrown	1,382	1,020
Fertilisers	14,838	12,757
Other crop costs	1,799	2,087
Labour - paid	11,028	11,086
- unpaid	8,225	7,842
- casual	3,829	3,260
Machinery - contract	11,935	12,980
- repairs	8,060	7,753
- fuels	6,628	5,838
- depreciation	13,111	11,679
General farming costs	17,407	16,128
Land expenses	7,196	5,093
Rent	2,626	2,555
Rental value	28,343	27,449

TOTAL INPUTS	219,234	203,848
---------------------	----------------	----------------

NET FARM INCOME (excluding BLSA)	32,434	40,470
---	---------------	---------------

TABLE B1. Hill and upland dairy farms**2. Over 100 ESU****(continued)**

INCOME MEASURES - £ per farm	<u>2006/07</u>	<u>2005/06</u>
NET FARM INCOME (excl. BLSA)	32,434	40,470
minus manual labour of farmer & spouse	17,831	17,501
plus managerial input of paid managers	0	0
plus Breeding Livestock Appreciation	0	0
MANAGEMENT & INVESTMENT INCOME	14,603	22,969
NET FARM INCOME (excl. BLSA)	32,434	40,470
plus net rental value/imputed rent	28,302	27,411
minus occupier's expenses	119	128
minus interest payments	9,324	9,038
minus buildings & works depreciation	10,808	9,087
OCCUPIER'S NET INCOME	40,485	49,628
plus other imputed charges	10,652	9,785
plus fixed asset depreciation	23,920	20,766
minus valuation changes	2,027	3,277
CASH INCOME	73,030	76,902
LAND UTILISATION - hectares per farm		
Cereals	2.83	4.17
Roots, fodder and other crops	5.68	3.12
Grassland - hay	2.16	2.42
- silage	45.47	44.57
- pasture	52.54	53.34
Fallow and land let	1.44	0.88
Rough grazing - sole	10.38	10.38
Woods, roads and buildings	5.33	5.33
TOTAL AREA (actual hectares)	125.83	124.21
TOTAL AREA (effective hectares)	113.55	111.93
Rough grazing - common (effective hectares)	0.19	0.19
Bare land and forage hired (actual hectares)	9.18	7.39
TENANT'S CAPITAL - £ per farm		
Machinery	103,100	97,238
Livestock	122,786	120,826
Crops	7,955	8,743
Stores	2,772	3,611
TOTAL	236,613	230,418
PERFORMANCE INDICATORS		
Milk yield per cow (litres)	6,892	7,083
Milk sales per cow (£)	1,209	1,282
Margin over concentrates per cow (£)	920	1,007
Milk price (pence per litre)	17.85	18.42
Lambs reared per ewe (numbers)	1.35	1.35
Finished lamb sales per ewe (numbers)	1.20	1.12
Stocking rate (grazing LU per eff.ha.)	2.04	2.10
Return on tenant's capital (%)	6.17	9.97

TABLE B1. Hill and upland dairy farms**2. Over 100 ESU****(continued)****LIVESTOCK CARRIED - per farm**

	Average number		Livestock Units	
	2006/07	2005/06	2006/07	2005/06
Dairy cattle	141.4	139.0	141.4	139.0
Beef cows	3.0	2.5	2.3	1.9
Other cattle	142.8	139.8	78.4	77.7
Breeding sheep	190.8	200.7	15.0	15.9
Other sheep	132.4	148.8	5.4	6.0

LIABILITIES AND ASSETS - £ per farm

	OWNER OCCUPIED		TENANTED		MIXED TENURE	
	2006/07	2005/06	2006/07	2005/06	2006/07	2005/06
Number of farms	21	21	0	0	8	8
Average farm size - ESU	163.0	163.1			160.5	155.2
- actual ha.	124.05	124.05			130.54	124.68
- eff. ha.	111.25	111.25			119.59	113.72

ASSETS

Agricultural land	423,238	423,238			388,690	385,332
Woodland	6,281	6,281			3,075	3,075
Buildings	49,376	38,526			65,237	52,563
Improvements	3,936	3,829			7,432	6,700
Machinery	109,494	102,757			86,319	82,754
Livestock	126,610	124,774			112,749	110,463
Crops, forage and cultivations	10,440	11,209			1,433	2,271
Milk quota	39,556	38,453			35,586	39,894
Single Payment Scheme value	64,880	44,140			65,094	51,321
Stores	2,930	3,861			2,359	2,959
Credit balances	13,200	12,946			22,198	16,778
TOTAL	849,941	810,014			790,172	754,110

EXTERNAL LIABILITIES

Long and medium term loans	111,192	96,450			46,580	55,026
Overdrafts	32,921	38,409			25,205	26,056
Other short term loans	24,268	27,939			18,120	6,683
TOTAL	168,381	162,798			89,905	87,765

NET WORTH

	681,560	647,216			700,267	666,345
Owner equity (%)	80	80			89	88